

# RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED

ANNUAL REPORT 2016-17



## RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED

## **DIRECTORS' REPORT**

To the Members,

Your Directors are pleased to present the **Tenth** Annual Report of your Company together with the audited Accounts of the Company for the year ended March 31, 2017.

## **REVIEW OF THE FINANCIAL PERFORMANCE FOR 2016-17**

	(	INR '000)
Particulars	2016-17	2015-16
Gross Written Premium	6,76,327	3,68,289
Net Written Premium	5,02,986	2,55,628
Net Earned Premium	3,74,635	2,14,906
Net Incurred Claims	2,58,387	53,502
Net Commission	52,119	44,696
Expenses of Management	1,73,547	1,74,076
Other Income/ (Expenses)	1,783	1,863
Investment Income on Policy Holders Fund	75,248	30,860
Premium Deficiency Reserve	3,716	(2,942)
Insurance Profit/(Loss)	(36,103)	(21,702)
Investment Income on Shareholders Fund	1,48,081	1,81,232
Income / (Expenses) other than Insurance Business	72,674	(14,326)
Profit/(Loss) before Tax	39,304	1,45,204
Provision for Taxation	11,919	49,174
Provision for Deferred Tax	576	(7,874)
Profit/(Loss) after Tax	26,809	1,03,904

## **OPERATIONS**

The Gross written premium of the company increased by 84% to INR 6,76,327 thousands from INR 3,68,289 thousands. The net earned premium stood at INR 3,74,635 thousands as against INR 2,55,628 in the previous year. The total income from investment for the year under review is INR 2,23,329 thousands as against INR 2,12,092 thousands in the previous year. The company achieved net profit after tax of INR 26,809 thousands as compared to net profit of INR 1,03,904 thousands in the previous year.

The Company has recently embarked upon the Individual Health Segment. The first product duly approved by IRDAI has been launched and is receiving good attention.



## DIVIDEND

The Directors have not recommended any dividend for the financial year ended March 31, 2017.

## **FIXED DEPOSIT**

The Company has not accepted any deposit from the public pursuant to the provisions of the Companies Act, 2013.

## PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS

Pursuant to the section 186 of the Companies Act, 2013, the Company has not given any loans or guarantees and the details of Investments made are given in the schedules of the Financial Statements.

## ECONOMIC SCENARIO OF GENERAL INSURANCE INDUSTRY

The general insurance business in the Indian market accounts for Rs. 1,27,212 Crore premiums yearly, and it grew by 32 % during the year. Despite being the second highly populous country in the world, Indian insurance market accounts for less than 0.75% of the world's total non life insurance premium. The penetration remains low at 0.72% of the GDP.

## Development in Indian Insurance Market

Following are major developments in the Indian insurance market:

The Insurance Industry witnessed significant increase in interest by entry of 8 new players, applying for license to operate in India. Further 7 reinsurers including Lloyd's have opened branches in India. This would also result in greater degree of competition amongst existing players.

During the year IRDAI issued various regulations and guidelines enabling insurers in issuance of policies in electronic form, introduced 'CKYC' enabling maintenance of Central KYC records of the customer, Investment Regulations, Health insurance and E-commerce. The regulatory landscape has thus witnessed dynamic changes during the year.

The private sector general insurers saw 35.16% growth with premium collection of Rs 53,663 crore for the period ended March 31, 2017 with market share of 42.18%. Health was the most robust portfolio, ahead of motor and commercial lines with standalone insurers seeing 41.12% growth with premium collection of Rs 5,859.80 crore.

Effective April 2017, IRDAI increased the premium for third party motor insurance policies by upto 28%. The increase was due to higher gross incurred claim ratio. Higher gross incurred claim ratio has been witnessed in third party motor segment, as the growth in premiums was not in proportion to the amounts paid to settle the claims.



## **DISCLOSURES UNDER THE COMPANIES ACT, 2013**

## EXTRACT OF ANNUAL RETURN

The details forming part of the extract of the annual return is enclosed in Annexure 1.

## NUMBER OF BOARD MEETINGS

The Board of Directors met 5 times in the F. Y. 2016-17

i) May 18, 2016 ii) May 31, 2016 iii) August 2, 2016 iv) November 9, 2016 and v) February 2, 2017

## **BOARD OF DIRECTORS**

- i. In accordance with the requirements of the Companies Act, 2013, Mr. Akshay Raheja, Director is liable to retire by rotation and being eligible, has offered himself for re-appointment.
- ii. The total strength of the Board was eight Directors as at 31<sup>st</sup> March 2017, comprising one executive Director, who is Managing Director & CEO, and seven non-executive Directors including 2 independent . Directors.
- iii. Mr. Praveen Gupta was reappointed as Managing Director & CEO at the Eighth Extra ordinary General Meeting (EGM) of the Company held on February 2, 2017, under the Companies Act, 2013 for a period of 1 year w.e.f. April 1, 2017.
- iv. The Independent Directors have submitted the Declaration of Independence, as required pursuant to section 149(6) of the Companies Act, 2013.
- v. The following table gives details of the composition of the Board of Directors, qualification, field of specialization and status of Directorship held and attendance at Board Meetings :

SI. No.	Name	Qualification	Field of Specialization	Status Directorship	Attendance at Board Meetings
1	Mr. Akshay Raheja	B.Com, MBA	Industrialist	Non-executive	5
2	Ms. Ameeta Parpia	B.A, LLB	Advocate & Solicitor	Non-executive	4
3	Ms. Aneeta Kulkarni	B.A., LL.B, PGDAM, ACS, F.I.I.I.	Legal, Compliance, Secretarial & General Insurance	Non-executive	4
4	Mr. Bruce Howe	Master of Economics, FIAA	General Insurance, Management & Actuarial Science	Non-executive	2



SI. No.	Name	Qualification	Field of Specialization	Status Directorship	Attendance at Board Meetings
5	Lingafelter *	Insurance Professional	General Insurance	Non - Executive	4
6	Mr. Shobhan Thakore	B.A., LLB	Solicitor	Non-executive	4
7	Mr. Vijay Aggarwal	B. Tech (Electrical) IIT Delhi, PGDBM, IIM Ahmedabad)		Non Executive	4
8	Mr. Praveen Gupta	UK), FCII (UK), FIII,	Management, Distribution, Underwriting & General Insurance		5
		and Mr. Rakesh Thako uary 2, 2017 Meetings	r Desai were alternate Direc	ctors to Mr. Mark	Lingafelter in

## DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to Section 134(3)(c) of the Companies Act, 2013, to the best of their knowledge and belief and according to the information and explanations obtained by them, the Directors confirm :

- that in the preparation of the annual financial statements for the year ended March 31, 2017, the applicable accounting standards have been followed along with proper explanation relating to material departures, if any;
- b.. that such accounting policies as mentioned in Note 1 of the Notes to the Financial Statements have been selected and applied consistently and judgment and estimates have been made that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at March 31, 2017 and, of the profit of the Company for the year ended on that date;
- c. that proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- d. that the annual financial statements have been prepared on a going concern basis;
- f. that systems to ensure compliance with the provisions of all applicable laws were in place and were adequate and operating effectively.

#### FRAUDS

There are no frauds reported by auditors under sub-section (12) of section 143.

## **EVALUATION OF BOARD'S PERFORMANCE**

Pursuant to the provisions of the Companies Act, 2013, the Board has carried out the annual performance evaluation of its own performance, the Directors individually as well as the evaluation of the working of its Audit, Nomination and Remuneration, Investment, Risk Management, Policyholder Protection and CSR Committees.



A structured evaluation was carried out covering various aspects of the Board's functioning such as adequacy of the composition of the Board and its Committees, execution and performance of specific duties, obligations and governance.

A separate exercise was carried out to evaluate the performance of individual Directors including the Chairman of the Board, who were evaluated on parameters such as level of engagement and contribution, etc. The performance evaluation of the Independent Directors was carried out by the entire Board. The performance evaluation of the Chairman and the Non Independent Directors was carried out by the Independent Directors. The Directors expressed their satisfaction with the evaluation process.

## PARTICULARS OF EMPLOYEES

Information required to be given pursuant to the provisions of section 197 of the Companies Act, 2013 read with Rule 5 of The Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 is annexed hereto marked Annexure II and forms part of this report.

## KEY MANAGERIAL PERSONNEL (KMP)

# The following are the changes in appointments and tenure of Key Managerial persons , during the financial year 2016-17:

## Reappointment of Mr. Praveen Gupta as Managing Director & CEO:

The Board of Directors has, at its meeting held on February 2, 2017, subject to approval of the shareholders and IRDAI, re-appointed Mr. Praveen Gupta, as Managing Director and CEO for a further period of one year, with effect from April 01, 2017

#### REGISTRATION

The Certificate of registration of your Company renewed by the Insurance Regulatory and Development Authority of India (IRDAI) for 2014-15, shall continue to be in force, subject to the provisions of Section 3A read with Section 3 of the Insurance Act, 1938 (IRDA circular no. IRDA/F&A/CIR/GLD/062/04/2015 dated 7<sup>th</sup> April 2015) which elaborates that the Authority has dispensed with the convention of issuing annual renewal certificates. The License fee for F.Y 2017-18 has been paid as per the Regulation 20 of the IRDAI (Registration of Indian Insurance Companies) (Seventh Amendment) Regulations, 2016 dated December 15, 2016.

#### **INVESTMENTS**

The Investment function supports the core business of the Company. The Investments of the company are made in accordance with the Investment policy of the Company as approved by the Board of Directors. The investment portfolio of the Company as on March 31, 2017 is INR 29,28,603 thousands. The Company's funds are prudently invested to minimize the risk while seeking reasonable returns. The weighted average annualized yield on investment for the year 2016-17 is 8.17%

#### **RISK MANAGEMENT STRATEGY**

The Company has a robust Risk Management framework to identify, evaluate and manage business risks to meet strategic objectives. It is embedded in each of the Department at all levels, providing a consistent

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approach to managing risk across the organisation. Key aspects of the framework include: governance, risk appetite and tolerance, delegated authorities, risk policies, measurement and modelling, risk and control self assessment, risk treatment, optimisation and ongoing improvement through management action plans, risk and performance monitoring. The Company has established internal controls to manage material business risks in the key areas of exposure relevant to the company. The broad risk categories identified are Strategic risk, Insurance risk, Credit risk, Market risk, Liquidity risk, Operational risk and Group risk. These internal systems and controls are designed to provide reasonable assurance that the assets and revenues of Raheja QBE are safeguarded and that exposures remain within stated risk appetites. The new Risk Appetite statements define the levels of risk that the Board and management are prepared to take in pursuit of the organization's objectives. Risk appetite is linked to business strategy. These guidelines outline the process for setting, communicating, monitoring and reporting risk appetite at the Group and Divisional levels.

## INTERNAL FINANCIAL CONTROL SYSTEM

A strong internal control culture is pervasive in the company. The internal audit function is critical to the risk management process. Internal Audit provides independent assurance on the adequacy and effectiveness of the controls across the Company and the compliance with the policies, procedures and regulations. A risk-based internal audit approach is used so that higher risk activities are reviewed more frequently.

## INTERNAL AUDIT

The internal audit function is outsourced, as permitted by the relevant IRDAI regulations, to Group Internal Audit ("GIA ') of QBE and M/s Khandelwal Jain & Co. Investment internal audit is done by M/s SHR & Co. The Internal auditors have completed their audit of the internal operations and financial controls and the Board of Directors report that there are no high or critical risk issues in the report submitted.

## NOMINATION & REMUNERATION POLICY

The Company follows a Nomination and Remuneration policy for members of the Board of Directors, Key Managerial Personnel (KMP) and the Senior Management. The Nomination and Remuneration Committee (NRC) recommends to Board on the employment arrangements including the level and composition of remuneration of the Managing Director & CEO, Directors and KMP. The Policy is guided by a reward framework for Managing Director & CEO, KMP and Senior Management which involves a balance between fixed and incentive pay reflecting short and long-term performance objectives.

## CORPORATE GOVERNANCE

The Corporate Governance Guidelines for Insurance Companies has been implemented fully by the Company. A certificate from Chief Compliance Officer is attached with the report.

## IMPLEMENTATION OF INDIAN ACCOUNTING STANDARDS (Ind AS)

Ministry of Corporate Affairs (MCA), Government of India has notified the Companies (Indian Accounting Standards) Rules, 2015 on February 16, 2015. IRDAI vide its circular dated IRDA/ F&A/ CIR/IFRS/038/03/2016 has advised Insurance Companies to comply with Ind AS from financial year beginning April 1, 2018 with comparatives for the period ending March 31, 2018.

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The Company has carried out the impact analysis under Ind AS framework.

## COMMITTEES

In accordance with the requirements of the Corporate Governance Guidelines and the applicable provisions of the Companies Act, 2013, the Board of Directors has constituted the following Committees.

## (i) Audit Committee

The Audit Committee currently comprises of 4 non-executive Directors, including 2 Independent Directors - Ms. Ameeta Parpia (Chairperson), Mr. Shobhan Thakore, being Independent directors Mr. Mark Lingafelter and Mr. Vijay Aggarwal being non executive directors.

The Audit Committee has met four times during the year ended March 31, 2017 on (i) May 18, 2016 (ii) August 2, 2016 (iii) November 9, 2016 and (iv) February 2, 2017 and the details of attendance by the Committee Members are as follows:

SI. Name of Director N.		Number of Meetings attended
1	Ms. Ameeta Parpia	3
2	Mr. Shobhan Thakore	4
3	Mr. Mark Lingafelter	3*
4	Mr. Vijay Aggarwal	3

\* Mr. John Hunt attended the Meeting held on May 18, 2016 as alternate Director to Mr. Mark Lingafelter.

## (ii) Investment Committee

The Investment Committee currently comprises Mr. Vijay Aggarwal (Chairman), Mr Shobhan Thakore, Ms. Aneeta Kulkarni, Mr. Bruce Howe, Non Executive Directors, Mr. Praveen Gupta, Managing Director & Chief Executive Officer, Mr. Rakesh Sharma, Chief Financial Officer, Mr Shantanu Pathak, Chief Investment Officer and Ms. Sulochana Enjeti Bharadwaj, Appointed Actuary.

The Committee has met four times during the year ended March 31, 2017 (i) May 31, 2016 (ii) August 2, 2016 (iii) November 9, 2016 and (iv) February 2, 2017 and the details of attendance by the Committee Members are as follows:

SI.	Name of Director	No. of Meetings attended.
No.		
1	Mr. Vijay Aggarwal	4
2	Mr. Bruce Howe	2
3	Mr. Shobhan Thakore	3
4	Ms. Aneeta Kulkarni	3
5	Mr. Praveen Gupta	4
6	Mr. Rakesh Sharma, CFO	4
7	Mr Shantanu Pathak, CIO	4
8	Ms. Sulochana Enjeti	4
	Bharadwaj, Appointed	
	Actuary	



## (iii) Risk Management Committee (RMC)

The Risk Management Committee currently comprises of Mr. Vijay Aggarwal (Chairman), Ms. Ameeta Parpia, Mr. Bruce Howe, Ms. Aneeta Kulkarni and Mr. Praveen Gupta.

The Committee has met four times during the year ended March 31, 2017 on (i) May 31, 2016, (ii) August 2, 2016 (iii) November 9, 2016 and (iv) February 2, 2017 and the details of attendance by the Committee Members are as follows:

SI. No.	Name of Director	No. Of Meetings attended
1	Mr. Vijay Aggarwal	4
2	Ms. Ameeta Parpia	3
3	Mr. Bruce Howe	2
4	Ms. Aneeta Kulkarni	3
5	Mr. Praveen Gupta	4

## (iv) Policyholder Protection Committee

The Policyholder Protection Committee currently comprises of Mr. Vijay Aggarwal (Chairman), Ms. Aneeta Kulkarni, Mr. Shobhan Thakore, Mr. Mark Lingafelter, and Mr. Praveen Gupta.

The Committee has met four times during the year ended March 31, 2017, on (i) May 31, 2016, (ii) August 2, 2016 (iii) November 9, 2016 and (iv) February 2, 2017 and the details of attendance by the Committee Members are as follows:

SI. No.	Name of Director	No. of Policy Holder
		Protection Committee
		Meetings attended
1	Mr. Vijay Aggarwal	4
2	Ms. Aneeta Kulkarni	3
3	Mr. Shobhan Thakore	3
4	Mr. Mark Lingafelter	3*
5	Mr. Praveen Gupta	4

\* Mr. Rakesh Thakor Desai attended the Meeting held on February 2, 2017 as alternate Director to Mr. Mark Lingafelter

#### (v) Nomination & Remuneration Committee (NRC)

The Nomination & Remuneration Committee was reconstituted in August 2, 2016 Board meeting to comprise the following Directors, currently. Ms. Ameeta Parpia (Chairperson), Mr. Akshay Raheja, Mr. Shobhan Thakore and Mr. Mark Lingafelter.

The Committee has met 3 times during the year ended March 31, 2017, on (i) May 18, 2016 (ii) May 31, 2016 and (iii) February 2, 2017 and the details of attendance by the Committee Members are as follows:

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SI. No.	Name of Director	Meetings attended
1	Ms. Ameeta Parpia	3
2	Mr. Akshay Raheja	3
3	Mr. Shobhan Thakore	2
4	Mr. Mark Lingafelter	3*

\* Mr. John Hunt attended the Meeting held on May 18, 2016 as alternate Director to Mr. Mark Lingafelter Mr. Rakesh Thakor Desai attended the Meeting held on February 2, 2017 as alternate Director to Mr. Mark Lingafelter

Note: Ms. Aneeta Kulkarni is not a member of NRC committee after reconstitution approved by Board in August 2, 2017.

#### vi) Corporate Social Responsibility (CSR) Committee

In pursuance of Section 135 of Companies Act, 2013, the Company has constituted a CSR Committee, currently comprising of Mr. Akshay Raheja (Chairman), Ms. Ameeta Parpia, Mr Bruce Howe, Ms. Aneeta Kulkarni, Mr. Praveen Gupta.

The Committee had met on February 2, 2017 and details of attendance are as follows:-

SI. No.	Name of Director	No of Meeting Attended
1	Mr. Akshay Raheja	1
2	Ms. Ameeta Parpia	1
3	Mr. Bruce Howe	
4	Ms. Aneeta Kulkarni	1
5	Mr. Praveen Gupta	1

As required by Section 135 of Companies Act. 2013 read with Companies (Corporate Social Responsibility Policy) Rules, 2014, the CSR committee, formulated and adopted a policy. The details of Annual Report on CSR Activities and the extract of the CSR policy is annexed herewith as Annexure III.

## PARTICULARS OF GENERAL MEETINGS

The Board reports that your Company had convened an Extraordinary General meeting on May 31, 2017 and February 2, 2017. On May 31, 2017 to approve the amendments to the remuneration of Mr. Praveen Gupta, Managing Director & CEO and on February 2, 2017 to approve the reappointment of Mr. Praveen Gupta, as Managing Director & CEO for a period of one year from April 01, 2017.

#### **VIGIL MECHANISM**

The Company is committed to conducting business in an open and honest manner, and to ensure that only the highest ethical standards are upheld in all areas of the business conduct and affairs. To meet this objective, the Company has established a vigil mechanism called 'Whistle Blower Policy' for directors and employees of the

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Company to report to the Management concerns about unethical behavior, actual or suspected, fraud or violation of the company's code of conduct or ethics policy.

## RELATED PARTY TRANSACTIONS

All Related Party Transactions are placed before the Audit Committee as also the Board, wherever required, for approval. Prior omnibus approval of the Audit Committee is obtained for the transactions which are of a foreseen and repetitive nature. A statement giving details of all related party transactions entered into pursuant to the omnibus approval is placed before the Audit Committee for their review on a quarterly basis. The statement is supported by a Certificate from the Managing Director, and Chief Financial Officer.

The policy on materiality of Related Party Transactions and also on dealing with Related Party Transactions as approved by the Audit Committee and the Board of Directors is in implementation. During the year under review, the Company did not enter into any transaction or arrangement with related parties, which were material or not at arm's length.

# CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

The information relating to conservation of energy, technology absorption and foreign exchange earnings and outgo as required under Section 134(3)(m) of the Companies Act, 2013, read with the Companies (Accounts) Rules, 2014, are as under :

- (1) Part A and B pertaining to conservation of energy and technology absorption are not applicable to the Company.
- Foreign exchange earnings and outgo : Foreign exchange earnings: Foreign exchange expenditure:

INR 9,780 thousands INR 19,451 thousands

#### SEXUAL HARASSMENT

The Company has a Board approved Sexual Harassment Policy, a summary on the compliance with the provisions of The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013, is given below:

Particulars	
Number of complaints of sexual harassment during the year	
Number of Complaints disposed of during the year	NIL
Number of cases pending for more than 90days	
Number of workshops or work program against sexual harassment carried	
out	
Nature of action taken by employer or District officer	



## AUDITORS

## STATUTORY AUDIT

Pursuant to the provisions of Section 139 of the Companies Act, 2013 and the Companies (Audit and Auditors) Rules, 2014, M/s Shah Gupta & Co., Chartered Accountants, the Joint Statutory Auditor of the Company have been appointed for a term of 4 years commencing from F.Y. 2014-15 to 2017-18. However, their appointment as Joint Statutory Auditor of the Company is required to be ratified by the members at the ensuing Annual General Meeting. The Company has received a confirmation from the said Auditor that they are not disqualified to act as the Joint Statutory Auditor and are eligible to hold the office as Joint Statutory Auditor of the Company. Necessary resolution for ratification of appointment of the said Auditor is included in the Notice of AGM for seeking approval of members.

M/s Uttam Abuwala & Co. were appointed for a term of 3 years commencing from F.Y. 2014-15 to 2016-17. The said Auditor would be completing their tenure as Joint Statutory Auditor for Financial Year ended March 31, 2017 at the ensuing Annual General Meeting.

M/s. Sudit K Parekh & Co. is proposed to be appointed as the Joint Statutory Auditor of the Company in place of M/s Uttam Abuwala & Co. The Company has received a confirmation from the said Auditor that they are not disqualified to act as the Joint Statutory Auditor and are eligible to hold the office as Joint Statutory Auditor of the Company. Necessary resolution for appointment of the said Auditor is included in the Notice of AGM for seeking approval of members.

#### SECRETARIAL AUDIT

Pursuant to the provisions of Section 204 of Companies Act, 2013 read with rule 9 of the Companies (Appointment and Remuneration Personnel) Rules, 2014 the company has appointed M/s GMJ & Associates, a firm of Company Secretaries in Practice to undertake the Secretarial Audit of the Company. The report of the Secretarial Audit is annexed herewith as Annexure IV.

## COMMENTS ON AUDITORS REPORT

Except for the below the neither the Secretarial Auditor nor the Joint Statutory Auditors have made any qualification, reservation or adverse remarks or disclaimers in their reports.

Observations of the Secretarial Auditors in the Secretarial Audit Report:

The Company has sought extension from IRDAI for appointment of one more Independent Director in order to comply with the requirements of having total 3 Independent Directors as per IRDAI (Corporate Governance) Guidelines dated May 18, 2016.

The Company has Two Independent Director on the Board of Directors of the Company. The Board is in the process of identifying and appointing one more Independent Director in accordance with the requirements of the Companies Act, 2013 and Corporate Governance Guidelines 2016.



## ACKNOWLEDGEMENTS

The Board takes this opportunity to express its sincere appreciation for the assistance and co-operation received from Prism Cement Limited, QBE Holdings (AAP) Pty Ltd and QBE Asia Pacific Holdings Limited, the promoter companies, the Insurance Regulatory and Development Authority of India, various Central and State Government departments/agencies, banks and other business associates connected with the Company.

#### For and on behalf of the Board of Directors

Raheja QBE General Insurance Company Limited

Akshav Raheja

. . **.** 

Akshay Raheja Chairman & Non executive Director

Praveen Gupta Managing Øirector & CEO

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Place: Mumbai Date: May 23, 2017



## Annexure I

## Form No. MGT-9

## Extract of Annual Return as on the financial year ended on 31<sup>st</sup> March 2017

(Pursuant to section 92(3) of the Companies Act, 2013 and rule 12(1) of the Companies (Management and Administration) Rules, 2014)

## I. REGISTRATION AND OTHER DETAILS:

1	CIN	U66030MH2007PLC173129
2	Registration Date	14th August 2007
3	Name of the Company	Raheja QBE General Insurance Co. Ltd
4	Category/Sub-Category of the Company	Public Company (General Insurance)
5	Whether listed Company (Yes/No)	No
6	Name, Address and Contact details of Registrar and Transfer Agent, if any	-

## II. PRINCIPAL BUSINESS ACTIVITIES OF THE COMPANY

All the business activities contributing 10 % or more of the total turnover of the company shall be stated:-

Sr. No.	Name and Description of main products/services	NIC Code of the product	% of total turnover of the company
1	Liability	General Insurance (Non-Life) 6512 subclass (65120)	42.14%
2	Public Liability	General Insurance (Non-Life) 6512 subclass (65120)	8.83%
3	Motor TP	General Insurance (Non-Life) 6512 subclass (65120)	42.68 %

## III. PARTICULARS OF HOLDING, SUBSIDIARY AND ASSOCIATE COMPANIES

Sr. No.	Name & address of the Company	CIN / GLN	Holding/Sub sidiary/ Associate	% of shares held	Applicable Section
	Prism Cement Ltd.				
	"Rahejas", Main				
	Avenue, V.P. Road,				
	Santa Cruz (W),				
1	Mumbai 400 054	L26942AP199PLC014033	Holding	51%	2(46)
	QBE Holdings (AAP) Pty				
2	Ltd.	Not Applicable	Holding	26%	2(6)

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S	evel 27, 8-12 Chifley quare, Sydney NSW 000.				
3   H 3   V P	2BE Asia Pacific loldings Limited 7/F, Warwick House Vest Wing, Taikoo Place ,979 King's Road, Quarry Bay Hong Kong	Not Applicable	Holding	23%	2(6)

## IV. SHARE HOLDING PATTERN (Equity Share Capital Breakup as percentage of Total Equity)

## i. Category-wise Share Holding

	No. of S year	Shares held a	t the beginnin	g of the	No yea		eld at the end	of the	% Ch
Category of Shareholders A. Promoters	Demat	Physical	Total	% of Total Shares	D e m at	Physical	Total	% of Total Shares	ang e dur ing the yea r
1. Indian						1	1	1	
a. Individual HUF	-	-	-	-	-	-	_	-	-
b.Central Govt.	-	-	-	-	-	-	-	-	-
c.State Govt.	-	-	**	-	-	-	-	-	-
d.Bodies Corporate	-	15,31,80,000	15,31,80,000	74%	-	10,55,70,000	10,55,70,000	51 %	-
e.Bank/Fl	-	-	-	-	-	-	-	-	-
d.Any Other	-	-	-	-	-	-	-	-	-
Sub-Total A(1)	-	15,31,80,000	15,31,80,000	74%	-	10,55,70,000	10,55,70,000	51 %	
2. Foreign	-	-			-				
a. NRI-Individuals	-	-	-	-	-	-	-	] -	-
b.Other Individuals	-	-	_	-	-	-	-	-	-
c.Body Corporate		5,38,20,000	5,38,20,000	26%	-	10,14,30,000	10,14,30,000	49%	
d. Bank/FI	-	-	-	-	-	-	-	-	-
e.Any Others	-	-	-	-	-	-	-	-	-
Sub-Total-A(2)	-	5,38,20,000	5,38,20,000	26%	-	10,14,30,000	10,14,30,000	49%	-
Total Shareholding of Promoter (A)=A(1)+A(2)	-	20,70,00,000	20,70,00,000	100%	-	20,70,00,000	20,70,00,000	100%	-
B. Public Shareholdin	g								
1. Institution									
a. Mutual Funds	-	-		-	-	-		-	-
b. Bank/Fl	-	-	-	-	-	-	-	-	-
c.Central Govt.	-	-	-	-	-	-	-	-	-
d.State Govt.	-	-	-	-	-	-		-	-
e.Venture Capital	-		-	-	-		-	-	-
f. Insurance Company	-		-	-	-	-	-	-	-

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g.Flls	-	-	-	-	-	-	-	-	-
h. Foreign Portofio									
Corporate	-	-		-	-	-	-	-	-
i. Foreign Venture									
Capital Fund	-	-		-	-	-	-	-	-
j.Others	-	-	-	-	-	-	-	-	-
Sub-Total-B(1)	-	-	-	-	-	-	-	-	-
1. Non-Institution									
a.Body Corporate	-	-	-	-	-	_	-	-	-
1. Indian	-	-	-	-	-	-	-	-	
2. Overseas	-	-	-	-	-	-	-	-	-
b. Individual	-	-	-	-	-	-	-	-	-
i. Individual									
shareholders holding									
nominal share capital									
upto 1 Lakh	-	-	-	-	-	-	-	-	-
i. Individual									
shareholders holding									
nominal share capital									
in excess of 1 Lakh	-	-	-	-	-	-	-	-	-
c. Others (specify)	-	-	-	-	-	-	-	-	-
Sub-Total-B(2)	-	-	-	-	-	_	-	-	-
Total Public									
Shareholding									
(B)=B(1)+B(2)	-	-	-	-	-	-	-	-	-
C. Shares held by				·					,
Custodian for GDRs									
& ADRs	-	-	-	-	-	-	-	-	-
Grand Total (A+B+C)	-	20,70,00,000	20,70,00,000	100%	-	20,70,00,000	20,70,00,000	100%	-
ii.	Sha	reholding of Pro	omoters						

Shareholding of Promoters

		Shareholding year	at the beg	inning of the	Shareholding the year	%		
Sr.No.	Shareholder's Name	No.of Shares	% of total shares of the Company	% of Shares Pledged / encumbered to total shares	No.of Shares	% of total shares of the Company	% of Shares Pledged / encumbe red to total shares	chang in shareh olding during the year
	Prism Cement Ltd. (							
1	Including 3 Nominee shareholders)	10,55,70,000	51%	-	10,55,70,000	51%	-	-
	QBE Holdings (AAP) Pty Ltd. (Including 2 Nominee							
2	shareholders)	5,38,20,000	26%	-	5,38,20,000	26%	-	-
3	QBE Asia Pacific Holdings Limited	4,76,10,000	23%	-	4,76,10,000	23%		
	Total	20,70,00,000	100%	-	20,70,00,000	100%	-	-



- iii. Change in Promoters Shareholding (please specify, if there is no change)
   Transfer of 4,76,10,000 fully paid up equity shares (23%) of the Company, by Prism
   Cement Limited to QBE Asia Pacific Holdings Limited on April 27, 2016
- iv. Shareholding Pattern of Top Ten Shareholders (Other than Directors, Promoters and Holders of GDRs and ADRs)

		ding at the g of the	Shareholding at the end of the year		
For Each of Top 10 Shareholders	No. of Shares	% of total shares of the Company	No. of Shares	% of total shares of the Company	
-	-	-	-	-	

v. Shareholding of Directors and Key Managerial Personnel:

	For Each of the Directors and KMP	Shareholdin beginning of		Shareholdi end of the	
Sr.No.	Name of Director / KMP	No. of Shares	% of total shares of the Company	No. of Shares	% of total shares of the Company
1	Mr. Akshay Raheja	-	-	-	-
2	Mr. Bruce Howe	-	-	-	-
3	Ms. Ameeta Parpia	-	-	-	-
4	Mr. Shobhan Thakore	-	-	-	-
5	Mr. Vijay Aggarwal	-	-	-	-
6	Mr. Mark Lingafelter	-	-	-	-
7	Ms. Aneeta Kulkarni				
8	Mr. Praveen Gupta	-	-	-	-
9.	Mr. Rakesh Sharma	-	-	-	-
10	Ms Bharathi Iyer	-	-	-	-

## V. INDEBTEDNESS

Indebtedness of the Company including interest outstanding/accrued but not due for payment

Particulars	Secured Loans excluding deposits	Unsecured Loans	Deposits	Total Indebtedness
Indebtedness at the				
beginning of the financial				
year				
i) Principal Amount				
ii) Interest due but no paid	-	-	-	-



iii) Interest accrued but not due				
Total (i+ii+iii)	-	-	-	-
Change in Indebtedness during the financial year				
Addition				
Reduction	-	-	-	-
Net Change	-	-	-	-
Indebtedness at the end of the financial year				
i) Principal Amount				
ii) Interest due but no paid iii) Interest accrued but not				
due	-	-	_	-
Total (i+ii+iii)	_	-	-	-

## VI. REMUNERATION OF DIRECTORS AND KEY MANAGERIAL PERSONNEL

## A. Remuneration to Managing Director, Whole-time Directors and/or Manager:

Sr.no	Particulars of Remuneration	Mr. Praveen Gupta	Total Amount Rs.('000)
1	Gross salary		
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act, 1961	21,850	21,850
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	854	854
	(c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961	-	_
2	Stock Options	-	-
3	Sweat Equity	-	-
4	Commission		
	as % of profit	-	-
	others specify	-	-
5	Others, please specify	-	-
	Total (A)	22,703	22,703
	IRDA approved Ceiling	29,550	29,550



## B. Remuneration of other directors:

## 1. Independent Directors

	Name of Directo	Name of Director			
Particulars of Remuneration	Ms. Ameeta Parpia	Mr. Shobhan Thakore	Rs.('000)		
Fee for attending board meetings	160	160	320		
Commission	-	-	-		
Others	-	-	-		
Total (1)	160	160	320		

## 2. Other Non-Executive Directors

Particulars of	Name of Director					
Remuneration	Mr. Akshay Raheja	Mr. Vijay Aggarwal	Ms. Aneeta Kulkarni	Mr. Bruce Howe	Mr.Mark Lingafelter	Rs.('000)
Fee for attending board						
meetings	-	-	-	-		-
Commission	-	-	-	-	-	-
Others - Refund of						
Deposit	-	-	-		-	-
Total (2)	-	-	-	-	-	-
Total (B) = (1+2)	-	-	-	-	-	-

## C. Remuneration to Key Managerial Personnel other than MD / Manager / WTD

Sr.no.	Particulars of Remuneration	Mr.Rakesh Sharma (CFO)	Ms. Bharathi Iyer (Company Secretary)	Total Amount Rs.('000
1	Gross salary			
	(a) Salary as per provisions contained in section 17(1) of the Income-tax Act,1961	3,907	2,997	6,904
	(b) Value of perquisites u/s 17(2) Income-tax Act, 1961	178	171	349
	(c) Profits in lieu of salary under section 17(3) Income-tax Act, 1961	-	-	-
2	Stock Options	-	-	-
3	Sweat Equity		-	-
4	Commission			
	as % of profit	_	-	
	others specify	-	-	-
5	Others, please specify		-	-
	Total	4 ,085	3,168	7,253



VII. PENALTIES / PUNISHMENT/ COMPOUNDING OF OFFENCES (Under the Companies Act): There is no penalty / punishment imposed on the Company or any of its directors or Key Managerial Personnel and no application for compounding of offences was made under the Companies Act, 2013 during the year.

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# Annexure II

Information as per 197 of the Companies Act, 2013, read with Rule 5 of The Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 and forming part of the Directors' Report for the year ended March 31, 2017.

uch or ctor,	
any s a rela lirector of ind if ich dire	
Whether any such employee is a relative of any director or manager of the company and if so, name of such director or manager	1
ercentage f equity hares held y the rmployee in	ı
Last employment held by such employee before joining the company; tt	Bajaj Allianz General Insurance Co.
Age	60
Date of commencement of Age employment	10th March 2008
of Qualifications and experience of or the employee;	M.A., Dip DM (IDM UK), FCII (UK), FIII, MAICD
or of	
Nature employment, whether contractual otherwise;	Permanent
Remunera ion received;	2,27,03,11 5
Name & Designation of the employee;	Praveen Gupta, MD & CEO



## Annexure III

## ANNUAL REPORT ON CORPORATE SOCIAL RESPONSIBILITY ACTIVITIES

1	A brief outline of the company's CSR policy, including overview of projects or programs proposed to be undertaken and a reference to the web-link to the CSR policy and projects or programs	CSR policy is stated herewith below:
2	The Composition of the CSR Committee	<ol> <li>Mr. Akshay Raheja (Chairman)</li> <li>Ms. Ameeta Parpia</li> <li>Mr. Bruce Howe</li> <li>Ms. Aneeta Kulkarni</li> <li>Mr. Praveen Gupta</li> </ol>
3	Average net profit of the company for last three financial years	Rs.13.21 Crores
4	Prescribed CSR Expenditure (two per cent, of the amount as in item 3 above)	Rs. 0.2641 Crores
· -	Details of CSR spent during the financial year	
5	a) Total amount to be spent for the financial year;	Rs. 0.27 Crores
	b) Amount unspent, if any;	NIL
	c) Manner in which the amount spent during the financial year	Refer herewith below:



S.No.	CSR project or activity identified	Sector in which the project is covered	Projects or programs (1) Local area or other (2) Specify the state and district where projects or programs was undertaken	Amount outlay (budget) project or programs wise	Amount spent on the projects or programs Subheads: 1) Direct expenditure on projects or programs. 2)Overheads	Cumulative expenditure up to the reporting period	Amount spent: Direct or through implementing agency.
1	Upgradation of facilities in S.L.Raheja Hospital for treatment of patients & research	Promoting health including preventing healthcare	Mumbai, Maharashtra	Rs. 0.23 cr	Direct Expenditure	Rs. 0.23 cr	Through implementing partner Diabetic Association of India
2	Anti Tobacco Awareness Programme	Promoting health including preventing healthcare	Mumbai, Maharashtra	Rs. 0.04 cr	Direct Expenditure	Rs. 0.04 cr	Through implementing partner Indian Cancer Society

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## **CSR POLICY**

(Approved by the Board of Directors on November 20, 2014 and effective as on date

Corporate Social Responsibility is the continuing commitment of the Company to behave ethically and contribute to economic, sustainable and environmental development of the local community and society at large. All efforts are made to operate the business with emphasis on Corporate Social Responsibility in all areas of operations by ensuring that the business values and operations meet the expectations of all stakeholders.

The objective of this policy is to:

- Promote a unified and strategic approach to CSR to incorporate the Company's philanthropic giving on the one hand and business, which creates shared value on the other hand, thus enabling maximum impact of the CSR initiatives.
- Ensure an increased commitment at all levels in the organization, to operate in an economically, socially and environmentally responsible manner while recognizing the interests of all its stakeholders.
- Focus on incorporating 'shared value' into the core of the business which will result in creating value for the society.
- > Encourage employees to participate actively in the Company's CSR.
- To fight and spread awareness about Cancer disease through joint collaboration with Indian Cancer Society, being the CSR focus area.



3rd & 4th Floor, Vaastu Darshan, 'B' Wing, Above Central Bank of India, Azad Road, Andheri (East), Mumbai- 400 069. Tel. No.: 61919293 Email : cs@gmj.co.in

## FORM NO. MR-3 SECRETARIAL AUDIT REPORT FOR THE FINANCIAL YEAR ENDED MARCH 31, 2017

(Pursuant to Section 204(1) of the Companies Act, 2013 and Rule No.9 of the Companies (Appointment and Remuneration Personnel) Rules, 2014)

To,

The Members, **RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED** Windsor House, 5th Floor, CST Road Kalina, Santacruz (East) Mumbai - 400098

We have conducted the Secretarial Audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by **RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED** (hereinafter called the Company). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of Secretarial Audit, we hereby report that in our opinion, the Company has, during the audit period covering the financial year ended on March **31**, **2017** complied with the statutory provisions of the applicable Acts listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by **RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED** for the financial year ended on March 31, 2017 according to the provisions of:

- i. The Companies Act, 2013 (the Act) and the rules made thereunder.
- ii. Foreign Exchange Management Act, 1999 ('FEMA') and the Rules and Regulations made thereunder to the extent of Foreign Direct Investment;

Cont.2



- iii. The Company, being a General Insurance Company, has complied with the Insurance Act, 1938 and regulations, guidelines and directions issued by the Insurance Regulatory & Development Authority of India (IRDAI). The Company has its own robust compliance system and the Company is also subject to monitoring by and reporting of compliances to IRDAI.
- iv. We have also examined compliance with the applicable clauses of the Secretarial Standards I and II issued by The Institute of Company Secretaries of India.

During the period under review, the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above except to the extent as mentioned below:

- The Company has sought extension from IRDAI for appointment of one more Independent Director in order to comply with the requirements of having total 3 Independent Directors as per IRDAI (Corporate Governance) Guidelines dated May 18, 2016.

We further report that, having regard to the compliance system prevailing in the Company and on examination of the relevant documents and records in pursuance thereof on test check basis, the Company has complied with the following laws applicable specifically to the Company

- v. The Employees' Provident Funds and Miscellaneous Provisions Act, 1952.
- vi. The Payment of Bonus Act, 1965.
- vii. The Payment of Gratuity Act, 1972.
- viii. The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013.
  - ix. The Income Tax Act, 1961.
  - x. Chapter V of the Finance Act, 1994.

The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. There were no changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.

Adequate notice is given to all directors to schedule the Board Meetings, Board Committee Meetings, agenda and detailed notes on agenda were sent well in advance

Cont.3



-3-

and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting. Majority decisions are carried through while the dissenting members' views, if any, are captured and recorded as part of Minutes.

We further report that there are adequate systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

Eer GMJ & ASSOCIATES **Cons**any Secretaries MUMBAI VIA CHETTIAR] any Sec PARTNER ACS: 27582 COP: 10130 PLACE: MUMBAI DATE: MAY 23, 2017.

Note: This report is to be read with our letter of even date which is annexed as 'ANNEXURE A' and forms an integral part of this report.

## ANNEXURE A

To, The Members, RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED Windsor House, 5th Floor, CST Road Kalina, Santacruz (East) Mumbai – 400098.

Our report of even date is to be read along with this letter:

- 1. Maintenance of secretarial records is the responsibility of management of the Company. Our responsibility is to express an opinion on these secretarial records based on our audit.
- 2. We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion.
- 3. We have not verified the correctness and appropriateness of financial records and books of accounts of the Company.
- 4. Wherever required, we have obtained the Management Representation about the compliance of laws, rules and regulations and happening of events, etc.
- 5. The compliance of the provisions of corporate and other applicable laws, rules and regulations, standards is the responsibility of the management. Our examination was limited to the verification of procedures on test basis.
- 6. The Secretarial Audit Report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

For GMJ & ASSOCIATES ASSOciation pany Secretaries MUMBAI PARTNER ACS: 27582 COP: 10130 PLACE: MUMBAI DATE: MAY 23, 2017.



## **COMPLIANCE CERTIFICATE**

This is to certify that in accordance with the Section 135 of the Companies Act, 2013 read with Companies (Corporate Social Responsibility Policy) Rules, 2014, the implementation and monitoring of Corporate Social Responsibility Policy, complies with Corporate Social Responsibility objectives and Policy of the company.

Place: Mumbai Date: May 23,2017

Akshay Raheja

Chairman – CSR Committee

Praveen Gu linta

Managing Director & CEO



## **COMPLIANCE CERTIFICATE**

In accordance with the provisions of Corporate Governance Guidelines issued by Insurance Regulatory and Development Authority, I, Girish Manik, Chief Compliance Officer of the Company hereby certify that the Company has complied with the provisions of Corporate Governance Guidelines for Insurance companies notified by IRDA as amended from time to time and to the extent applicable, and nothing has been concealed or suppressed.

. . . . . .

Place: Mumbai Date: May 23, 2017

Manule

Girish Manik Chief Compliance Officer

## RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED

## **MANAGEMENT REPORT**

In accordance with the provisions of the Insurance Regulatory and Development Authority (IRDAI) (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002, the Management submits the following Report;

- 1. We confirm the validity of Certificate of Registration granted by Insurance Regulatory and Development Authority of India to transact general insurance business, which has been renewed for FY 2016-17.
- 2. We certify that all dues payable to statutory authorities have been duly paid.
- 3. We confirm that the shareholding pattern is in accordance with the statutory and regulatory requirements.
- 4. We confirm that the company did not directly or indirectly invest any policyholder's funds outside India.
- 5. We confirm that the required solvency margin under the Insurance Act, 1938 / Insurance Laws (Amendment) Act, 2015 has been maintained.
- 6. We certify that the values of all the assets have been reviewed on the date of the Balance Sheet and in management's belief the assets set forth in the Balance Sheet are shown in the aggregate at amounts not exceeding their realizable or market value under the several headings "Loans and Advances", "Investments", "Interest", "Sundry Debtors", "Cash", "Interest accruing but not due", "Agents balances", "Amounts due from other persons or Bodies carrying on insurance business" and the several items specified under "Other Accounts".
- 7. The Company is exposed to a variety of risks associated with general insurance business such as kinds of risks undertaken and fluctuations in value of assets. The Company has adopted a 'Risk Management Strategy' to mitigate the overall risk exposure.
- 8. We confirm that company does not have operations in any country outside India.
- 9. The average claims settlement time for FY 2016-17 and ageing analysis of claims registered and not settled (excluding provision for IBNR/IBNER, claims relating to inward re-insurance from terrorism pool, the Indian Motor Third Party Declined Risk Pool and reinsurance recovered) is given in – Annexure I
- 10. We certify that the investments have been valued as per the Accounting Regulations of the Insurance Regulatory and Development Authority of India and are shown in the Balance Sheet. The market value of Debt securities is based on the procedure issued by Fixed Income Money Market and Derivatives Association of India (FIMMDA).



1

11. The Company's investment portfolio is in line with the Insurance Regulatory and Development Authority of India (IRDAI) regulations and circulars and the internal guidelines set by the Investment committee. The company has adopted a prudent investment policy with emphasis on optimizing return with minimum risk. We ensure that all the investments are made with the objective of the effective management of the funds available for Investment. As of the Balance Sheet date 33.28% of investments are made in Government Securities, 13.86% in Housing Bond, 17.38% in Infrastructure Bonds and 35.48% in approved investments. There are no nonperforming assets as at the end of the financial year.

We ensure all measures are in place to adhere to all investment regulatory norms.

- 12. We also confirm that :
  - a) In preparation of financial statements, the applicable accounting standards, principles and policies have been followed and there has been no material departure;
  - b) The management has adopted accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent, so as to give a true and fair view of the state of affairs of the Company as on March 31, 2017 and Rs. 26,809 (in thousands) profit of the Company for the year;
  - c) The management has taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the applicable provisions of the Insurance Act, 1938 (4 of 1938) / Companies Act, 2013 / Insurance Laws (Amendment) Act, 2015 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
  - d) The management has prepared the financial statements on a going concern basis;
  - e) The management has ensured that the internal audit system is commensurate with the size and the nature of business and is operating effectively.



#### 13. The schedule of payments which have been made to individuals, firms, companies and organizations in which Directors of the insurer are interested is as below:

Sr. No	Name of Director	Entity in which the Director is interested	Interested as	Amount of payment during the financial year	Nature of Payment
1	Mr. Akshay Raheja		Shareholder	2315	Claim payment
	Mr. Vijay Aggarwal		Managing Director		
	Ms. Ameeta Parpia	Prism Cement Ltd.	Director		
	Mr. Shobhan Thakore		Director	340	Leave and License fee
	Ms. Aneeta Kulkarni		Key Management Personnel		
2	Mr. Akshay Raheja	Windsor Realty Private Ltd.	Director & Shareholder	14,213	Leave and License fee
3	Mr. Akshay Raheja	Hathway Cable & Datacom	Director & Shareholder		
5	Ms. Ameeta Parpia	Ltd.	Director	120	Subscription Charges
4	Mr. Akshay Raheja	Outlook Publishing (India) Pvt. Ltd.	Shareholder	245	Advertisement
5	Mr. Akshay Raheja	Diabetic Association of India	Member	2,300	Donation
6	Mr. Vijay Aggarwal	Exide Life Insurance Co. Ltd.	Independent Director	224	Group Term Insurance
7	Mr. Bruce Howe	QBE Insurance (Singapore)	Director	8,169	Reinsurance Premium
	Mr. Mark Lingafelter	Pte Ltd	Director		
8	Mr. Akshay Raheja	Globus Stores Pvt. Ltd.	Director & Shareholder	29	Claim payment
9	Mr. Praveen Gupta	Indo-Australian Chamber Of	Director	5	Subscription charges
		Commerce		60	Advertisement

For and on behalf of the Board of Directors

Akshay Raheja Director DIN. 00288397 Praveen Gupta

Chief Executive Officer & Managing Director DIN. 03050695

Mumbai, Dated: 23<sup>rd</sup> May 2017

Vijay Aggarwal

Director DIN. 00515

Rakesh Sharma

**Chief Financial Officer** PAN. BAGPS5699C

Girish Manik **Company Secretary** ACS No.26391



	20	016-17	20	015-16	20	014-15	20	013-14	2012-13		
Line of Business	No. of	Average	No. of	Average							
	Claims	Settlement	Claims	Settlement	Claims	Settlement	Claims	Settlement	Claims	Settlement	
		Time		Time		Time		Time		Time	
		(days)		(days)		(days)		(days)		(days)	
Fire	5	41	-	-	10	295	3	355	2	219	
Motor OD	1	251	-	-	1	549	6	306	7	247	
Motor TP	9	1020	7	542	5	588	4	584	9	536	
Marine	-	-	-	-	-	-	2	610	4	273	
Group Personal Accident	59	143	50	80	48	119	38	165	44	134	
Miscellaneous	10	138	2	58	32	463	16	373	12	355	
Engineering	-	-	2	292	3	267	1	246	7	358	
Liability	66	262	48	213	95	351	6	162	6	140	
Workmen	1	306	1	201	4	254	1	740	4	272	
Compensation											

## ANNEXURE I - Average Claims Settlement Time and Ageing Analysis of Open Claims

## Ageing Analysis of Open Claims as on 31st March, 2017 (Rs'000)

ľ,

Line of Business	F	re	Ma	rine	Engin	eering	Lia	bility	Motor Own Damage		Motor TP Pool		Group Personal Accident		Misc.		Total	
Period	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt
30 days	1	506	-	-	-	-	10	4210	-	-	5	1781	6	136	-	-	22	6633
30 days to 6 months	4	3825	-	-	-	-	60	13391	1	310	27	18007	19	456	4	864	115	36853
6 months to 1 year	-	-	-	-	-	-	48	18738	-	-	1	1455	6	742	-	-	55	20934
1 year to 5 years	2	1852	~	-	-	-	47	33298	-	-	-	-	1	67	1	4000	51	39217
5 years and above	-	-	-	-	-	-	1	641	-	-	-	-	-	-	-	-	1	641

## Ageing Analysis of Open Claims as on 31st March, 2016 (Rs'000)

Line of Business	F	ire	Ma	rine	Engin	eering	Lia	bility	Moto Dam			or TP ool	Gro Pers Acci	onal	N	lisc.	т	otal
Period	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	) Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt
30 days	-	-	-	-	-	-	4	160	-	-	-	-	-	-	-	-	4	160
30 days to 6 months	1	1455	-	-	-	-	18	6802	-	-	1	125	1	100	1	38	22	8520
6 months to 1 year	-	-	-	-	-	-	35	8190	-	-	-	-	3	969	1	360	39	9519
1 year to 5 years	1	397	-	-	-	-	13	8102	-	-	3	1406	3	609	-	-	20	10514
5 years and abover E G		-	-	-	-	-	1	641	-	-	-	_	-	-	-	-	1	641



4

Line of Business	Fi	ire	Ma	rine	Engin	eering	Liability		Motor Own Damage		Motor TP Pool		Group Personal Accident		Misc.		T	otal
Period	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt
30 days	-	-	-	-	-	-	3	280	-	-	-	-	2	40	-	-	5	320
30 days to 6 months	-	-	-	-	2	760	16	5500	-	-	1	220	2	162	1	304	22	6946
6 months to 1 year	-	-	-	-	-	~	9	14565	-	-	1	420	5	588	-	-	15	15573
1 year to 5 years	-	-	-	-	-	-	6	4480	-	-	5	2611	-	_	-	-	11	7091
5 years and above	-	-	-	-	-	-	_	-	-	-	-	_	-	-	-	-	-	-

## Ageing Analysis of Open Claims as on 31st March, 2015 (Rs'000)

## Ageing Analysis of Open Claims as on 31st March, 2014 (Rs'000)

Line of Business	F	ire	Ma	rine	Engineering Liability			oility	Motor Own Damage		Motor TP Pool		Group Personal Accident		Misc.		Total	
Period	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt
30 days	-	-	-	-	-	-	18	4235	-	-	1	208	1	21	1	110	21	4574
30 days to 6 months	-	-	-	-	-	-	7	3288	-	-	2	1225	4	480	11	10101	24	15094
6 months to 1 year	2	2005	-	-	-	-	10	811	-	-	2	1365	2	156	5	1317	21	5654
1 year to 5 years	1	2819	-	-	-	-	25	8956	-	-	1	1010	-	-	2	519	29	13304
5 years and above	-	-	-	-	-	-	-	-	-	_	-	_	-	-	-	-	-	_

## Ageing Analysis of Open Claims as on 31st March, 2013 (Rs'000)

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Line of Business	F	re	Ma	rine	Engin	eering	Lial	pility		r Own Iage		or TP pol	Gro Pers Acci	onal	N	lisc.	т	otal
Period	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt
30 days	-	-	-	-	-	-	4	220	-	-	-	-	3	57	1	5	8	282
30 days to 6 months	-	-	-	-	1	2125	7	944	1	28	-	-	4	237	4	6548	17	9882
6 months to 1 year	2	4450	-	-	-	-	11	3470	-	-	1	190	1	105	1	20	16	8235
1 year to 5 years	-	-	1	36	-	-	4	1815	1	510	-	-	1	31	1	560	8	2952
5 years and above Crom	15	-	-	-	-	-	-	-	-	-	_	-	-	-	-	-	-	-

## Uttam Abuwala & Co.

Chartered Accountants Abuwala House,409/410, Gundecha Industrial Complex, Akurli Road, Kandivali East, Mumbai- 400 101

#### Shah Gupta & Co. Chartered Accountants 38, Bombay Mutual Building, Dr D. N. Road, Fort, Mumbai:400004

## **INDEPENDENT AUDITORS' REPORT**

#### To the Members of Raheja QBE General Insurance Company Limited

#### Report on the standalone financial statements

We have audited the accompanying standalone financial statements of Raheja **QBE General Insurance Company Limited** (the 'Company'), which comprise of the Balance Sheet as at March 31, 2017, and the Revenue Accounts of Fire, Marine and Miscellaneous insurance (collectively known as the 'Revenue Accounts'), the Profit and Loss Account and the Receipts and Payments Account for the year then ended, and a summary of significant accounting policies and other explanatory information.

#### Management's responsibility for the standalone financial statements

The Company's Board of Directors is responsible for the matters stated in sub-section 5 of Section 134 of the Companies Act, 2013 (the 'Companies Act') with respect to the preparation of these standalone financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Companies Act, the provisions of the Insurance Act, 1938 (the 'Insurance Act'), the Insurance Regulatory and Development Authority Act, 1999 (the 'IRDA Act'), the Insurance Regulators and Development Authority (Preparation of Financial Statements and Auditors Report of Insurance Companies) Regulations, 2002 (the 'IRDA Financial Statements Regulations'), orders/directions issued by the Insurance Regulatory and Development Authority (the 'IRDA') in this regard.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Companies Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on these standalone financial statements based on our audit.

We have taken into account the provisions of the Companies Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Companies Act and the Rules made thereunder.

We conducted our audit in accordance with the Standards on Auditing specified under sub-section 10 of Section 143 of the Companies Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the standalone financial statements.




**Chartered Accountants** Abuwala House,409/410, Gundecha Industrial Complex, Akurli Road, Kandivali East, Mumbai- 400 101

### Shah Gupta & Co. Chartered Accountants 38, Bombay Mutual Building, Dr D. N. Road, Fort, Mumbai:400004

### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid standalone financial statements give the information required by the Insurance Act, the IRDA Act, the IRDA Financial Statements Regulations and the Companies Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, as applicable to the Insurance Companies:

- a. in the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2017;
- b. in the case of the Revenue Accounts, of the operating profit in so far as it relates to the Marine Revenue Account and operating loss in so far as it relates to the Fire Revenue Account and Miscellaneous Revenue Account for the year ended on that date;
- c. in the case of the Profit and Loss Account, of the Profit for the year ended on that date, and;
- d. in the case of the Receipts and Payments Account, of the receipts and payments for the year ended on that date.

### **Other Matter**

The estimate of Claims Incurred But Not Reported ('IBNR') and Claims Incurred But Not Enough Reported ('IBNER') included under Claims Outstanding as at March 31, 2017 has been duly certified by the Company's appointed Actuary and in her opinion assumptions considered for such valuation are in accordance with the guidelines and norms issued by the IRDA and the Institute of Actuaries of India in concurrence with the IRDA. We have relied upon the Appointed Actuary's certificate for forming our opinion on the Financial Statements of the Company.

Our opinion is not modified in respect of this matter.

### **Report on Other Legal and Regulatory Requirements**

- 1. As required by the IRDA Financial Statements Regulations, we have issued a we have issued a separate certificate of even date on the matters specified in paragraph 3 and 4 of Schedule C to the IRDA Financial Statements Regulations.
- 2. As required by the IRDA Financial Statements Regulations, read with sub-section 3 of Section 143 of the Companies Act, we report that:
  - a. We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit and have found them to be satisfactory.
  - b. In our opinion and to the best of our information and according to the explanations given to us, proper books of account as required by law have been maintained by the Company, so far as appears from our examination of those books.
  - c. As the Company's accounts are centralized and maintained at the Corporate Office, no returns for the purpose of our audit are prepared at the branches of the Company.
  - d. The Balance Sheet, the Revenue Accounts, the Profit and Loss Account and the Receipts and Payments Account dealt with by this report are in agreement with the books of account.
  - e. The Balance Sheet, the Revenue Accounts, the Profit and Loss Account and the Receipts and Payments Account dealt with by this report comply with the Accounting Standards specified under Section 133 of the Companies Act, to the extent they are not inconsistent with the accounting principles prescribed in the Regulations and orders/directions issued by the IRDA in this regard.





Uttam Abuwala & Co. Chartered Accountants Abuwala House,409/410, Gundecha Industrial Complex, Akurli Road, Kandivali East, Mumbai- 400 101

### Shah Gupta & Co. Chartered Accountants 38, Bombay Mutual Building, Dr D. N. Road, Fort, Mumbai:400004

- f. In our opinion and to the best of our information and according to the explanations given to us, investments of the Company have been valued in accordance with the provisions of the Insurance Act, the Regulations and / or orders/directions issued by IRDA in this regard;
- The accounting policies selected by the Company are appropriate and are in compliance with the applicable q. Accounting Standards specified under Section 133 of the Companies Act and with the accounting principles as prescribed in the IRDA Financial Statements Regulations and orders/directions issued by the IRDA in this behalf; and
- On the basis of the written representations received from the directors as on March 31, 2017 taken on record by the h. Board of Directors, none of the directors is disqualified as on March 31, 2017 from being appointed as a director in terms of sub-section 2 of Section 164 of the Companies Act.
- i With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate Report in "Annexure A" to this report.
- With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies j. (Audit and Auditors) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - i. The Company has disclosed the impact of pending litigations on its financial position in its financial statements -Refer Note 3.1.1 to the Financial Statements.
  - ii. The Company does not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
  - iii. The Company does not have any pending amount, required to be transferred, to the Investor Education and Protection Fund.
  - iv. As per the information and explanations given by the management, the disclosure requirement as envisaged in Notification G.S.R 308(E) dated 30th March 2017 is not applicable to the Company - Refer Note 3.2.11 to the Financial Statements.

For UTTAM ABUWALA & CO. Chartereo Chartered Accountants Firm Reg. No.: 111184W Mumbai 01 **CA Prerak Agarwal** Partner × M. No. 158844

Place: Mumbai Date: May 23, 2017 For SHAH GUPTA & CO. **Chartered Accountants** Firm Reg. No.: 109574W



**CA. Heneel K Patel** Partner M. No.114103

Chartered Accountants Abuwala House,409/410, Gundecha Industrial Complex, Akurli Road, Kandivali East, Mumbai- 400 101

### Shah Gupta & Co.

Chartered Accountants 38, Bombay Mutual Building, Dr D. N. Road, Fort, Mumbai:400004

### Annexure A

Annexure to the independent auditor's report of even date on the financial statements of Raheja QBE General Insurance Company Limited

## Report on the Internal Financial Controls under Clause (i) of sub-section 3 of Section 143 of the Companies Act, 2013 ("the Companies Act")

We have audited the internal financial controls over financial reporting of **Raheja QBE General Insurance Company Limited** ("the Company") as of March 31, 2017 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

### Management's Responsibility for Internal Financial Controls

The Company's Management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India. These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Companies Act.

### Auditor's Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the "Guidance Note") and the Standards on Auditing, issued by the Institute of Chartered Accountants of India and specified under sub-section 10 of Section 143 of the Company Act, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the internal financial controls system over financial reporting.

### Meaning of Internal Financial Controls Over Financial Reporting

A Company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A Company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized accuisition, use, or disposition of the Company's assets that could have a material effect or the financial statements.

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**Chartered Accountants** Abuwala House,409/410, Gundecha Industrial Complex, Akurli Road, Kandivali East, Mumbai- 400 101

### Shah Gupta & Co. Chartered Accountants 38, Bombay Mutual Building,

Dr D. N. Road, Fort, Mumbai:400004

### Inherent Limitations of Internal Financial Controls over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2017, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the Institute of Chartered Accountants of India.

### For UTTAM ABUWALA & CO.

Chartered Accountants Charte, Firm Reg. No.: 111184W Riomba **CA Prerak Agarwal** Partner M. No. 158844

Place: Mumbai Date: May 23, 2017

### For SHAH GUPTA & CO.,

Chartered Accountants Firm Reg. No.: 109574W

CA Heneel K Patel Partner M. No.114103



**Chartered Accountants** Abuwala House,409/410, Gundecha Industrial Complex, Akurli Road, Kandivali East, Mumbai- 400 101

### Shah Gupta & Co. Chartered Accountants 38, Bombay Mutual Building, Dr D. N. Road, Fort, Mumbai:400004

### **INDEPENDENT AUDITORS' CERTIFICATE**

# [Referred to in paragraph 1 of our Report on Other Legal and Regulatory Requirements forming part of the Independent Auditors' Report dated May 23, 2017]

This Certificate is issued to **Raheja QBE General Insurance Company Limited** ("the Company") to comply with the provisions of paragraphs 3 and 4 of Schedule C to the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations, 2002 (the "IRDA Financial Statements Regulations") read with Regulation 3 of the IRDA Financial Statements Regulations.

### Management's Responsibility for compliance and preparation of the Statement

The Company's Management is responsible for complying with the provisions of the Insurance Act, 1938 as amended by the Insurance Laws (Amendment) Act, 2015 (the 'Insurance Act') read with Insurance Regulatory and Development Authority of India circular IRDAI/F&A/CIR/056/03/2016 dated April 04, 2016, the Insurance Regulatory and Development Authority Act, 1999 (the 'IRDA Act'), the IRDA Financial Statements Regulations, orders/directions issued by the Insurance Regulatory and Development Authority (the 'IRDA') which includes the preparation of the Management Report. This includes collecting, collating and validating data and design, implementing and monitoring of internal controls suitable for ensuring compliance as aforesaid.

### Auditor's Responsibility

Our responsibility, for the purpose of this Certificate, is limited to certifying matters contained in Paragraphs 3 and 4 of Schedule C of the IRDA Financial Statements Regulations.

We conducted our examination in accordance with the Guidance Note on Reports or Certificates for Special Purposes issued by the Institute of Chartered Accountants of India (ICAI) and also Standards on Auditing issued by the ICAI, which include the concept of test check and materiality. The Guidance Note requires that we comply with the ethical requirements of the Code of Ethics issued by the ICAI.

We have complied with the relevant applicable requirements of the Standard on Quality Control (SQC) 1, Quality Control for Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services Engagements.

### Conclusion

Based on the information and explanations given to us and to the best of our knowledge and belief and based on such checks as considered appropriate by us of the books of account and other records maintained by the Company for the year ended March 31, 2017, we certify that:

- 1. We have reviewed the Management Report attached to the financial statements for the year ended March 31, 2017, and on the basis of our review, there is no apparent mistake or material inconsistencies with the financial statements;
- Based on the management representations and compliance certificates submitted to the board of Directors by the officers of the company charged with compliance and the same been noted by the board, we certify that the Company has complied with the terms and conditions of registration stipulated by Insurance Regulatory and Development Authority (IRDA);





Uttam Abuwala & Co. Chartered Accountants Abuwala House,409/410, Gundecha Industrial Complex, Akurli Road, Kandivali East, Mumbai- 400 101

### Shah Gupta & Co. Chartered Accountants 38, Bombay Mutual Building, Dr D. N. Road, Fort, Mumbai:400004

- 3. We have verified the cash balances, to the extent considered necessary, and securities relating to the Company's investments as at March 31, 2017, by actual inspection or on the basis of certificates / confirmations received from the Custodian and / or Depository Participants appointed by the Company, as the case may be;
- 4. The Company is not a trustee of any trust; and
- 5. No part of the assets of the Policyholders' Fund has been directly or indirectly applied in contravention of the provisions of the Insurance Act, 1938 relating to the application and investments of the Policyholders' Funds.

### **Restriction of use**

This certificate has been issued to comply with paragraph 3 and 4 of Schedule C of the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002, and is not intended to be used or distributed for any other purpose.

For UTTAM ABUWALA & CO. **Chartered Accountants** Charta Firm Reg. No.: 111184W icerios NUCA **CA. Prerak Agarwal** Partner M. No. 158844

Place: Mumbai Date: May 23, 2017 For **SHAH GUPTA & CO.** Chartered Accountants Firm Reg. No.: 109574W



**CA. Heneel K Patel** Partner M. No.114103



### IRDA Registration No. 141 dated 11th December, 2008

### BALANCE SHEET AS AT 31ST MARCH, 2017

	BALANCE SHEET AS AT 315	1 WARCH, 2017		(Rs. '000)
Particulars	Schedule	31.03.	2017	31.03.2016
Sources of Funds				20 70 000
Share Capital	5		20,70,000	20,70,000
Share Application Money	-		-	2,01,668
Reserves and Surplus	6		2,28,477	2,01,003
Fair Value Change Account	-		2,059	2,223
Borrowings	7		-	22,73,897
Total			23,00,536	22,73,037
Application of Funds			29,28,603	25,56,683
Investments	8		29,28,003	-
Loans	9		_	
Fixed Assets	10	FC C01		47,966
Gross Block		56,681		43,448
Less:Accumulated Depreciation		46,120	10,561	4,518
Net Block			12,070	12,646
Deferred Tax Asset (Net)			12,070	,
Current Assets				15,39
Cash and Bank Balances	11	33,568		1,57,15
Advances and Other Assets	12	2,30,381	<del></del>	
Sub-Total (A)			2,63,949	1,72,555
Current Liabilities	13	5,46,015		2,39,46
Provisions	14	3,68,632		2,33,04
Sub-Total (B)			9,14,647	4,72,505
Net Current Assets (C = A - B)			(6,50,698)	(2,99,95
Miscellaneous Expenditure	15		-	•
(to the extent not written off or adjust	ed)			
Debit balance in Profit and Loss Accou	nt	-	-	
Total			23,00,536	22,73,89

The Schedules referred to above form an integral part of Financial Statements.

As per our Report of even date attached.

For and on behalf of the Board of Directors For Shah Gupta & Co. For Uttam Abuwala & Co. Chartered Accountants Firm Registration No. 11 1184W **Chartered Accountants** Firm Registration No. 109574W æ Accounts ¢ ã MUMBAI Mumbai FRN: 109574 Vijay Aggarwal spage E.,, Akshay Raheja CA. Heneel K. PatelERED ACCOU CA. Prerak Agarwal Director Director  $\dot{\mathbf{x}}$ Partner DIN. 00515412 Partner DIN. 00288397 Membership No. 114103 Membership No. 158844 Naville  $(\Omega$ 

Mumbai, Date: 23rd May, 2017 Girish Manik Company Secretary ACS No.26391

**Praveen Gupta** Managing Director & **Chief Executive Officer** DIN. 03050695 Mumbai, Date: 23rd May, 2017

Rakesh Sharma Chief Financial Officer PAN. BAGPS5699C



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### IRDA Registration No. 141 dated 11th December, 2008

### PROFIT AND LOSS ACCOUNT FOR YEAR ENDED 31ST MARCH, 2017

Particulars	Schedule	For the yea 31.03.2		For the yea 31.03.2	
1.Operating Profit / (Loss) transferred from					
Revenue Account					
a. Fire Insurance		(7,310)		1,603	
b. Marine Insurance		113		15	
c. Miscellaneous Insurance		(28,906)	(36,103)	(23,321)	(21,702)
2. Income from Investments					
a) Interest, Dividend & Rent – Gross		1,42,835		1,74,375	
b) Profit on sale/redemption of investments		5,246		6,857	
Less: loss on sale of investments Profit / (Loss) on Sale of Assets	-	<u> </u>	1,48,081 65		1,81,232 512
3. Other Income			-		-
TOTAL (A)			1,12,043	-	1,60,042
4. Provisions (other than taxation)					
a) For diminution in the value of		-		-	
investment					
b) For doubtful debts		-		-	
c) Others				-	
5. Other Expenses					
<ul> <li>a) Expenditure other than those related to</li> </ul>	4A	13,123		12,588	
Insurance Business		10,120		12,500	
b) Bad debts written off		-		-	
c) CSR Expenditure		2,700		2,250	
d) Operating expenses under EOM		56,916	72,739	-	
regulations (Refer Note 3.2.10)	_				14,838
TOTAL (B)			72,739	=	14,838
Profit/ (Loss) Before Tax			39,304		1,45,204
Provision for Taxation					
Current Tax/MAT payable		11,919		49,174	
MAT Credit Entitlement		-		-	
Excess provision written back		-		-	
Deferred Tax (Income)/ Expense		576		(7,874)	
Wealth Tax		-	12,495	-	41,300
Net Profit/ (Loss) After Tax			26,809	=	1,03,904
Appropriations					
a) Interim dividend paid during the year		-		-	
b) Proposed final dividend		-		-	
c) Dividend distribution tax		-		-	
d) Transfer to any reserve or Other Accounts		-		-	
e) Transfer to Contingency Reserve for Unexpired Risks		-	-	-	-
Add: Balance brought forward from last year			2,01,668		97,763
Balance carried forward to Balance Sheet		=	2,28,477	=	2,01,668
Basic & Diluted Earning per Share (Face value per share Rs.10)			0.13		0.50

The Schedules referred to above form an integral part of Financial Statements.

As per our Report of even date attached.

Charlered For Uttam Abuwala & Co. For and on behalf of the Board of Directors For Shah Gupta & Co. Chartered Accountants Chartered Accountants Irm Registration No. 1095744 Firm Registration No. 111184W 000 Ś Mumbai STUD STUD MUMBAI Ø 01 FRN: 109574W es in C.A.Prerak Agarwal kshay Raheja el% Patel Vijay Aggarwal C.A.He × Partner ERED ACCOUT Membership No: 114103 loy Partner Director Director Membership No. 158844 DIN. 0028839 DIN. 00515412 C NUNE e da arces Rahe Girish Manik Mumbai, Praveen Gupta Rakesh Sharma Managing Director & Chief Executive Officer Date: 23rd May, 2017 **Company Secretary** Chief Financial Officer ACS No.26391 PAN. BAGPS5699C DIN. 03050695 Mumbai, Date: 23rd May, 2017

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### IRDA Registration No. 141 dated 11th December, 2008

### REVENUE ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2017

									(Rs '000)
				r ended 31.03.20	the second s			ar ended 31.03.20	
Particulars	Schedule	Fire	Marine	Miscellaneous		Fire	Marine	Miscellaneous	
Premiums earned (Net)	1	3,254	70	3,71,311	3,74,635	3,547	152	2,11,207	2,14,906
Profit / Loss on sale/redemption of Investments		89	1	2,575	2,665	36	1	1,131	1,168
Others - Foreign Exchange Gain / (Loss)		-	-	12	12	-	-	45	5 45
Others - Investment Income from Terrorism Pool		1,533	-	237	1,770	1,464	-	354	1,818
Interest, Dividend & Rent – Gross		2,424	32	70,127	72,583	913	26	28,754	29,693
TOTAL (A)	-	7,300	103	4,44,262	4,51,665	5,960	179	2,41,491	2,47,630
Claims Incurred (Net)	2	10,436	(49)	2,48,000	2,58,387	2,195	(26)	51,333	53,502
Commission (Net)	3	(394)	(2)	52,515	52,119	262	(2)	44,436	44,696
Operating Expenses related to Insurance Business	4	1,156	42	1,72,349	1,73,547	1,925	191	1,71,960	1,74,076
Premium Deficiency Reserve		3,412	-	304	3,716	(25)	-	(2,917	) (2,942
TOTAL (B)		14,610	(10)	4,73,168	4,87,769	4,357	163	2,64,812	2,69,332
Operating Profit/(Loss) from Fire/ Marine/ Miscellaneous Business C = (A - B)		(7,310)	113	(28,906)	(36,103)	1,603	15	(23,321	) (21,702
Appropriations									
Transfer to Shareholder's Account		-	-	-	-	-	-	-	-
Transfer to Catastrophe Reserve		-	-	-	-	-	-	-	-
Transfer to Other Reserves		-	-	-	•	-	-	-	-
TOTAL (C )		(7,310)	113	(28,906)	(36,103)	1,603	15	(23,321	) (21,702

As required by Section 40C of the Insurance Act, 1938, we hereby certify that all expenses of management in respect of General Insurance business transactions in India by the Company have been fully recognised in the revenue account as expenses

The Schedules referred to above form an integral part of Financial Statements.

As per our Report of even date attached.

For Uttam Abuwala & Co. Chartered Accountants mcRegistration No. 111184 P);e ak Agarwa C, NO. 1

Mumbai, Date: 23rd May, 2017 For Shah Gupta & Co. For and on behalf of the Board of Directors Chartered Accountants Firm Registration Not 10952444

GUPTA & 4 MUMBAI FREN: 109574W CA. H eel Partn 65744103ACCOUN Memb 0028839 .Aa

Girish Manik Company Secretary ACS No.26391

Praveen Gupta Chief Executive Officer & Managing Director DIN. 03050695 Mumbai, Date: 23rd May, 2017

Vijay Aggarwal Director DIN. 00515412 C Kouces eral Insu

bann

Rakesh Sharma Chief Financial Officer PAN. BAGPS5699C



### IRDA Registration No. 141 dated 11th December, 2008

hedule– 1 emium Earned (Net)							(Rs '000)
Particulars	Year	Premium from direct business written	Premium on rein-surance accepted	Premium on reinsurance ceded	Net Premium	Adjustment for change in reserve for unexpired risks	Net Premiur Earned
1	2	3	4	5	6	7	8
Fire	2016-17	18,247	4,335	18,884	3,699	445	3,25
rne	2015-16	7,686	3,642	8,502	2,826	(721)	3,54
Marine Cargo	2016-17	300	ł	167	133	63	7
Warne Cargo	2015-16	323	-	42	281	129	15
Marina IIII	2016-17	-	-	-	-	-	
Marine Hull	2015-16	-	-	-	-	-	
	2016-17	300	-	167	133	63	
Marine Total	2015-16	323	*	42	281	129	1!
		-					
Motor (OD)	2016-17	546	-	101	445	157	28
	2015-16	83	•	22	61	58	
Motor (TP)	2016-17	2,88,689	-	53,548	2,35,142	1,05,580	1,29,50
	2015-16	54,199	(8)	11,166	43,025	31,668	11,35
Employor's Liphility	2016-17	3,516	-	655	2,861	556	2,30
Employer's Liability	2015-16	2,709	-	551	2,158	433	1,72
Dublic Liebility	2016-17	47,701	12,041	17,164	42,578	4,208	38,37
Public Liability	2015-16	47,383	7,268	19,130	35,521	2,651	32,87
Oab an Uisbilliu i	2016-17	2,14,604	70,417	70,685	2,14,336	17,149	1,97,1
Other Liability	2015-16	1,65,858	69,372	67,693	1,67,537	7,286	1,60,2
e	2016-17	3,186	372	2,490	1,068	(104)	1,17
Engineering	2015-16	3,090	422	1,444	2,067	158	1,90
<b>.</b>	2016-17	-	-	-	-	-	
Aviation	2015-16	-	-	-	_	-	
	2016-17	3,570	-	2,691	879	164	7
Personal Accident	2015-16	1,364	-	312	1,052	(720)	1,77
., L.I	2016-17	202	-	10	192	13	1
Health	2015-16	177	-	9	168	27	14
	2016-17	8,600	-	6,947	1,653	120	1,53
Other Misc.	2015-16	4,720	-	3,789	931	(247)	1,17
	2016-17	5,70,615	82,830	1,54,291	4,99,154	1,27,843	3,71,3
Misc Total	2015-16	2,79,583	77,055	1,04,116	2,52,521	41,314	2,11,2
						-	
	2016-17	5,89,162	87,165	1,73,341	5,02,986	1,28,351	3,74,63
Total	2015-16	2,87,592	80,697	1,12,660	2,55,628	40,722	2,14,9









IRDA Registration No. 141 dated 11th December, 2008

### SCHEDULES FORMING PART OF FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2017

Schedule – 2

1       Fire       Marine Cargo       Marine Hull       Marine Total	2 2016-17 2015-16 2015-16 2015-16 2016-17 2015-16 2016-17 2015-16	3 7,149 14 - - - - - - -	4 15 1 - -	5 1,112 1 - -	6 6,052 14	7 9,032 4,649	8 4,649 2,467	9 10,436 2,195
Marine Cargo	2015-16 2016-17 2015-16 2016-17 2015-16 2016-17			1				
Marine Cargo	2015-16 2016-17 2015-16 2016-17 2015-16 2016-17			1				2,195
Marine Hull	2015-16 2016-17 2015-16 <b>2016-17</b>			-	-			
Marine Hull	2015-16 2016-17 2015-16 <b>2016-17</b>			-	-		100	
Marine Hull	2016-17 2015-16 <b>2016-17</b>			-		57	106	(49
	2015-16 <b>2016-17</b>				-	106	131	(26
	2016-17	-		-	-	-	-	-
Marine Total —		-	-	-	-	-	-	-
	2015-16		-	-	-	57	106	(49
		-	-	-	-	106	131	(26
Motor (OD)	2016-17	161	-	8	153	585	22	710
	2015-16	-	-	-	-	22	93	(70
Motor (TP)	2016-17	1,662	-	77	1,585	1,79,344	23,969	1,56,95
	2015-16	2,766	(16)	375	2,375	23,969	14,021	12,32
Foundationale Linebility	2016-17	6	-	0	6	2,196	1,709	49
Employer's Liability	2015-16	8	-	0	7	1,709	1,290	42
Dublic Liebility	2016-17	113	-	19	94	35,613	21,502	14,20
Public Liability	2015-16	98	-	12	86	21,502	12,307	9,28
Others Link like	2016-17	7,036	438	572	6,903	1,64,130	97,563	73,47
Other Liability	2015-16	17,189	45	1,972	15,261	97,563	85,639	27,18
	2016-17	-	57	-	57	808	1,131	(26)
Engineering	2015-16	1,180	9	118	1,071	1,131	1,900	30
	2016-17	-	-	-	-	-	-	
Aviation	2015-16	-	-	-	-	-	-	
D	2016-17	2,948	41	280	2,710	1,417	3,138	98
Personal Accident	2015-16	1,121	68	56	1,133	3,138	2,551	1,72
	2016-17	-	-	-	-	530	386	14
Health	2015-16	-	-	-	-	386	305	8
	2016-17	29	-	22	7	1,742	458	1,29
Other Misc.	2015-16	-	-	-	-	458	373	8
	2016-17	11,954	536	977	11,513	3,86,365	1,49,878	2,48,00
Misc Total -	2015-16	22,361		2,534	19,934	1,49,878	1,18,478	51,33
	2016 17	10 102	551	2,089	17,565	3,95,454	1,54,632	2,58,38
Total	2016-17	19,103				3,95,434		53,50









IRDA Registration No. 141 dated 11th December, 2008

### SCHEDULES FORMING PART OF FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2017

Schedule – 3

nmission (Net) Particulars	Year	Commission paid on direct business	Total (A)	Commission paid on reinsurance accepted	Commission received from reinsurance ceded	(Rs '00) Net commissio
1	2	3	4	5	6	7
			_			
F**	2016-17	2,214	2,214	743	3,351	(3
Fire	2015-16	1,081	1,081	443	1,261	2
	2016-17	-	-	-	2	
Marine Cargo	2015-16	0	0	-	2	
	2016-17	-		-	-	
Marine Hull	2015-16	-		-	_	
	2016-17	- 1	-	-	2	
Marine Total	2015-16	0	0	-	2	
Motor (OD)	2016-17	(0)		-	4	
	2015-16	0		-	2	
Motor (TP)	2016-17	1,200	1,200	-	2,165	(9
	2015-16	176	176	-	407	(2
mployer's Liability	2016-17	345	345	-	26	3
	2015-16	271	271	-	21	2
Public Liability	2016-17	7,265	7,265	2,209	1,050	8,4
Fublic Liability	2015-16	7,323	7,323	998	1,287	7,0
Other Liability	2016-17	35,064	35,064	13,112	3,215	44,9
	2015-16	27,304	27,304	13,153	3,468	36,9
Engineering	2016-17	397	397	42	339	1
Engineering	2015-16	369	369	46	103	3
Aviation	2016-17	-	-	-	•	
Aviation	2015-16	-	-	-	-	
Personal Accident	2016-17	121	121	-	426	(3
Fersonal Accident	2015-16	77	77	-	7	
Hoolth	2016-17	30	30	-	2	
Health	2015-16	30	30	-	1	
Other Misc.	2016-17	1,297	1,297	-	1,341	
Other Wilst.	2015-16	700	700	-	716	
Misc Total	2016-17	45,719	45,719	15,364	8,568	52,5
INISC IOLAI	2015-16	36,249	36,249	14,198	6,011	44,4
	2016-17	47,933	47,933	16,107	11,921	52,1
Total	2015-16	37,330	37,330	14,640	7,274	44,6









### IRDA Registration No. 141 dated 11th December, 2008

### SCHEDULES FORMING PART OF FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2017

Schedule – 3A (Rs '000) **Commission Paid - Direct** Agents Particulars Year Brokers **Corporate Agency** Referral Others Total (B) 1 2 3 4 5 6 7 8 2,214 2016-17 --2,214 -• 2015-16 1,081 -1,081 Fire ---2016-17 ------0 2015-16 0 Marine Cargo -... \_ ... 2016-17 \_ -----2015-16 Marine Hull -\_ \_ \_ -----2016-17 ... -----0 0 **Marine Total** 2015-16 ----2016-17 (0)-(0) \_ --Motor (OD) 2015-16 0 \_ \_ -0 74 1,200 2016-17 1,126 ---Motor (TP) 2015-16 -176 \_ --176 345 2 2016-17 343 ---271 2015-16 2 268 **Employer's Liability** \_ \_ \_ 2016-17 64 7,201 7,265 + --**Public Liability** 2015-16 61 7,262 ---7,322 2016-17 872 34,192 35,064 ---**Other Liability** 2015-16 622 26,682 ---27,304 397 2016-17 397 \_ \_ -2015-16 369 369 Engineering -\_ --2016-17 \_ \_ \_ -\_ ----Aviation 2015-16 \_ ---\_ \_ 2016-17 121 ---121 \_ **Personal Accident** 2015-16 77 + --77 -2016-17 30 -. 30 -\_ 30 2015-16 30 Health \_ ---2016-17 1,297 ---1,297 -2015-16 700 700 Other Misc. \_ -\_ 45,719 2016-17 1,012 44,707 ---36,249 **Misc Total** 2015-16 685 35,564 -... -1,012 47,933 2016-17 46,921 -\_ -37,330 2015-16 685 36,645 ---Total







RAHEJA QBE	
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IRDA Registration No. 141 dated 11th December, 2008

								(Rs '000)
SCHEDULES FORM		FINANCIAI	NG PART OF FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2017	THE YEAR END	ED 315T M	ARCH, 2017		
			2016-17				2015-16	
Schedule - 4	Fire	Marine	Miscellaneous*	Total	Fire	Marine	Miscellaneous *	Total
Expenditure related to Insurance Business								
Employees' remuneration & welfare benefits	729	26	74,659	75,415	923	92	82,465	83,480
Travel, conveyance and vehicle running expenses	44	2	4,467	4,512	70	2	6,286	6,363
Training Expenses	12	0	1,242	1,255	11	1	949	961
Rents, rates & taxes	112	4	11,516	11,632	253	25	22,565	22,842
Repairs	36	1	3,727	3,764	40	4	3,545	3,589
Printing & Stationery	9	0	646	653	5	1	467	473
Communication Expenses	32	Ţ	3,227	3,259	33	3	2,937	2,974
Legal & professional charges	35	Ţ	56,898	56,934	357	35	31,885	32,277
Auditor's fees, expenses etc.								
a) As auditor	5	0	556	562	8	1	693	702
b) As adviser or in any other capacity, in respect of								
i) Taxation matters	2	0	160	162	2	0	191	194
ii) Insurance matters	1	0	55	56	2	0	147	149
iii) Management Services and	1	0	138	139	t	1	1	8
c) in any other capacity	0	0	31	31	0	0	11	11
Advertisement and Publicity	5	0	480	485	7	1	634	641
Interest and Bank Charges	3	0	264	267	1	0	86	87
Others								
a) Office maintenance expenses	57	2	5,809	5,868	80	8	7,136	7,224
b) Subscriptions and membership fees	21	1	2,148	2,170	28	3	2,498	2,528
c) Miscellaneous expenses	18	1	1,830	1,849	49	5	4,369	4,423
d) Entertainment Expenses	6	0	652	629	12	1	1,112	1,126
e) Service Tax A/c	8	0	830	838	4	0	382	387
Depreciation	22	1	3,013	3,036	40	4	3,600	3,644
TOTAL	1,156	42	1,72,349	1,73,547	1,925	191	1,71,959	1,74,076









IRDA Registration No. 141 dated 11th December, 2008

		(Rs '000)
Schedule - 4A	2016-17	2015-16
Expenditure other than those related to Insurance Business		
Employees' remuneration & welfare benefits	12,543	12,00
Travel, conveyance and vehicle running expenses	-	
Training Expenses	-	-
Rents, rates & taxes	-	-
Repairs	-	-
Printing & Stationery	-	
Communication	-	-
Legal & professional charges	180	18
Auditor's fees, expenses etc.		
a) As auditor	-	_
b) As adviser or in any other capacity, in respect of	-	-
i) Taxation matters	-	-
ii) Insurance matters	-	-
iii) Management Services and	-	-
c) in any other capacity	-	-
Advertisement and Publicity	-	-
Interest and Bank Charges	400	40
Others		
a) Office maintenance expenses	-	-
b)Recruitment & Training expenses	-	-
c) Subscriptions and membership fees	-	-
d) Miscellaneous expenses	-	-
e) Entertainment Expenses	-	-
Depreciation		-
TOTAL	13,123	12,58







					100	116-17											2015-16					
* Miscellaneous	Motor (OD)	Motor (TP)	Employer's Liability	Public Liability	Other Liability	gineer	Aviation	Personal Accident	Health	Other Misc.	Total	Motor (OD)	Motor E (TP)	Employer's Liability	Public Liability	Other Liability	-	Aviation	Personal Accident	Health	Other Misc.	Total
Employees' remuneration & welfare benefits	88	33,720	564	7,192	32,355		<del> </del> .	173	32	326	74,659	20	14,051	705	11,600	54,712	675		343	55	304	82,465
Travel, conveyance and vehicle running expenses		5 2,017	.7 34	430	1,936	13	···	10	2	19	4,467	2	1,071	54	884	4,170	51		26	4	23	6,286
Torining Evances	Ĺ	1 561	1 9	120	538	4	+-	e	п	5	1,242	0	162	8	133	630	8	-	4	-	E	949
I latining cxperioes	14	5	Ű		4,991		- 	27	5	50	11,516	5	3,845	193	3,174	14,971	185	•	8	15	83	22,565
Nellis, lates a taxes Pensire					1,615		•	6	2	16	3,727	1	604	30	499	2,352	29	-	15	7	13	3,545
nepand Printing & Stationery				62	280		-	2	0	3	646	0	80	4	99	310	4		7	0	7	467
Communication Evnences		-	7 24	311	1,398		 	7	1	14	3,227	1	500	25	413	1,949	24		12	7	F	2,937
Legal & professional charges	4	4 54,923	27	347	1,561	10		8	2	16	56,898	8	5,433	272	4,485	21,154	261		133	21	118	31,885
Auditor's fees, expenses etc.																	1	+	1		ľ	3
a) As auditor		1 251	51 4	54	241	2	•	1	0	2	556	•	118	9	8	460	6	+	m	5	F	693
b) As adviser or in any other capacity, in respect																						
01 1) Tavation matters		2	72 1	15	69	0	•	0	0		160	0	33	2	27	127	2		П	0	-	191
ii) Incurance matters			25 0	5	24	0	ŀ	0	0	0	55	0	25	1	12	97	F		-	0	F	147
iii) Management Services and			62 1	13	60	0	-	0	0	1	138	,	·	•	-	•		•			-	
c) in any other capacity		0	14	e	13	0	•	0	0		31	0	2		2	7	0	•	0	•	·	-
Advertisement and Publicity		1 217	17 4	46	208	F	-	1	0	2	480	0	108	2	68	420	5	•	m	•	5	634
Interest and Bank Charges		0 119	6	25	115	1		1	0	-+	264	0	15	•	12	57	-	+	•	•	0	86
Others																				+		
a) Office maintenance expenses		7 2,624	24 44	560	2,517	16	•	13	2	25	5,809	2	1,216	5	1,004	4,735	28	•	R.	2	76	/,136
b) Subscriptions and membership fees		3 970	70 16	207	166	9	•	5	F	6	2,148	-	426	12	351	1,657	8	•	9	5	5	2,498
c) Miscellaneous expenses		2 827	27 14	176	262	5	·	4	1	8	1,830	F	744	37	615	2,899	36		18	m	16	4,369
d) Entertainment Exnenses	Ļ	1 294	94 5	8	283	2	ŗ	2	0	ŝ	652	0	190	10	156	738	6	·	2	FT	4	1,112
e) Service Tax A/c		1 375	75 6	80		2		2	0	4	830	0	65	3	54	254	m	-	7	0	F	382
Depreciation		3 1,419	17 17	257	1,294	6		5	T	10	3,013		613	31	506	2,389	29	·	15	7	13	3,600
TOTAL	139	9 1,07,125	25 894	11,435	51,581	334	•	275	50	516	1,72,349	42	29,299	1,469	24,189	1,14,088	1,408	•	716	115	634	1,71,959





Accountants Charles ò 2 3<sup>2</sup> eronnard

(Rs '000)



### IRDA Registration No. 141 dated 11th December, 2008

### SCHEDULES FORMING PART OF FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2017

		(Rs '000)
Schedule - 5	As at 31.03.2017	As at 31.03.2016
Share Capital		
Authorised Capital		
22,00,00,000( Previous year 22,00,00,000) Equity Shares of Rs10	22,00,000	22,00,000
each	22,00,000	22,00,000
Issued Capital		
20,70,00,000 (Previous year 20,70,00,000) Equity Shares of	20,70,000	20,70,000
Rs10 each fully paid up	20,70,000	20,70,000
Subscribed Capital		
20,70,00,000 (Previous year 20,70,00,000) Equity Shares of	20,70,000	20,70,000
Rs10 each fully paid up	20,70,000	
Called up Capital		
20,70,00,000 (Previous year 20,70,00,000) Equity Shares of Rs10	20,70,000	20,70,000
each fully paid up	20,70,000	20,70,000
Less: Calls unpaid	-	
Add: Equity shares forfeited (amount originally paid up)		
Less: Par value of Equity Shares bought back	-	-
Less: Preliminary expenses to the extent not written off	_	-
Less: Expense including commission or brokerage on	_	_
underwriting or subscription of Shares		
Total	20,70,000	20,70,000

Note: Of the above 153,180,000 (Previous year 153,180,000) shares are held by the holding company Prism Cement Limited.









### IRDA Registration No. 141 dated 11th December, 2008

### SCHEDULES FORMING PART OF FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2017

Schedule - 5A	As at 31.	03.2017	As at 31.0	3.2016
Pattern of Share Holding (As certified by the Management)				
Shareholder	No. of Shares	% of Holding	No. of Shares	% of Holding
Promoters				
-Indian	10,55,70,000	51%	15,31,80,000	74%
-Foreign	10,14,30,000	49%	5,38,20,000	26%
Others	-		-	
Total	20,70,00,000	100%	20,70,00,000	100%

			(Rs '000)
Schedule - 6	As at 31.03.2017		As at 31.03.2016
Reserves and Surplus			
Capital Reserve		-	
Capital Redemption Reserve		-	· _
Share Premium		-	-
General Reserve		-	-
Less: Debit balance in Profit & Loss Account		-	· _
Less: Amount utilized for Buy-back		-	-
Catastrophe Reserve		-	-
Other Reserves		-	-
Balance of Profit and Loss Account		2,28,477	2,01,668
Total		2,28,477	2,01,668

			(Rs '000)
Schedule - 7	As a	t 31.03.2017	As at 31.03.2016
Borrowings			
Debentures /Bonds		-	-
Banks		-	-
Financial Institutions		-	-
Others		-	-
Total		-	-









### IRDA Registration No. 141 dated 11th December, 2008

Schedule - 8	As at 31.03.	2017	As at 31.03.2016
Investments - Shareholders			
Long Term Investments			
Government securities and Government guaranteed bonds	9,74,641		4,04,146
including Treasury Bills	5,74,041		
Other Approved Securities	-		-
Other Investments	-		-
a) Shares	-		-
aa) Equity	-		-
bb) Preference	-		-
b) Mutual Funds	-		-
c) Derivative Instruments	-		-
d) Debentures/ Bonds	9,56,621		4,52,071
e) Other Securities			-
i) Fixed Deposits	-		-
II) Certificate of Deposits	-		-
f) Subsidiaries	-		-
g) Investment Properties - Real Estate	-		-
Investments in Infrastructure and Social Sector	2,58,351		4,05,058
Other than Approved Investments	-		-
Total (A)		21,89,613	12,61,275
Short Term Investments			
Government securities and Government guaranteed bonds	-		4,42,683
including Treasury Bills	~		4,42,065
Other Approved Securities	-		-
Other Investments	-		-
a) Shares	-		-
aa) Equity	-		-
bb) Preference	-		-
b) Mutual Funds	1,26,152		1,23,569
c) Derivative Instruments	-		-
d) Debentures/ Bonds	1,50,016		4,00,899
e) Other Securities			
i) Fixed Deposits	2,12,249		1,28,145
II) Certificate of Deposits	-		-
f) Subsidiaries	-		-
g) Investment Properties - Real Estate	-		-
Investments in Infrastructure and Social Sector	2,50,573		2,00,112
Other than Approved Investments	-		•
Total (B)		7,38,990	12,95,408
Total (A+B)		29,28,603	25,56,683

Notes:

1. Aggregate book value of investments other than listed equity shares is Rs. 29,28,603 thousands. (Previous year Rs. 25,56,683 thousands)

2. Aggregate market value of investments other than listed equity shares is Rs. 29,81,522 thousands. (Previous year Rs.25,68,602 thousands)

3. Investments of Rs. 7,38,990 thousands (previous year Rs. 12,95,408 thousands ) maturing within 12 months from the Balance Sheet date and investments made with the specific intention to dispose of within 12 months from the date of the Balance Sheet are classified as short term Investments.







RAHEJA QBE

# RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED

SCHEDULE 10 : FIXED ASSETS

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2017

(Rs '000)

PARTICULARS		<b>GROSS BLOC</b>	BLOCK		ä	PRECIATION	DEPRECIATION/AMORTISATION	z	NET BLOCK	ГОСК
	As at 1-Apr-16	Addi- tions	Deduc- tions	As at 31-Mar-17	Up to 1-Apr-16	For the year	Deduc- tions	Up to 31-Mar-17	As at 31-Mar-17	As at 31-Mar-16
Goodwill	1	1	1	ı	ł	•	•	3	ı	1
Intangibles - Computer Software	10,058	1	1	10,058	9,981	76	1	10,057		77
Land - Freehold	ı	ı	I	\$	J	ı	ſ	ł	ı	3
Leasehold Improvements	11,120	,	ł	11,120	11,119	•	ı	11,119	₹	₹
Buildings	1	ı	F	3	Ŧ	ł	ł	•	I	ı
Furniture & Fittings	3,919	1	T	3,919	2,502	560	ł	3,062	857	1,417
Information Technology Equipment	17,716	6,565	364	23,917	17,014	1,798	364	18,448	5,469	702
Vehicles	2,674	ł	ı	2,674	469	535	ı	1,004	1,670	2,205
Office Equipment	2,478	135		2,613	2,362	67	,	2,430	184	116
Others	ı		ł	ł	1	ı	ı	1	I	E
TOTAL	47,966	6,700	364	54,302	43,448	3,036	364	46,120	8,182	4,518
WORK - IN - PROGRESS	1	2,379	ł	2,379	,	3	-	1	2,379	F
GRAND TOTAL	47,966	9,080	364	56,681	43,448	3,036	•	46,120	10,561	4,518
Previous Year	47,080	2,859	1,974	47,966	41,777	3,645	1,974	43,448	4,518	5,303
	The Annual Science and Annua	A CONTRACTOR OF CONTRACTOR			5.00	AND CO. IN	A COL			





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### IRDA Registration No. 141 dated 11th December, 2008

	· · · · · · · · · · · · · · · · · · ·		(Rs.'000	
Schedule - 9	As at 31.03.2017		As at 31.03.2016	
Loans				
Security-wise classification				
Secured				
a) On mortgage of property				
aa) In India		-	-	
bb) Outside India		-	-	
b) On Shares, Bonds, Government Securities		-	-	
c) Others		-	-	
Unsecured				
Total		-	-	
Borrower-wise classification				
a) Central and State Government		-	-	
b) Banks and Financial Institutions		-	-	
c) Subsidiaries		-	-	
d) Industrial Undertakings		-	-	
e) Others		-	-	
Total		-	-	
Performance wise classification				
a) Loans classified as standard				
aa) In India		-	-	
bb) Outside India		-	-	
b) Non-performing loans less provisions				
aa) In India		-	-	
bb) Outside India		-	-	
Total		-	-	
Maturity wise classification				
a) Short Term		-	-	
b) Long Term		-	-	
Total		-	-	

### SCHEDULES FORMING PART OF FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2017

	(Rs.'000)			
Schedule - 11	As at 31	.03.2017	As at 31.03.2016	
Cash and Bank Balances				
Cash (including cheques, drafts and stamps)		12	26	
Bank Balances				
a) Deposit Accounts				
aa) Short Term (due with in 12 months)		-	-	
bb) Others		-	-	
b) Current Accounts		33,556	15,370	
c) Others				
Money at Call and Short Notice				
a) with Banks		-	-	
b) with other Institutions		-		
Others				
Total		33,568	15,396	



Balances with non scheduled banks included in above





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### AHEJA QBE

### RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED

### IRDA Registration No. 141 dated 11th December, 2008

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2017

Schedule - 12	As at 31.03.2017		As at 31.03.2016
Advances and Other Assets			
Advances			
Reserve deposits with ceding companies	-		-
Application Money for investments	-		-
Prepayments	6,700		5,394
Advance to Directors/Officers	-		-
Advance tax paid and taxes deducted at source (Net of	0.000		
provision for taxation)	9,809		-
MAT Credit Entitlement	-		-
Others			
a) Service Tax Unutilized Credit	3,649		862
b) Advance to employees	-		-
c) Other Advances	0		0
Total (A)		20,158	6,256
Other Assets			
Income accrued on investments	1,48,313		1,06,643
Outstanding Premiums	-		-
Agent's balances	-		-
Foreign agencies balances	-		-
Due from other entities carrying on insurance business	42.022		75.77
(including reinsurers)	43,023		25,373
Due from Subsidiaries/holding	-		-
Deposit with Reserve Bank of India pursuant to section 7 of			
Insurance Act, 1938	-		-
Others - Rental Deposits	18,560		18,560
Other Deposits	327		327
Total (B)		2,10,223	1,50,903
Total (A+B)		2,30,381	1,57,159

	(Rs.'000)			
Schedule - 13	As at 31.03.2017		As at 31.03.2016	
Current Liabilities				
Agents' Balances		7,806	7,391	
Balances due to other insurance companies		97,765	30,325	
Deposits held on re-insurance ceded		-	•	
Premium received in Advance		4	2,681	
Unallocated Premium		5,208	5,322	
Sundry creditors		29,688	31,095	
Due to subsidiaries/holding company		+	-	
Claims Outstanding		3,95,454	1,54,632	
Due to Officers/Directors		-	-	
Dues to Policyholders		-	-	
Unclaimed amount of Policyholders		316	2,203	
Others				
-Service Tax Liability	4,771	-	1,339	
-TDS payable	5,003	9,774	4,478	
Total		5,46,015	2,39,465	

		(Rs.'000)
Schedule - 14	As at 31.03.2017	As at 31.03.2016
Provisions		
Reserve for Unexpired Risk	3,38,178	2,09,827
Reserve for Premium Deficiency	3,743	27
For taxation (less advance tax paid and taxes deducted at source)	-	1,598
For Proposed Dividend	-	-
For Dividend distributions tax	-	-
Others - Provision for Employee Benefits	26,711	21,588
Total	3,68,632	2,33,040

			(Rs.'000)	
Schedule - 15	As at 31	.03.2017	As at 31.03.2016	
Miscellaneous Expenditure (To the extent not written off or adjusted)				
Discount allowed in issue of shares/ debentures		-		
Others		-	-	
Total		-	and the second	-



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Balance Sheet Abstract and Company's general business profile for the year ended 31st March, 2017

I.	Registration Details	State Code	: 11
	Registration No.	U66030MH2007PLC173129	
		Date Month Year	
	Balance Sheet Date	31 3 2017	
11.	Capital raised during the period (Amou	unts in Rs. thousands)	
	Public Issue Nil	]	Rights Issue Nil
	Bonus Issue		Private Placement
	Nil	]	Nil
111.	Position of Mobilisation and Deploym Total Liabilities	ent of Funds (Amounts in Rs. thousands)	Total Assets
	23,00,536	]	23,00,536
	Sources of Funds		
	Paid-up Capital 20,70,000		Reserves & Surplus 2,30,536
	Loans Nil	7	Deferred Tax Liability Nil
	Application of Funds	_	·
	Net Fixed Assets	-	Investments
	10,561		29,28,603
	Net Current Assets & Deferred Tax (6,38,628	)	Miscellaneous Expenditure
IV.	Performance of Company (Amount in I	Rs. thousands)	
	Total Revenue	-	Total Expenditure
	9,01,491	1	8,62,188
	Profit/Loss before Tax (tick appropriate + 39,304		Profit/(Loss) after Tax + 26,809
	L		
	Earning Per Share in Rs.           +         0.13	7	Dividend rate % Nil
v.	Generic Name of the principal product	- s/services of company	
•••	Item Code No. (ITC Code)		
	Product description	General Insurance	
		e accounts of the Company are not required to be made in accorda the financial statement of the Company to be split in Revenue Acc	
	Profit and Loss Account. In view of this, it is not possib	le to give all the information as required by Part IV of this schedul	a.
	For and on behalf of the Board	of Directors	
	Alm C -		1 x x 1
	Akshay Raheja	-	∕ Vijay Aggarwal
	Director		Director
	DIN. 00288397	Amanie	DIN. 00515412
	WINNEY		Vijay Aggarwal Director DIN. 00515412 Rakesh Sharma
	Praveen Gupta	- Girish Manik	Rakesh Sharma

Managing Director Chief Executive Officer DIN. 03050695 Mumbai Date: 23rd May, 2017

**Company Secretary** ACS No.26391

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Chief Financial Officer PAN. BAGPS5699C

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IRDA Registration No. 141 dated 11th December, 2008

### RECEIPTS AND PAYMENTS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2017

			(Rs.'000
Particuiras	YEAR EN	YEAR ENDED	
	31ST MARC	:H, 2017	31ST MARCH, 2016
Cash flows from operating activities			
Premium received including advance premium & Sevice			
tax net of refund	6,50,712		3,84,045
Payment to Reinsurers / Coinsurers net of claims &	0,50,712		5,64,045
	(70,972)		(1,20,095
commissions	(70,972)		(1,20,095
Receipt from Reinsurers / coinsurers net of claims	70.401		32,821
recovery	79,181 (14,732)		(19,526
Claims paid			(39,368
Commission paid	(46,792)		(1,52,328
Payment of Other Operating Expenses	(2,54,397)		
Service tax paid	(74,524)		(22,819
Income tax paid	(50,629)		(87,383
Other Receipt/ Paid	32		19
Miscellaneous Income			
Net Cash Flow from Operating Activities		2,17,881	(24,634
Cash flows from investing activities			
Purchase of investments (Net)	(19,83,160)		(16,53,366
Sale of Investments (including gain/loss)	15,97,429		13,72,906
Purchase of fixed Assets	(9,357)		(2,849
Sale of Fixed Assets ( including gain/loss)	65		512
Interest, Dividends received	1,95,314		1,66,847
Net Cash Flow from Investing Activities		(1,99,709)	(1,15,949
Cash flows from financing activities			
Capital infusion	-		
Share Application Money received	-		•
Net Cash Flow from Financing Activities		-	-
			14 45 50
Net Increase / Decrease in Cash & Cash equivalents		18,172	(1,40,58
Cash and cash equivalents at the beginning of year		15,396	1,55,979
Cash and cash equivalents at the end of year		33,568	15,39

### As per our Report of even date attached.

For Uttam Abuwala & Cor Chartered Chartered Accountants Co.

C.A. Prerak Agarwal Partner

Membership No. 158844

Mumbai, Date : 23rd May 2017 For Shah Gupta & Co. Chartered Accountants Firm Registration No 109574W AH GUP TA & OP

C.A.Hereen: Patel Partner Membership to 5 Patigra C.C.OUT Point Raheja Membership to 5 Patigra C.C.OUT Point out 20083397

AN Girish Manik

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Company Secretary ACS No.26391 Praveen Gupta Managing Director & Chief Executive Officer DIN. 03050695

Mumbai, Date : 23rd May 2017

>volue Vijay Aggarwal Director DIN. 00515412  $\leq$ 

Rakesh Sharma Chief Financial Officer PAN. BAGPS5699C





### IRDA Registration No. 141 dated 11<sup>th</sup> December, 2008

### Schedule 16:

Significant Accounting policies and Notes forming part of financial statements for the year ended 31<sup>st</sup> March, 2017:

### 1. Background:

Raheja QBE General Insurance Company Limited ('the Company') was incorporated on 14<sup>th</sup> August, 2007, as a Company registered under the Companies Act, 2013. The Company is 51:49 Joint venture between Prism Cement Limited and QBE Holdings (AAP) Pty Ltd. The Company is registered with Insurance Regulatory and Development Authority ('IRDA') and obtained its license on 11<sup>th</sup> December, 2008. It is renewed by paying fees on 31<sup>st</sup> December 2016 as per the Section 3A of the act amended by insurance laws(Amendments) Act, 2015.

### 2. Significant Accounting Policies:

### 2.1 Basis of preparation of Financial Statements:

The financial statements are prepared and presented in accordance with generally accepted accounting principles followed in India under the historical cost convention, on the accrual basis of accounting and in accordance with statutory requirements of the Insurance Act, 1938 as amended by The Insurance Laws (Amendment) Act, 2015, Insurance Regulatory and Development Authority (IRDA) Act, 1999, Insurance Regulatory and Development Authority (RDA) Act, 1999, Insurance Regulatory and Development Authority (Preparation of financial statements and Auditor's Report of Insurance Companies)Regulations, 2002 ('The Regulations') and order/directions prescribed by IRDA in this behalf, the Accounting standards specified under Section 133 of the Companies Act, 2013 read with Rule 7 of the Companies (Accounts) Rules, 2014 and the relevant provisions of the Companies Act, 2013, to the extent applicable and current practices prevailing in the Insurance Industry.

### 2.2 Use of Estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, revenue and expense and disclosure of contingent liabilities on the date of financial statements. The estimates and assumptions used in the financial statements are based on the management's evaluation of the relevant facts and circumstances as on the date of financial statements. Actual results may differ from these estimates. Any revision to accounting estimates is recognized prospectively in current and future periods.

### 2.3 Revenue Recognition:

### Premium Income:

Premium (net of service tax), on direct business and reinsurance accepted, is recognized as income based on 1/365 Method of contract period or risk period whichever is appropriate. Any subsequent revision to or cancellation is recognized in year in which they occur.





### Commission on Reinsurance Ceded:

Commission received on reinsurance ceded is recognized as income in the period in which reinsurance premium is ceded.

Profit commission under reinsurance treaties wherever applicable, is recognized on accrual basis. Any subsequent revisions of profit commission are recognized for in the year in which final determination of the profits are intimated by reinsurers.

### Investment Income:

Interest income on fixed interest bearing debt securities and fixed deposits with scheduled banks is recognized on accrual basis.

Dividend income is recorded when the right to receive the dividend is established.

Amortization of premium and accretion of discount relating to debt securities is recognized over the holding/maturity period of security on straight line basis.

The net realized gain or losses on the debt securities are the difference between the net sale consideration and the amortized cost, which is computed on a weighted average basis as on the date of sale. In case of mutual fund units, the profit or loss on actual sale of investment includes effects of accumulated fair value changes previously recognized and credited to Fair Value Change account.

Sale consideration for the purpose of realized gain or loss is net of brokerage and taxes, if any and excludes accumulated interest received on sales.

Income earned from investments is allocated to the revenue accounts and the profit and loss account on the basis of funds available from insurance operations and share holders fund and are further allocated to the lines of business in proportion of their respective Gross written premium.

### 2.4 Reinsurance Ceded

Reinsurance cost in respect of proportional reinsurance ceded, is accrued at policy inception. Non proportional reinsurance cost is recognized when incurred and due. Any subsequent revisions to refunds or cancellations of premiums are recognized in the year in which they occur.

### 2.5 Reinsurance Accepted

Reinsurance inward acceptances are accounted for on the basis of returns/intimations, to the extent received, from the insurers.

### 2.6 Premium Deficiency

Premium deficiency is recognized if the ultimate amount of expected net claim costs, related expenses and maintenance costs exceeds the sum of related premium carried forward to the subsequent accounting period as the reserve for unexpired risk. Premium deficiency is calculated by line of business.

The Premium deficiency is determined based on the actuarial principles by the Appointed Actuary.

### 2.7 Acquisition Costs

Acquisition costs are defined as costs that vary with, and are primarily related to, the acquisition of new and renewal of insurance contracts viz. commission, policy issue expenses etc, are expensed in the year in which they are incurred.



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### 2.8 Premium Received In Advance

Premium received in advance represents the premium received in respect of policies issued during the year, where the risk commences subsequent to the balance sheet date.

### 2.9 Reserve for Unexpired Risk

Reserve for unexpired risk represents that part of net premium (net of proportional reinsurance ceded) which is attributable to, and set aside for subsequent risks to be borne by the Company under contractual obligations on a contract period basis or risk period basis, whichever is appropriate. The reserves are computed as 100% in case of Marine Hull business and 1/365<sup>th</sup> method on unexpired period in case of other businesses.

### 2.10 Claims Incurred

Claims are recognized as and when reported based on information from Surveyors / insured / Brokers. Claims paid (net of reinsurance recoveries) are charged to the respective revenue account. Provision is made for estimated value of claims outstanding as at the balance sheet date net of reinsurance recoveries. Reserve is maintained for each claim which at all times reflects the amount likely to be paid on each claim, as anticipated and estimated by the management in the light of past experience and subsequently modified for changes, as appropriate. Amounts received/receivable from the reinsurers/ coinsurers under the terms of the reinsurance and coinsurance arrangements respectively, are recognized together with the recognition of claim.

### 2.11 IBNR (Claims Incurred but not reported) and IBNER (Claims Incurred but not enough reported)

IBNR represents that amount of all claims that may have been incurred prior to the end of current accounting year but not have been reported or claimed. The IBNR provision also includes provision if any required for claims incurred but not enough reported. The IBNR (including IBNER) is determined based on the actuarial principles by the Appointed Actuary.

### 2.12 Contribution to the Terrorism Pool

The Company in accordance with the IRDA requirements participates in the Terrorism Pool. Terrorism pool is managed by the General Insurance Corporation of India (GIC). Amounts collected as terrorism premium in accordance with the requirement of Tariff Advisory Committee (TAC) are ceded at 100% of the terrorism premium collected to the Terrorism Pool.

In accordance with the terms of the agreement, GIC retro cedes to the company to the extent of the share agreed to be borne by the company in the risk. Amount so retro ceded by GIC is recorded as reinsurance accepted. Such reinsurance accepted is recorded based on quarterly confirmation received from GIC. Accordingly, reinsurance accepted on account of the Terrorism Pool has been recorded upto the last statement received from GIC.

### 2.13 Management Expenses

Operating expenses related to the Insurance Business are allocated to specific business segment on the following basis:

- a) Expenses that are directly attributable to a specific segment will be allocated on actual.
- b) Other expenses, that are not directly attributable, will be apportioned on the basis of net premium of each segment.

The expenses in excess of the permissible limit under Expenses of Management regulations are apportioned on the basis of expenses under respective business segments arrived after allocation and apportionment as per points a and b above.

Expenses related to Investment activities of share holders fund are charged to the profit and loss account.





### 2.14 Property Plant and Equipment:

Fixed assets are stated at cost less accumulated depreciation. Cost includes purchase price plus any expense directly attributable to bringing the asset to its working condition for its intended use.

Intangible assets comprising computer software's are stated at cost less amortization.

Assets costing up to Rs. 5,000/- are depreciated fully in the year of acquisition.

Depreciation on fixed assets is provided on Straight Line Basis using higher of economic useful lives of assets as estimated by the management and the useful lives specified under Schedule II to the Companies Act, 2013. The useful lives considered for depreciation followed by the Company are as follows:

Particulars	Useful Lives
Vehicles	5 Years
Office Equipments	4 years
Furniture & Fittings	10 Years
Information Technology Equipments	3 Years

Software (Intangible Assets) are amortized over 3 Years.

Leasehold Improvements are amortized over the lease term. Depreciation is charged on assets from the date the asset is capitalized on a pro-rata basis.

### Impairment of Assets:

The Company assesses at each balance sheet date whether there is any indication that any asset may be impaired. If any such indication exists, the carrying value of such assets is reduced to its recoverable amount and the impairment loss is recognized in profit and loss account. If at the balance sheet date there is any indication that a previously assessed impairment loss no longer exists, the recoverable amount is reassessed and the asset is reflected at the recoverable amount subject to a maximum of depreciated historical cost.

### 2.15 Foreign Currency Transactions:

Transactions denominated in foreign currency are recorded at the exchange rate prevailing on the date of the transaction. All exchange differences arising on settlements/ conversion are recognized in the revenue accounts or profit and loss account as applicable. Monetary items denominated in foreign currencies at the year- end are reinstated at the exchange rate prevailing at balance sheet date.

### 2.16 Investments:

Investments are made in accordance with the Insurance Act, 1938 as amended by The Insurance (Amendment) Laws, 2015, The IRDA (Investment) Regulation, 2000, as amended from time to time and various circulars/ notifications issued by IRDA in this context from time to time.

Investments are recorded on trade date at cost. Cost includes brokerage, transfer charges, etc. but excludes accrued interest up to the date of purchase.

### Classification:

Investments maturing within a period of twelve months from the date of balance sheet are classified as "Short term Investments" and other investments are classified as "Long term Investments".





Investments pertaining to Shareholders and Policyholders are not maintained separately. In view of relatively small policyholder's fund it is practically not feasible for company to maintain separately.

### Valuation of Debt Securities:

Debt securities are considered as 'held to maturity' and accordingly stated at historical cost adjusted for amortization of premium or accretion of discount on straight line basis over the period of maturity/holding.

### Valuation of Mutual Fund:

Mutual fund units are stated at their 'Net Asset Value' (NAV) as at balance sheet date and any unrealized profit or loss (i.e. difference between cost and NAV) is debited/ credited to fair value change account.

### Fair Value Change Account:

Fair value change account represents unrealized gains or losses in respect of investments in equity securities, derivative instruments and mutual fund units outstanding at the close of the year. The profit or loss on sale of investment includes accumulated changes in fair value previously recognized in respect of that particular investment. This balance of fair value change account is not available for distribution, pending realization.

### Impairment of Investments:

The Company at each balance sheet date assesses whether any impairment has occurred to the investments. An impairment loss is recognized as an expense in revenue / profit and loss account to the extent of the difference between re-measured fair value of the security/investment and its acquisition cost as reduced by any previous impairment loss recognized as expense in revenue / profit and loss account. Any reversal of impairment loss previously recognized as expense in revenue / profit and loss account is credited to revenue / profit and loss account.

### 2.17 Employee Benefits:-

### 2.17.1 Short term employee benefits:

All employee benefits payable wholly within twelve months of rendering the service are classified as shortterm employee benefits. Undiscounted value of benefits such as salaries and bonus are recognized in the period in which the employee renders the related service.

### 2.17.2 Long term employee benefits:

2.17.2.1 Defined Contribution Plans:

The Company contributes to Government Recognized Employees Provident Fund Scheme and the Employees Superannuation Fund is maintained with Life Insurance Corporation of India (LIC). The company also contributes towards National Pension Scheme same is maintained with the Pension Fund Regulatory and Development Authority. The Company's contribution paid/payable under the above schemes are recognized as an expense in the revenue accounts/ profit and loss account during the period in which the employee renders the related service.

### 2.17.2.2 Defined Benefit Plans:

The Company contributes to an approved gratuity fund maintained with the Life Insurance Corporation of India (LIC). Company's contributions paid/payable under the scheme are recognized as an expense in the revenue accounts/profit and loss account during the period in which the employee renders the related service. Accumulating compensated leave entitlements are provided for on the basis of actuarial valuation on the basis of actuarial valuation on the basis of actuarial valuation.



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The present value of the obligation under such defined benefit plans is determined based on actuarial valuation using Projected Unit Credit Method, which recognizes each period of service as giving rise to additional unit of employee benefit entitlement and measures each unit separately to build up the final obligation. The obligation is measured at the present value of the estimated future cash flows. The discount rate used for determining the present value of the future obligation under the defined benefit plan is based on the market yields on government securities at the balance sheet date. Actuarial gains or losses are recognized immediately in the revenue/profit and loss account.

Provision for other long term investment benefits includes accumulated compensated absences that are entitled to be carried forward for future encashment or availment, at the option of the employer subject to the rules framed by the Company which are expected to be availed or encashed beyond twelve months from the Balance Sheet date. The Company's liability towards these other long term benefits are accrued and provided for on the basis of an actuarial valuation using projected unit credit method made at the end of the financial year.

### 2.18 Segment Reporting:

The Company's primary reportable segments are business segments, which have been identified in accordance with the regulations. Segment revenue and results have been disclosed in the financial statements. Due to inherent complexities segment assets and liabilities have been identified to the extent possible in the statement annexed hereto. There are no reportable geographical segments since the Company provides services only to customers in the Indian market or to Indian interests overseas and does not distinguish any reportable regions within India.

### 2.19 Operating Leases:

Lease payments for assets taken on operating lease are recognized as an expense in the revenue / profit and loss account over the lease term.

### 2.20 Earnings Per Share:

The company reports basic and diluted Earnings Per Share (EPS) in accordance with Accounting standard 20 on EPS.

The basic EPS is computed by dividing the net profit or loss in the Profit and Loss account attributable to the equity shareholders by weighted average number of equity shares outstanding during the reporting period.

Diluted (EPS) is computed, by dividing the net profit or loss for the period attributable to equity shareholders by the weighted average number of shares outstanding during the reporting period after adjusting for the effects of all dilutive potential equity shares, except where the results are anti-dilutive.

### 2.21 Taxation:

### **Current** Tax

The Company provides for income tax on the basis of taxable income for the current accounting period in accordance with the provisions of the Income Tax Act, 1961.

In accordance with the recommendations contained in guidance note issued by the Institute of Chartered Accountants of India, Minimum Alternate Tax ('MAT') credit is recognised as an asset to the extent there is convincing evidence that the company will pay normal income tax in future by way of a credit to the profit and loss account and shown as MAT credit entitlement.

### Deferred Tax

Deferred tax assets and liabilities are recognised for the future tax consequences attributable to timing differences between the accounting income as per the Company's financial statements and the taxable income for the year.

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Deferred tax charge or credit and the corresponding deferred tax liabilities or assets are recognised using the tax rates that have been enacted or substantively enacted by the balance sheet date.

Deferred tax assets are recognised only to the extent there is reasonable certainty that the assets can be realised in future, however, where there is unabsorbed depreciation or carried forward loss under taxation laws, deferred tax assets thereon are recognised only if there is virtual certainty of realisation of such assets.

Deferred tax assets are reviewed at each balance sheet date and appropriately adjusted to reflect the amount that is reasonably/virtually certain to be realised.

### 2.22 Provisions and Contingencies:

A provision is recognized when an enterprise has present obligation as a result of past event; it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to their present value and are determined based on the best estimates required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may but probably will not require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow is remote, no provision or disclosure is made.

### 3. NOTES TO ACCOUNTS

### 3.1 Statutory disclosures as required by IRDA:

### 3.1.1 Contingent Liabilities:

		(Rs. '000)
Particulars	As at March 31, 2017	As at March 31, 2016
Partly paid up investments	NIL	NIL
Under writing commitments outstanding	NIL	NIL
Claims, other than those under policies not acknowledged as debt	NIL	NIL
Guarantees given by or on behalf of the Company	NIL	NIL
Statutory demands/liabilities in dispute, not provided for		
• Income tax –		
<ul> <li>✓ Demand raised for AY 2012-13</li> <li>✓ Demand raised for AY 2013-14</li> <li>✓ Demand raised for AY 2014-15</li> </ul>	16,307 NIL 95	16,307 12 95
Service Tax		
✓ Demand raised by Service Tax Department for previous five years starting from FY 2009-10 to 2013-14 towards disallowance of	546	546







	Cenvat credit on brokerage payment against Coinsurance Business.		
~	Demand raised by Service Tax Department for FY 2014-15 towards disallowance of Cenvat credit on brokerage payment against Coinsurance Business.	168	168
1	Demand raised by Service Tax Department for FY 2015-16 towards disallowance of Cenvat credit on brokerage payment against Coinsurance Business.	146	NIL
Reinsurance obl in the accounts	igations to the extent not provided	NIL	NIL
Others		NIL	NIL

### 3.1.2 Encumbrances:

The assets of the Company are free from all encumbrances.

### 3.1.3 Commitments:

Estimated amount of commitment pertaining to contracts remaining to be executed in respect of fixed assets is Rs. 1,350 thousands. (Previous year Rs. NIL).

There are no commitments made and outstanding for investments and loans.

### 3.1.4 **Premium Deficiency:**

In accordance with IRDAI circular IRDA/F&A/CIR/FA/126/07/2013 dated 3<sup>rd</sup> July 2013, Insurers are not required to recognize premium deficiency arising out of Motor Third Party portfolio including erstwhile Motor Pool, Decline Risks Pool and other Pools. Accordingly, during the year the company has not recognized premium deficiency on Motor Third Party portfolio which was accounted hitherto.

### 3.1.5 Claims

Claims, less reinsurance paid to claimant -

 
 Particulars
 For the year ended March 31, 2017
 For the year ended March 31, 2017

 In India
 17,565
 19,947

 Outside India
 NIL
 NIL

The Company does not have any liability relating to claims where the claim payment period exceeds four years,







Ageing of claims less reinsurance is set out in the table below -

Particulars	For the year ended March 31, 2017	For the year ended March 31, 2016
More than six months	50,619	16,341
Others	37,047	8,082

Claims settled and remaining unpaid for more than six months is Rs. NIL (Previous year Rs. NIL).

- 3.1.6 Extent of premium income recognized based on varying risk pattern is Rs. NIL (previous year Rs. NIL).
- 3.1.7 All premiums net of reinsurance are written and received in India.

### 3.1.8 Value of contracts in relation to investment, for:

There are no contracts outstanding in relation to purchases where deliveries are pending and sales where payments are outstanding/ overdue at the end of the year.

Investments made are in accordance with the Insurance Act, 1938 as amended by Insurance (Amendments) Laws Act, 2015 and Insurance Regulatory and Development Authority (Investment) (Amendment) Regulations, 2000, as amended from time to time and various circulars/ notifications issued by IRDA in this context from time to time.

The Company has no non-performing assets for the purpose of income recognition as per the directions of IRDA.

The historical cost of investments in mutual funds which have been valued on a fair value basis is Rs. 1,24,093 thousands (Previous year Rs 1,21,340 thousands).

The Company does not have any investment in property as at 31<sup>st</sup> March, 2017. (Previous year Rs. NIL)

		(Rs. '000)
Particular	For the year ended March 31, 2017	For the year ended March 31, 2016
Salaries and Allowances	15,503	15,148
Perquisites	854	847
Bonus	7,595	7,325
Contribution to Provident Fund	781	780
Contribution to Superannuation Fund	651	650
Total	25,385	24,749

### 3.1.9 Managerial Remuneration:

Expenses towards gratuity funding and Leave Encashment provision are determined actuarially on an overall Company basis annually and accordingly have not been considered in the above information.



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The managerial remuneration is in accordance with the approval accorded by a resolution of the Board of Directors and which has been approved by IRDA as required under Section 34A of the Insurance Act, 1938 as amended by The Insurance (Amendment) Laws Act, 2015.

3.1.10 Extent of risk retained and reinsured with respect to the Gross Written Premium (excluding excess of loss and catastrophe reinsurance).

Particulars	Year	Risk Retained	Risk Reinsured
		% of business written	% of business written
Fire	2016-17	17.71%	82.29%
	2015-16	27.25%	72.75%
Marine	2016-17	50.00%	50.00%
	2015-16	95.00%	5.00%
Miscellaneous	2016-17	92.26%	7.74%
	2015-16	90.05%	9.95%
Total	2016-17	89.75%	10.25%
	2015-16	88.12%	11.88%

### 3.1.11 Percentage of Business Sector wise (Based on the gross direct premium)

Business Sector	For the year ended March 31, 2017			Fo	or the year	ended Ma	arch 31, 20	16		
	GDP (Rs.'000)	No. of Policies	No. of Lives	Requir ed as per Regulat ions	% of GDP	GDP (Rs.'000)	No. of Policies	No. of Lives	Requir ed as per Regulat ions	% of GDP
Rural	73,994	3,558	-	6%	12.56%	27,133	1,126	-	5%	9.43%
Social	380	13	7,732	1,711	0.06%	580	119	35,497	25,000	0.20%
Urban	5,14,868	16,046	-	-	87.39%	2,59,879	2,998	_	-	90.36%
Total	5,89,162	19,617	-	-	100.00%	2,87,592	4,243	-	-	100.00%

### 3.1.12 Reinsurance Regulations

As per IRDAI (General Insurance – Reinsurance) Regulations, 2016, surplus over and above domestic reinsurance arrangements class-wise can be placed by the (re)insurer independently with any of the cross border reinsurers complying with regulation 3(9) subject to the following limits of the total reinsurance premium ceded outside India being placed with any one reinsurer:

Rating of Reinsurers (as per Standard & Poor and applicable to other equivalent international rating agencies)	Limits of Cession allowed under Regulation 3(11(a))	Limits of Cession allowed under Regulation 3(11(b))	Limits of Cession allowed under Regulation 3(11(c))
BBB of Standard & Poor	10%	10%	20%
Greater than BBB and upto & including AAA of Standard & Poor	15%	15%	25%
Greater than AA of Standard & Poor	20%	20%	30%

Where it is necessary in respect of specialized reinsurer to cede a share exceeding such limit to any particular cross border reinsurer, the (re)insurer may seek the specific approval of the authority giving reasons for such cession.



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In term of IRDA Reinsurance Regulations, the Company has submitted details in respect of its reinsurance program for the year 2016-17 to the Authority and also communicated all the facultative placements on direct proposals placed during the financial year.

### 3.1.13 Employee benefits:

Disclosures as per AS-15 (revised) "Employee Benefits" are as follows:

### a) Defined Benefit plan:-

		(Rs. '000)
	Gratuity (	Funded)
	2016-17	2015-16
Changes in Present Value of Obligations		
Present Value of Obligation as at the beginning of the year	6159	5,017
Acquisition adjustment	-	-
Interest Cost	487	396
Past Service Cost	-	-
Current Service Cost	757	858
Curtailment Cost / (Credit)	-	-
Settlement Cost / (Credit)	_	
Benefits paid	-	(720)
Actuarial (gain)/ loss on obligations	(1,239)	609
Present Value of Obligation as at the end of the year	6,164	6,159
Changes in the Fair value of Plan Assets		
Fair Value of Plan Assets at the beginning of the year	5,731	4,722
Acquisition Adjustments	-	-
Expected Return on Plan Assets	529	391
Contributions	633	1,350
Benefits Paid	-	(720)
Actuarial Gain / ( loss) on Plan Assets	(136)	(13)
Fair Value of Plan Assets at the end of the year	6,757	5,731

ACTUARIAL GAIN / LOSS RECOGNIZED		
Actuarial (gain)/ loss for the year - Obligation	(1,239)	(609)
Actuarial (gain)/loss for the year - Plan Assets	136	-
Total (gain) / loss for the year	(1,103)	609
Actuarial gain/ (loss) recognized in the year	1,103	609
Unrecognized actuarial (gains) / losses at the end of year	-	
AMOUNTS TO BE RECOGNIZED IN BALANCE SHEET		
Present Value of Obligation as at the end of the year	6,164	6,159
Value of Fund as at the end of the year	6,757	5,731
Funded Status	593	(429)
Unrecognized Actuarial (gains) / losses	-	-
Net Asset/ (Liability) Recognized in Balance Sheet	593	(429)
EXPENSE RECOGNIZED IN THE STATEMENT OF PROFIT AND LOSS		
Current Service Cost	757	858
Past Service Cost		-



Interest Cost	487	396
Expected Return on Plan Assets	(529)	(391)
Curtailment Cost /(Credit)	-	-
Settlement Cost /(Credit)	-	-
Net actuarial (gain)/loss recognized in the year	(1,103)	622
Expenses Recognized in the statement of Profit & Loss	(389)	1485

### Major category of plan asset as a percentage of plan asset

7.46(p.a.)	7.90(p.a.)
8.00(p.a.)	7.00(p.a.)
8.75	8.75
21yrs	22 yrs
	8.00(p.a.) 8.75

### **Experience Adjustments:**

(Rs. '000)

	Gratuity (Funded)						
Particulars	2016-17	2015-16	2014-15	2013-14	2012-13		
Present value of the defined benefit obligation	6,164	6,159	5,017	4,185	3,140		
Fair value of the plan assets	6757	5,731	4,722	3,891	3,016		
Surplus or (deficit) in the plan	593	(429)	(295)	(293)	(124)		
Experience adjustments - Total actuarial Gain/(Loss) to be recognized	1103	609	268	103	(452)		

Gratuity contribution is paid to LIC of India under Gratuity scheme of LIC. The Contribution expected to be made by the Company during the F.Y.2017-18 amounts to Rs.690 thousands.

### b) Defined Contribution Plan:-

Particulars	Year Ended March 31, 2017	Year Ended March 31, 2016
Contribution to Provident Fund	4,210	3,934
Contribution to Superannuation Fund	2,891	2,357
Contribution to National Pension Scheme	1,989	1,964

### c) Other long term liability:-

Amount recognised as an expense in respect of Privileged Leave is Rs.802 thousands (P.Y. Rs.487 thousands).







### 3.1.14 Summary of Financial Statements :

			·	<b>.</b>		(Rs. '000)
	Particulars	2016-17	2015-16	2014-15	2013-14	2012-13
Α	OPERATING RESULTS					
	Gross written premium	6,76,327	3,68,289	2,90,305	3,16,261	2,83,660
	Net Earned Premium ( Net of reinsurance)	3,74,635	2,14,906	1,95,202	1,84,687	1,44,389
	Income from investment (Net)	75,248	30,860	25,320	23,674	18,235
	Miscellaneous Income	1,783	1,863	1,681	744	1,168
	Total Income	4,51,665	2,47,630	2,22,201	2,09,105	1,63,792
	Commission (Net) including Brokerage	52,119	44,696	36,208	37,830	27,781
	Operating Expense	1,73,547	1,74,076	1,37,447	1,34,544	1,27,830
	Net Claims Incurred	2,58,387	53,502	54,159	1,14,594	90,772
	Change in Unexpired Risk Reserve	1,28,351	40,722	8,818	34,103	35,595
	Operating Profit/Loss	(36,103)	(21,702)	(1,911)	(80,565)	(82,591)
В	NON OPERATING RESULT					
	Total Income Under Share holders account	1,48,146	1,81,744	1,84,101	1,75,092	1,68,292
	Profit/(Loss) before tax	39,304	1,45,204	1,67,991	82,975	81,281
	Provision for tax	12,495	41,300	61,298	18,802	(10,232)
	Profit/(Loss) after tax	26,809	1,03,904	1,06,693	64,173	91,513
С	MISCELLANEOUS					
	Policy Holder's Account					
	Total Funds Total Investments Yield on investments	Not	applicable be	ing General Ir	surance Comp	bany
	Shareholder's account					
	Total Funds Total Investments Yield on investments		Not applic	able being Ge	neral Insuranc	e Company
	Paid up Equity Capital	20,70,000	20,70,000	20,70,000	20,70,000	20,70,000
	Net Worth	23,00,536	22,73,897	21,70,075	20,62,870	19,97,661
	Total Assets	32,15,183	27,46,403	26,90,362	24,60,717	22,87,672
	Yield on Total Investments	8.17%	8.52%	8.83%	8.78%	8.89%
	Earnings per Share (Rs.)	0.13	0.50	0.52	0.31	0.44
	Book value per Share (Rs.)	11.12	10.99	10.48	9.97	9.65
	Total Dividend	-	-	-	-	-
	Dividend per share (Rs.)	-	-	-	-	-

### 3.1.15 Analytical Ratios as on 31<sup>st</sup> March 2017 :

For ratios as at March 31, 2017 refer Annexure 1a and for March 31, 2016 refer Annexure 1b.



SI	Authority	Non-	Amount in Rs.			
No.	No.	Compliance Violation	Compliance/ Violation	Penalty Awarded	Penalty Paid	Penalty Waived/ Reduced
1	Insurance Regulatory and Development Authority	NIL	NIL	NIL	NII	
2	Service Tax Authorities	NIL	NIL	NIL	NI	
3	Income Tax Authorities	NIL	NIL	NIL	NII	
4	Any other Tax Authorities	NIL	NIL	NIL	NI	
5	Enforcement Directorate/ Adjudicating Authority/ Tribunal or any Authority under FEMA	NIL	NIL	NIL	NI	
6	Registrar of Companies/ NCLT/CLB/ Department of Corporate Affairs or any Authority under Companies Act, 1956	NIL	NIL	NIL	NI	
7	Penalty awarded by any Court/ Tribunal for any matter including claim settlement but excluding compensation	NIL	NIL	NIL	NI	
8	Securities and Exchange Board of India *	NA	NA	NA	NA	
9	Competition Commission of India	NIL	NIL	NIL	NI	
10	Any other Central/State/Local Government / Statutory Authority	NIL	NIL	NIL	NI	

### 3.1.16 Details of penal action from Government Authorities:

### \*Post listing

### 3.1.17 Statement showing the Age-wise Analysis of the Unclaimed Amount of the Policyholders:

Particulars	Total	AGE-WISE ANALYSIS					
	Amount (INR'000)	4-12 Months	13-18 months	19–24 months	25 – 30 months	31 – 36 months	Beyond 36 Months
claims settled but not paid to the policyholders / Insured due to any reasons except under litigation from the insured / policyholders	NIL	NIL	NIL	NIL	NIL	NIL	NIL
sum due to the insured / policyholders on maturity or otherwise	NIL	NIL	NIL	NIL	NIL	NIL	NIL

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Any excess collection of	316.27	316.27	NIL	NIL	NIL	NIL	NIL
the premium / tax or any							
other charges which is							
refundable to the							
policyholders either as							
terms of conditions of							
the policy or as per law							
or as may be directed by							
the Authority but not							
refunded so far							
Cheques issued but not	0.11	NIL	NIL	NIL	NIL	0.11	NIL
encashed by the							
policyholder/insured							

### 3.2 Other Disclosures

### 3.2.1 Contribution to the Environment Relief fund

During the year, an amount of Rs.271 thousands (previous year – Rs.296 thousands) was collected towards Environment Relief Fund from Public Liability Act policies and an amount of Rs. 285 thousands has been transferred to "United India Insurance Company Limited, Environment Fund Account" as per the Notification of Environment Relief Fund (ERF) scheme under the Public Liability Insurance Act, 1938 as amended with NIL closing balance as on 31st March 2017.

### 3.2.2 Contribution to the Solatium Fund

In accordance with the IRDAI requirements, the Company has provided 0.10% of total third party premium on all motor policies (excluding reinsurance premium accepted on motor third party for commercial vehicles) towards contribution to the Solatium Fund. During the year, the Company has contributed Rs. 289 thousands (Previous year Rs. 54 Thousands) and disclosed under Current Liabilities.

### 3.2.3 Micro and Small scale business entities:

There is no Micro, Small & Medium enterprise to which the company owes dues, which are outstanding at the balance sheet date. This information as required to be disclosed under Micro, Small and Medium Enterprises Development Act 2006 has been determined to the extent such parties have been identified on the basis of information available with the company.

### 3.2.4 Segmental Reporting :

Segment revenue and segment results have been incorporated in the financial statements. However, assets and liabilities, given the nature of business, have been allocated among the various segments to the extent possible.

					(Rs.'000)
Segment	Year	Claims Outstanding	Advance Premium	Reserve for unexpired risk	Premium Deficiency Reverse
	2016-17	9,032	-	1,859	3,412
Fire	2015-16	4,649	-	1,413	-
	2016-17	57	-	203	-
Marine Cargo	2015-16	106	-	140	-
	2016-17	-	-	-	-
Marine Hull	2015-16	-	-	*	-
	2016-17	585	-	215	228
Motor OD	2015-16	22	-	58	-
Motor TP	2016-17	1,79,344	-	1,39,136	-



	2015-16	23,969	1,381	33,557	-
Employer's	2016-17	2,196	4	1,635	-
Liability	2015-16	1,709	-	1,079	-
	2016-17	808	-	929	-
Engineering	2015-16	1,131	-	1,034	-
	2016-17	35,613	-	21,990	-
Public Liability	2015-16	21,502	21	17,783	-
	2016-17	1,64,130	-	1,70,816	-
Other Liability	2015-16	97,562	1,272	1,53,667	-
Personal	2016-17	1,417	-	690	102
Accident	2015-16	3,138	7	526	27
	2016-17	530	-	118	-
Health	2015-16	386	-	106	-
	2016-17	1,742	-	586	-
Other Misc.	2015-16	458	-	466	-
	2016-17	3,95,454	4	3,38,178	3,743
Total	2015-16	1,54,632	2,681	2,09,827	27

### Related Party disclosures:

a. List of related party disclosure as per AS 18:

Nature of Relationship	Name of the Related Party		
Holding Company	Prism Cement Limited		
Joint Venture Partner	QBE Holdings (AAP) Pty Limited		
Holding Company of Joint Venture Partner	QBE Insurance Group Limited		
	QBE Insurance (International) Limited		
	QBE Insurance (Europe) Limited		
	QBE Insurance (Australia) Limited		
	QBE Re Services Pty Limited		
	QBE Hongkong & Shanghai Insurance Limited		
Fellow Subsidiary of Joint Venture Partner	QBE Insurance (Fiji) Limited		
	QBE Insurance (Malaysia) Berhad		
	QBE Insurance (PNG) Limited		
	QBE Insurance (Singapore) PTE Limited		
	QBE Group Services Pty Limited		
Key Management personnel and relative of such	Mr. Praveen Gupta – Chief Executive Officer & Managing Director		
personnel	Mrs. Medha Gupta - Relative of Key Personnel		
Enterprise where Director is having significant influence	Windsor Realty Private Limited		
Enterprise where Director is having significant influence	Globus Stores Private Limited		
Enterprise where Director is having significant influence	Hathway Cable & Datacom Limited		
Enterprise where Director is having significant influence	ABU Developers Private Limited		



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b. Details of transactions with related parties:

Particulars	Nature of Transactions	201	6-17	2015-16		
		Rupees (Paid / Received)	Receivable /(Payable)	Rupees (Paid / Received)	Receivable /(Payable)	
Prism Cement Limited	Premium received**	3,752	-	1,867	·····	
	Premium deposit**	-	-	-		
	Contribution towards Environmental Relief Fund	131	-	-		
	Claims paid	2,315	(2,677)	392	(4,063	
	Rent paid	360	(20)	360		
	Director's Fees Deposit refunded	-	-	200		
	Premium Amount Refunded	-	-	119		
	Security Deposit	-	300	-	300	
QBE Insurance (Singapore)	Reinsurance premium paid	938	(3,059)	2,675	(2,756	
PTE Limited	Reinsurance commission received	237	392	267	281	
	Training expenses- Reimbursement	-	-	1,599		
	IT Expenses- Reimbursement	-	-	181		
QBE Insurance (Europe)	Reinsurance premium paid	7,350	(12,725)	11,272	(14,784	
Limited	Reinsurance commission received	1,527	2,777	2,050	3,153	
QBE Insurance (Australia)	Reinsurance premium paid	5,059	(5,395)	2,917	(9,367	
Limited	Reinsurance commission received	1012	1,079	583	1,873	
QBE Re Services Pty Ltd.	Re-imbursement of expenses	1,247	-	-		
	Donation paid	29	-	138		
QBE Group Services Pty Ltd	Re-imbursement of expenses	102	-	-		
QBE Insurance (PNG) Limited	Manpower Recruitment Expense	**	-	-	5:	
Praveen Gupta	Remuneration*	24,730	(7,595)	24,479	(7,325	
	Premium deposit**	-	-	-		
	Premium received**	6	-	6		
Medha Gupta	Premium received**	1	-	1		
Windsor Realty Private	Rent paid (Leave & License )	14,213	-	17,944		
Ltd.	Security Deposit		18,126	-	18,12	
Globus Stores Pvt. Ltd.	Premium received**	1,191	-	262		
	Premium deposit**	-	10	-		
Hathway Cable & Datacom Limited	Subscription Charges	120	-	120		
ABU Developers Pvt. Ltd.	Premium received**	41	-	193		

\*Expenses towards gratuity funding and Leave Encashment are determined actuarially on an overall Company basis annually and accordingly have not been considered in the above information.

\*\* The premium amounts are excluding service tax and other levies.



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### 3.2.5 Lease:

The Company has taken office premises on lease.

a. Lease rent debited to Profit and Loss Account:

		(Rs. '000)
Particulars	For the year ended March 31, 2017	For the year ended March 31, 2016
Leave and License Expenses	15,176	18,958

b. The minimum lease payments to be made in future towards non cancelable operating lease agreements are as follows

(Rs. '				
Particulars	For the year ended March 31, 2017	For the year ended March 31, 2016		
Not later than one year	14,213	14,285		
Later than one year and not later than five years	44,920	57,943		

c. The period of lease agreement is for 5 years, with a lock in period of 3 years and renewable with an escalation clause at the option of the lessee.

### 3.2.6 Earnings per Share:

		(Rs. '000)
Particulars	As at March 31, 2017	As at March 31, 2016
Profit available to equity shareholders	26,809	1,03,904
Total no of share outstanding at end of year	20,70,00,000	20,70,00,000
Weighted average no of equity share outstanding during the year	20,70,00,000	20,70,00,000
Nominal value per share (Rs.)	10.00	10.00
Basic Earnings per share (Rs.)	0.13	0.50
Diluted Earnings per share (Rs.)	0.13	0.50

### 3.2.7 Taxes:

Accounting Standard (AS) 22 - 4 Accounting for Taxes on Income', requires the company to accrue taxes on income in the same period as the revenue and expenses to which they relate. As the taxable income is different from the reported income due to timing differences, there arises a potential deferred tax asset or deferred tax liability as the case may be.





### 1) Current Tax:

(Rs. '000)

	(1.5. 0)		
Particulars	As at March 31, 2017	As at March 31, 2016	
Current Tax/MAT payable	11,919	49,174	
Tax adjustments for earlier years	-	-	
MAT Credit Entitlement	-	-	
MAT Credit taken for earlier years, now reversed	-	-	
TOTAL	11,919	49,174	

### 2) Deferred Tax:

The components of the Company's deferred tax liabilities and assets are tabulated below:

1		(Rs. '000)	
Particulars	As at March 31, 2017	As at March 31, 2016	
Deferred Tax Assets:			
Expenses allowable on payment basis (Leave Encashment, Bonus & Gratuity)	7,536	6,807	
Depreciation	4,534	5,839	
Deferred Tax Assets	12,070	12,646	

### 3.2.8 Corporate Social Responsibility:

In accordance with the provision of the Section 135 of the Companies Act, 2013 the company was required to spend Rs. 2,641 thousands (Previous year Rs. 2,217 thousands) on account of Corporate Social Responsibility (CSR) activities. The amount spent during the year on CSR activities as approved by the CSR Committee of the Board is as follows:

(Rs. '000				
Sr.no.	Particulars	Incurred and Paid for the year ended March 31,2017	Incurred and Paid for the year ended March 31,2016	
1	Construction/acquisition of any asset	NIL	NIL	
2	On purposes other than (i) above	2,700	2,250	

3.2.9 The company used to compute Unexpired Premium Reserve (UPR) based on 50% of Net premium as per earlier IRDAI guidelines. Effective from 1st April 2016, the company has computed UPR based on 1/365<sup>th</sup> method in accordance with IRDAI circular no. IRDA/F&A/CIR/CPM/056/03/2016 on IRDA (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations, 2002. Due to above change, the UPR for the year ended March 31, 2017 is lower by Rs.248 thousands.







3.2.10 Pursuant to IRDAI (Expenses of Management of Insurers transacting General or Health Insurance business) Regulations, 2016, the following expenses in excess of the permissible limit are charged to shareholders account:

	(Rs. '000)
Segment	Amount for the year ended March 31, 2017
Health	. 10
Motor TP	39,638
Public Liability	1,870
Other Liability	15,398
Total	56,916

- 3.2.11 Previous year's figures have been regrouped / reclassified wherever necessary to confirm to current year classifications on the below line items in the final accounts.
- 3.2.12 The Ministry of Corporate Affairs had issued a notification on March 30, 2017 with a view to amend the Schedule III of the Companies Act, 2013 by requiring additional disclosure of details of Specified bank Notes (SBN) held and transacted during the period November 8, 2016 to December 31, 2016. The Schedule III of the Companies Act, 2013 is not applicable to Insurance companies and accordingly the provisions of this Notification also do not apply. Thus, no additional disclosure pertaining to the Specified Bank Notes has been made in the Notes to Accounts.

### As per our Report of even date attached.



### Annexure-1a Analytical Ratios as at March 31, 2017

	Ratio	31st March 2017			
Sr No		Fire	Marine	Misc	Total
1	Gross Direct Premium Growth rate	137.41%	(7.17)%	104.10%	104.86%
2	Gross Direct premium to Net worth ratio	NA	NA	NA	25.61%
3	Growth rate to Net worth	NA	NA	NA	1.17%
4	Net Retention Ratio	16.38%	44.30%	76.39%	74.37%
5	Net commission Ratio	(10.65)%	(1.69%)	10.52%	10.36%
6	Expense of Management to Gross Direct Premium Ratio	18.47%	13.84%	38.22%	37.59%
7	Expense of Management to Net written Premium Ratio	91.12%	31.25%	43.69%	44.03%
8	Net Incurred Claims to Net Earned Premium	320.73%	(69.93%)	66.79%	68.97%
9	Combined Ratio	302.76%	(7.41)%	94.73%	96.24%
10	Technical Reserve to Net Premium ratio	386.72%	195.36%	144.81%	146.60%
11	Underwriting Balance ratio	(244.14%)	114.02%	(27.35%)	(29.21%)
12	Operating Profit Ratio	(166.92%)	(161.53%)	(7.77%)	(9.12%)
13	Liquid Asset to liabilities ratio	NA	NA	NA	104.77%
14	Net Earnings Ratio	NA	NA	NA	5.33%
15	Return on net worth	NA	NA	NA	1.17%
16	Reinsurance Ratio	83.62%	55.70%	23.61%	25.63%

### Annexure-1b Analytical Ratios as at March 31, 2016

Sr No	Ratio	Fire	Marine	Misc	Total
1	Gross Direct Premium Growth rate	23.25%	1096.97%	33.13%	32.98%
2	Gross Direct premium to Net worth ratio	NA	NA	NA	12.65%
3	Growth rate to Net worth	NA	NA	NA	4.78%
4	Net Retention Ratio	24.95%	86.92%	70.81%	69.41%
5	Net commission Ratio	9.28%	(0.73%)	17.60%	17.48%
6	Expense of Management to Gross Direct Premium Ratio	39.10%	59.19%	74.47%	73.51%
7	Expense of Management to Net written Premium Ratio	106.33%	68.10%	82.45%	82.70%
8	Net Incurred Claims to Net Earned Premium	61.89%	(17.00%)	24.30%	24.90%
9	Combined Ratio	155.06%	58.19%	106.02%	106.51%
10	Technical Reserve to Net Premium ratio	214.48%	87.61%	141.84%	142.58%
11	Underwriting Balance ratio	(30.48%)	(7.74%)	(26.64%)	(26.69%)
12	Operating Profit Ratio	(3.73%)	(10.18%)	(12.50%)	(12.33%)
13	Liquid Asset to liabilities ratio	NA	NA	NA	359.63%
14	Net Earnings Ratio	NA	NA	NA	40.65%
15	Return on net worth	NA	NA	NA	4.57%
16	Reinsurance Ratio	75.05%	13.08%	29.19%	30.59%



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