

Raheja QBE General Insurance Company Limited Annual Report 2017-18



RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED

DIRECTORS' REPORT

To the Members,

Your Directors are pleased to present the **Eleventh** Annual Report of your Company together with the audited Accounts of the Company for the year ended March 31, 2018.

REVIEW OF THE FINANCIAL PERFORMANCE FOR 2017-18

(₹ '000)

Particulars	2017-18	2016-17
Gross Written Premium	9,28,525	6,76,327
Net Written Premium	7,59,492	5,02,986
Net Earned Premium	6,01,914	3,74,635
Net Incurred Claims	4,60,239	2,58,387
Net Commission	51,873	52,119
Operating Expenses	2,60,093	1,73,547
Other Income/ (Expenses)	1,616	1,783
Investment Income on Policy Holders Fund	1,13,002	75,248
Premium Deficiency Reserve	(3,200)	3,716
Insurance Profit/(Loss)	(52,473)	(36,103)
Investment Income on Shareholders Fund	1,35,160	1,48,081
Income / (Expenses) other than Insurance Business	65,634	72,674
Profit/(Loss) before Tax	17,053	39,304
Provision for Taxation	6,365	11,919
Provision for Deferred Tax	(363)	576
Profit/(Loss) after Tax	11,051	26,809

OPERATIONS

The Gross written premium of the company increased by 37% to ₹ 928 million from ₹ 676 million. The net earned premium stood at ₹ 602 million as against ₹ 375 million in the previous year. The total income from investment for the year under review is ₹ 248 million as against ₹ 233 million in the previous year. The Company achieved net profit after tax of ₹ 11 million as compared to net profit of ₹ 27 million in the previous year.

During the year the motor portfolio witnessed higher growth as compared to the rest of the portfolio. The Company also got approval of IRDAI for launching three new products viz. Standard Fire & Special Perils – Commercial, Commercial Package Insurance and Cyber and Data Security Liability Insurance.



Management believes that the new products will help enhance our offerings in the corporate commercial space.

DIVIDEND

The Directors have not recommended any dividend for the financial year ended March 31, 2018.

FIXED DEPOSIT

The Company has not accepted any deposit from the public pursuant to the provisions of the Companies Act, 2013.

PARTICULARS OF LOANS, GUARANTEES OR INVESTMENTS

Pursuant to the section 186 of the Companies Act, 2013, the Company has not given any loans or guarantees and the details of Investments made are given in the schedules of the Financial Statements.

ECONOMIC SCENARIO OF GENERAL INSURANCE INDUSTRY

The Insurance Industry continues to grow at a CAGR of 17% from FY2001 to FY2017¹ *. It is now the fourth largest general insurance market in Asia^{2#}. The market stands at ~₹ 150,708 Crores for 2017-18 exhibiting a growth rate of 17.5 % during the year.

Development in Indian Insurance Market

Following are major developments in the Indian insurance market:

The Insurance Industry witnessed significant increase in interest by entry 3 new players getting General Insurance registration from IRDAI. This has result in greater degree of competition amongst existing players.

The growth engines for the industry were Health Insurance (22.4%), Crop Insurance (18.9%) and Motor Insurance (18.0%). The private sector general insurers saw ~23.56 % growth with premium collection of ~₹ 73,722 crore for the period ended March 31, 2018 with market share of ~49%. Standalone Health Insurers witnessed ~41 % growth with premium collection of ~₹ 8,298 crore.

¹ IRDAI GDP Numbers - 31-03-2018

² Sigma 2016 SwissRe



DISCLOSURES UNDER THE COMPANIES ACT, 2013

ANNUAL RETURN

As per requirements of Section 92 of Companies Act, 2013 the Annual Return of the Company can be accessed on the website of the Company at the following link:

http://www.rahejaqbe.com/Home/About-Raheja-QBE/FinancialReports/Insurance.html

NUMBER OF BOARD MEETINGS

The Board of Directors met 4 times in the F. Y. 2017-18

i) May 23, 2017 ii) September 12, 2017 iii) November 14, 2017 and iv) February 20, 2018.

BOARD OF DIRECTORS

- In accordance with the requirements of the Companies Act, 2013, Mr. Vijay Aggarwal and Ms. Aneeta Kulkarni, Directors are liable to retire by rotation and being eligible, have offered themselves for re-appointment.
- ii. The total strength of the Board was 9 Directors as at 31st March 2018, comprising 1 executive Director, who is Managing Director & CEO, and 5 non-executive Directors and 3 independent Directors.
- iii. Mr. Praveen Gupta was reappointed as Managing Director & CEO at the Eighth Extra ordinary General Meeting (EGM) of the Company held on February 20, 2018, under the Companies Act, 2013 for a period of 1 year w.e.f. April 1, 2018.
- iv. The Independent Directors have submitted the Declaration of Independence, as required pursuant to section 149(6) of the Companies Act, 2013.
- v. The following table gives details of the composition of the Board of Directors, qualification, field of specialization and status of Directorship held and attendance at Board Meetings:

SI. No.	Name	Qualification	Field of Specialization	Status Directorship	Attendance at Board Meetings
1	Mr. Akshay Raheja	B.Com, MBA	Industrialist	Non-executive	4
2	Ms. Ameeta Parpia	B.A, LLB	Advocate & Solicitor	Non-executive	4
3	Ms. Aneeta Kulkarni	B.A., LL.B, PGDAM, ACS, F.I.I.I.	Legal, Compliance, Secretarial & General Insurance	6	4



SI. No.	Name	Qualification	Field of Specialization	Status Directorship	Attendance at Board Meetings
4	Mr. Bruce Howe*	Master of Economics, FIAA		Non-executive	1
5	Mr. Mark Lingafelter	Insurance Professional	General Insurance	Non - Executive	2
6	Mr. Shobhan Thakore	B.A., LLB	Solicitor	Non-executive	4
7	Mr. Vijay Aggarwal	B. Tech (Electrical) IIT Delhi, PGDBM, IIM Ahmedabad)	Professional	Non Executive	3
8	Mr. Praveen Gupta	M.A., Dip DM (IDM UK), FCII (UK), FIII, MAICD	Distribution.	Executive	4
9	Mr. John Hunt**	Insurance Professional	General Insurance	Non Executive	2
10	Mr. Vikas Newatia***	PG Actuarial Science, City University London; Bsc (Hons) Mathematics, Kings College London	Actuarial Science	Non Executive	3

^{*} Resigned effective November 1, 2017

DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to Section 134(3)(c) of the Companies Act, 2013, to the best of their knowledge and belief and according to the information and explanations obtained by them, the Directors confirm:

- a. that in the preparation of the annual financial statements for the year ended March 31, 2018, the
 applicable accounting standards have been followed along with proper explanation relating to
 material departures, if any;
- b. that such accounting policies as mentioned in Note 1 of the Notes to the Financial Statements have been selected and applied consistently and judgment and estimates have been made that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at March 31, 2017 and, of the profit of the Company for the year ended on that date;
- that proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 2013 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;

^{**} Appointment effective November 1, 2017

^{***} Appointed effective July 31, 2017



- d. that the annual financial statements have been prepared on a going concern basis;
- e. Internal financial controls have been laid down to be followed by the Company and such internal financial controls are adequate and operating effectively;
- f. that systems to ensure compliance with the provisions of all applicable laws were in place and were adequate and operating effectively.
- g. the Company has received declaration of Independence from the Independent Director in accordance with the requirements of section 149(6) of Companies Act, 2013.

FRAUDS

There are no frauds reported by auditors under sub-section (12) of section 143.

EVALUATION OF BOARD'S PERFORMANCE

Pursuant to the provisions of the Companies Act, 2013, the Board has carried out the annual performance evaluation of its own performance, the Directors individually as well as the evaluation of the working of its Audit, Nomination and Remuneration, Investment, Risk Management, Policyholder Protection and CSR Committees.

A structured evaluation was carried out covering various aspects of the Board's functioning such as adequacy of the composition of the Board and its Committees, execution and performance of specific duties, obligations and governance.

A separate exercise was carried out to evaluate the performance of individual Directors including the Chairman of the Board, who were evaluated on parameters such as level of engagement and contribution, etc. The entire Board carried out the performance evaluation of the Independent Directors. The Independent Directors carried out the performance evaluation of the Chairman and the Non Independent Directors. The Directors expressed their satisfaction with the evaluation process.

PARTICULARS OF EMPLOYEES

Information required to be given pursuant to the provisions of IRDAI (Corporate Governance) Guidelines 2016 is annexed hereto marked Annexure I and forms part of this report.

KEY MANAGERIAL PERSONNEL (KMP)

The following are the changes in appointments and tenure of Key Managerial persons, during the financial year 2017-18:



Reappointment of Mr. Praveen Gupta as Managing Director & CEO:

The Board of Directors has, at its meeting held on February 20, 2018, subject to approval of the shareholders and IRDAI, re-appointed Mr. Praveen Gupta, as Managing Director and CEO for a further period of one year, with effect from April 01, 2018

Appointment and Resignation of CFO:

Serial Number	Name	Date of Appointment	Date of Resignation
1.	Rakesh Sharma	August 24, 2014	October 25, 2017
2.	Anirudh Singh	October 26, 2017	February 20, 2018
3.	Chandraprakash Jain	February 20, 2018	

REGISTRATION

The Certificate of registration of your Company renewed by the Insurance Regulatory and Development Authority of India (IRDAI) for 2014-15, shall continue to be in force, subject to the provisions of Section 3A read with Section 3 of the Insurance Act, 1938 (IRDA circular no. IRDA/F&A/CIR/GLD/062/04/2015 dated 7th April 2015) which elaborates that the Authority has dispensed with the convention of issuing annual renewal certificates. The License fee for F.Y 2017-18 has been paid as per the Regulation 20 of the IRDAI (Registration of Indian Insurance Companies) (Seventh Amendment) Regulations, 2016 dated December 15, 2016.

INVESTMENTS

The Investment function supports the core business of the Company. The Investments of the company are made in accordance with the Investment policy of the Company as approved by the Board of Directors. The investment portfolio of the Company as on March 31, 2018 is ₹3,463 million. The Company's funds are prudently invested to minimize the risk while seeking reasonable returns. The weighted average annualized yield on investment for the year 2017-18 is 7.84%

RISK MANAGEMENT STRATEGY

The Company has a robust Risk Management framework to identify, evaluate and manage business risks to meet strategic objectives. It is embedded in each of the Department at all levels, providing a consistent approach to managing risk across the organisation. Key aspects of the framework include: governance, risk appetite and tolerance, delegated authorities, risk policies, measurement and modelling, risk and control self assessment, risk treatment, optimisation and ongoing improvement through management action plans, risk and performance monitoring. The Company has established internal controls to manage material business risks in the key areas of exposure relevant to the company. The broad risk categories identified are Strategic risk, Insurance risk, Credit risk, Market risk, Liquidity risk, Operational risk and Group risk. These internal systems and controls are designed to provide reasonable assurance that the assets and revenues of Raheja QBE are safeguarded and that exposures remain within stated risk appetites. The new Risk Appetite statements define the levels of risk



that the Board and management are prepared to take in pursuit of the organization's objectives. Risk appetite is linked to business strategy.

MATERIAL CHANGES AND COMMITMENTS

There were no material changes and commitments which would affect the financial position of the Company from FY2018 till the date this Board Report.

INTERNAL FINANCIAL CONTROL SYSTEM

A strong internal control culture is pervasive in the company. The internal audit function is critical to the risk management process. Internal Audit provides independent assurance on the adequacy and effectiveness of the controls across the Company and the compliance with the policies, procedures and regulations. A risk-based internal audit approach is used so that higher risk activities are reviewed more frequently.

INTERNAL AUDIT

The internal audit function is outsourced, as permitted by the relevant IRDAI regulations, to Group Internal Audit ("GIA') of QBE and M/s Khandelwal Jain & Co. Investment internal audit is done by M/s B.Y & Associates. The Internal auditors have completed their audit of the internal operations and financial controls and the Board of Directors report that there are no high or critical risk issues in the report submitted.

NOMINATION & REMUNERATION POLICY

The Company follows a Nomination and Remuneration policy for members of the Board of Directors, Key Managerial Personnel (KMP) and the Senior Management. The Nomination and Remuneration Committee (NRC) recommends to Board on the employment arrangements including the level and composition of remuneration of the Managing Director & CEO, Directors and KMP. The Policy is guided by a reward framework for Managing Director & CEO, KMP and Senior Management which involves a balance between fixed and incentive pay reflecting short and long-term performance objectives.

CORPORATE GOVERNANCE

The Corporate Governance Guidelines for Insurance Companies has been implemented fully by the Company. A certificate from Chief Compliance Officer is attached with the report.

Compliance with Secretarial Standards

The Company hereby declares that it has complied with the Secretarial Standard SS-1 and SS-2 as required under Company's Act, 2013



COMMITTEES

In accordance with the requirements of the Corporate Governance Guidelines and the applicable provisions of the Companies Act, 2013, the Board of Directors has constituted the following Committees.

i. Audit Committee

The Audit Committee comprises of Ms. Ameeta Parpia (Chairperson), Mr. Shobhan Thakore, and Mr. Vikas Newatia (Appointed effective July 31, 2017) being Independent directors Mr. Mark Lingafelter and Mr. Vijay Aggarwal being non executive directors as on March 31, 2018.

The Audit Committee has met four times during the year ended March 31, 2018 on (i) May 23, 2017 (ii) September 11, 2017 (iii) November 13, 2017 and (iv) February 19, 2018 and the details of attendance by the Committee Members are as follows:

SI. No.	Name of Director	Number of Meetings attended
1	Ms. Ameeta Parpia	4
2	Mr. Shobhan Thakore	4
3	Mr. Vikas Newatia (Appointed effective July 31, 2017)	3
4	Mr. Mark Lingafelter	2
5	Mr. Vijay Aggarwal	4

The terms of reference of the Audit Committee include the matters specified in Section 177 of Companies Act, 2013.

ii. Investment Committee

The Investment Committee comprises of Mr. Vijay Aggarwal (Chairman), Mr. Shobhan Thakore, Ms. Aneeta Kulkarni, Mr. John Hunt (Appointed effective November 1, 2017) Non Executive Directors, Mr. Praveen Gupta Managing Director & Chief Executive Officer, Mr. Chandraprakash Jain (Appointed effective February 20, 2018) Chief Financial Officer, Mr. Shantanu Pathak Chief Investment Officer and Mr. Girish Manik Company Secretary (Appointed effective from May 23, 2017) as on March 31, 2018

The Committee has met four times during the year ended March 31, 2018 (i) May 23, 2017 (ii) September 12, 2017 (iii) November 13, 2017 and (iv) February 19, 2018 and the details of attendance by the Committee Members are as follows:

SI. No.	Name of Director	No. of Meetings attended.
1	Mr. Vijay Aggarwal	4



2	Mr. Bruce Howe	1
	(Resigned effective November 1, 2017)	
3	Mr. Shobhan Thakore	4
4	Ms. Aneeta Kulkarni	3
5	Mr. Praveen Gupta	4
6	Mr. John Hunt	2
	(Appointed effective from November 1, 2017)	
7	Mr. Rakesh Sharma, CFO	2
	(Resigned effective October 25, 2017)	
8	Mr. Anirudh Singh (Appointed effective October 26, 2017 and	1
	resigned effective from February 20, 2018)	
9	Mr. Chandraprakash Jain, CFO	1
	(Appointed effective from February 20, 2018)	
10	Mr. Shantanu Pathak, CIO	3
11	Ms. Sulochana Enjeti Bharadwaj, Appointed Actuary	3
	(Resigned effective from December 25, 2017)	
12	Mr. Girish Manik	4
	(Appointed effective from May 23, 2017)	

The terms of reference of the Investment Committee include the matters specified in IRDAI Corporate Governance Guidelines 2016.

iii. Risk Management Committee (RMC)

The Risk Management Committee comprises of Mr. Vijay Aggarwal (Chairman), Ms. Ameeta Parpia, Ms. Aneeta Kulkarni Mr. John Hunt (Appointed effective November 1, 2017) and Mr. Praveen Gupta as on March 31, 2018.

The Committee has met four times during the year ended March 31, 2018 (i) May 23, 2017 (ii) September 12, 2017 (iii) November 13, 2017 and (iv) February 19, 2018 and the details of attendance by the Committee Members are as follows:

SI. No.	Name of Director	No. Of Meetings attended
1	Mr. Vijay Aggarwal	4
2	Ms. Ameeta Parpia	4
3	Mr. Bruce Howe (Resigned effective from November 1, 2017)	1
4	Ms. Aneeta Kulkarni	3
5	Mr. Praveen Gupta	4
6	Mr. John Hunt (Appointed effective from November 1, 2017)	2



The terms of reference of the Risk Management Committee include the matters specified in IRDAI Corporate Governance Guidelines 2016.

iv. Policyholder Protection Committee

The Policyholder Protection Committee comprises of Mr. Vijay Aggarwal (Chairman), Ms. Aneeta Kulkarni, Mr. Shobhan Thakore, Mr. Mark Lingafelter, and Mr. Praveen Gupta as on March 31, 2018.

The Committee has met four times during the year ended March 31, 2018 (i) May 23, 2017 (ii) September 12, 2017 (iii) November 13, 2017 and (iv) February 19, 2018 and the details of attendance by the Committee Members are as follows:

SI. No.	Name of Director	No. of Policy Holder Protection Committee Meetings attended
1	Mr. Vijay Aggarwal	4
2	Ms. Aneeta Kulkarni	3
3	Mr. Shobhan Thakore	4
4	Mr. Mark Lingafelter	2
5	Mr. Praveen Gupta	4

The terms of reference of the Policyholder Protection Committee include the matters specified in IRDAI Corporate Governance Guidelines 2016.

v. Nomination & Remuneration Committee (NRC)

The Nomination & Remuneration Committee comprises of Ms. Ameeta Parpia (Chairperson), Mr. Akshay Raheja, Mr. Shobhan Thakore and Mr. Mark Lingafelter as on March 31, 2018.

The Committee has met three times during the year ended March 31, 2018 (i) May 23, 2017 (ii) November 13, 2017 and (iii) February 19, 2018 and the details of attendance by the Committee Members are as follows:

SI. No.	Name of Director	Meetings attended
1	Ms. Ameeta Parpia	3
2	Mr. Akshay Raheja	3
3	Mr. Shobhan Thakore	3
4	Mr. Mark Lingafelter	2

The terms of reference of the Nominations & Remuneration Committee include the matters specified in Section 178 of Companies Act, 2013.



vi. Corporate Social Responsibility (CSR) Committee

In pursuance of Section 135 of Companies Act, 2013, the Company has constituted a CSR Committee, it comprises of Mr. Akshay Raheja (Chairman), Ms. Ameeta Parpia, Ms. Aneeta Kulkarni, Mr. John Hunt (Appointed effective from November 1, 2017) and Mr. Praveen Gupta as on March 31, 2018.

The Committee had met on September 12, 2017 and details of attendance are as follows:-

SI. No.	Name of Director	No of Meeting Attended
1	Mr. Akshay Raheja	1
2	Ms. Ameeta Parpia	1
3	Mr. Bruce Howe (Resigned effective November 1, 2017)	
4	Ms. Aneeta Kulkarni	1
5	Mr. John Hunt (Appointed effective from November 1, 2017)	-
6	Mr. Praveen Gupta	1

As required by Section 135 of Companies Act. 2013 read with Companies (Corporate Social Responsibility Policy) Rules, 2014, the CSR committee, formulated and adopted a policy. The details of Annual Report on CSR Activities and the extract of the CSR policy is annexed herewith as Annexure II and Annexure III.

The terms of reference of the CSR Committee include the matters specified in Section 135 of Companies Act, 2013.

PARTICULARS OF GENERAL MEETINGS

The Board reports that your Company had convened an Extraordinary General meeting on July 31, 2017, November 01, 2017 and February 20, 2018. At the EGM held on July 31, 2017, Mr. Vikas Newatia was appointed as Independent Director, at the EGM held on November 01, 2017 Mr. John Hunt was appointed as Non Executive Director and at the EGM held on February 20, 2018, Mr. Praveen Gupta was re-appointed as Managing Director & CEO for a period of one year effective from April 01, 2018.

VIGIL MECHANISM

The Company is committed to conducting business in an open and honest manner, and to ensure that only the highest ethical standards are upheld in all areas of the business conduct and affairs. To meet this objective, the Company has established a vigil mechanism called 'Whistle Blower Policy' for directors and employees of the Company to report to the Management concerns about unethical behavior, actual or suspected, fraud or violation of the company's code of conduct or ethics policy.



RELATED PARTY TRANSACTIONS

All Related Party Transactions are placed before the Audit Committee as also the Board, wherever required, for approval. Prior omnibus approval of the Audit Committee is obtained for the transactions, which are of a foreseen and repetitive nature. A statement giving details of all related party transactions entered into pursuant to the omnibus approval is placed before the Audit Committee for their review on a quarterly basis. The statement is supported by a Certificate from the Managing Director, and Chief Financial Officer.

The policy on materiality of Related Party Transactions and on dealing with Related Party Transactions as approved by the Audit Committee and the Board of Directors is in implementation. During the year under review, the Company did not enter into any transaction or arrangement with related parties, which were material or not at arm's length.

CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION AND FOREIGN EXCHANGE EARNINGS AND OUTGO

The information relating to conservation of energy, technology absorption and foreign exchange earnings and outgo as required under Section 134(3)(m) of the Companies Act, 2013, read with the Companies (Accounts) Rules, 2014, are as under:

- (1) Part A and B pertaining to conservation of energy and technology absorption are not applicable to the Company.
- (2) Foreign exchange earnings and outgo:

Foreign exchange earnings: ₹ 11,567,491
Foreign exchange expenditure: ₹ 26,937,446

SEXUAL HARASSMENT

The Company has a Board approved Policy for prevention of Sexual Harassment at work place, a summary on the compliance with the provisions of The Sexual Harassment of Women at Workplace (Prevention, Prohibition and Redressal) Act, 2013, is given below:

Particulars	
Number of complaints of sexual harassment during the year	
Number of Complaints disposed of during the year	NIL
Number of cases pending for more than 90days	1
Number of workshops or work program against sexual harassment carried	1
out	
Nature of action taken by employer or District officer	1

AUDITORS

STATUTORY AUDIT

M/s Shah Gupta & Co has completed their tenure of appointment and it is proposed to re-appoint them as Joint Statutory Auditors for a further term of 5 years from F.Y. 2018-19 to 2022-23. The Company has received a confirmation from the said Auditor that they are not disqualified to act as the Joint Statutory Auditor and are eligible to hold the office as Joint Statutory Auditor of the



Company. Necessary resolution for appointment of the said Auditor is included in the Notice of AGM for seeking approval of members.

SECRETARIAL AUDIT

Pursuant to the provisions of Section 204 of Companies Act, 2013 read with rule 9 of the Companies (Appointment and Remuneration Personnel) Rules, 2014 the company has appointed M/s GMJ & Associates, a firm of Company Secretaries in Practice to undertake the Secretarial Audit of the Company. The report of the Secretarial Audit is annexed herewith as Annexure IV.

COMMENTS ON AUDITORS REPORT

Neither the Secretarial Auditor nor the Joint Statutory Auditors have made any qualification, reservation or adverse remarks or disclaimers in their reports.

ACKNOWLEDGEMENTS

The Board takes this opportunity to express its sincere appreciation for the assistance and co-operation received from Prism Johnson Limited (previously known as Prism Cement Limited), QBE Holdings (AAP) Pty Ltd and QBE Asia Pacific Holdings Limited, the promoter companies, the Insurance Regulatory and Development Authority of India (IRDAI), various Central and State Government departments/agencies, banks and other business associates connected with the Company.

For and on behalf of the Board of Directors

Raheja QBE General Insurance Company Limited

Akshay Raheja

Chairman & Non executive

Director

Praveen Gupta

Managing Director & CEO

Place: Mumbai Date: May 25, 2018



Annexure I

Information as per 197 of the Companies Act, 2013, read with Rule 5 of The Companies (Appointment and Remuneration of Managerial Personnel) Rules, 2014 and forming part of the Directors' Report for the year ended March 31, 2018.

(Rs.)

					Last		Percentage	Percentage Whether any such	ns ku	ıch
		Nature of Qualificatio	Qualificatio		emb	loyment	employment of equity employee is	employee		m
Name &	:	employment,	ns and	Date of	held	by such	held by such shares held relative of	relative	of a	any
Designation	Designation Remuneration	whether	experiei	commencement Age employee	e emp		by the	the director or manager	manag	ger
ot the	the received; *	contractual	ot tne	of employment	before	ore.	employee	employee of the company and	bany a	pu
employee;		or otherwise;	employee;		join	joining the	in the	the if so, name of such	of su	ıch
					com	company;	company	director or manager	nanage	-er
Praveen			M.A., Dip DM (IDM	10th 140th	Baja	Bajaj Allianz				
Gupta, MD 2,27,34,195	2,27,34,195	Permanent	UK), FCII	2008	61 General Insuranc	Insurance	31			
& CEO			(UK), FIII, MAICD		S					

* As per Form 16

The sitting fees paid to Independent Directors during the year was as follows:

Name of the Director	Amount (Rs.)
Ms. Ameeta Parpia	3,40,000
Mr. Shobhan Thakore	3,40,000
VIr. Vikas Newatia	3,00,000



Annexure II - ANNUAL REPORT ON CORPORATE SOCIAL RESPONSIBILITY ACTIVITIES

1	A brief outline of the company's CSR policy, including overview of projects or programs proposed to be undertaken and a reference to the web-link to the CSR policy and projects or programs	CSR policy is stated herewith below:
2	The Composition of the CSR Committee	 Mr. Akshay Raheja (Chairman) Ms. Ameeta Parpia Mr. John Hunt Ms. Aneeta Kulkarni Mr. Praveen Gupta
3	Average net profit of the company for last three financial years	₹.11.75 Crores
4	Prescribed CSR Expenditure (two per cent, of the amount as in item 3 above)	₹ 0.2350 Crores
5	Details of CSR spent during the financial year a) Total amount to be spent for the financial year; b) Amount unspent, if any; c) Manner in which the amount spent during the financial year	₹ 0.24 Crores NIL Refer herewith below:

S.No.	CSR project or activity identified	Sector in which the project is covered	Projects or programs (1) Local area or other (2) Specify the state and district where projects or programs was undertaken	Amount outlay (budget) project or programs wise	Amount spent on the projects or programs Subheads: 1) Direct expenditure on projects or programs. 2)Overheads	Cumulative expenditure up to the reporting period	Amount spent: Direct or through implementing agency.
1	Upgradation of facilities in S.L.Raheja Hospital for treatment of patients & research	Promoting health including preventing healthcare	Mumbai, Maharashtra	₹ 0.20 cr	Direct Expenditure	₹ 0.20 cr	Through implementing partner Diabetic Association of India
2	Anti Tobacco Awareness Programme	Promoting health including preventing healthcare	Mumbai, Maharashtra	₹ 0.04 cr	Direct Expenditure	₹ 0.04 cr	Through implementing partner Indian Cancer Society



Annexure III - CSR POLICY

(Approved by the Board of Directors on November 20, 2014 and effective as on date)

Corporate Social Responsibility is the continuing commitment of the Company to behave ethically and contribute to economic, sustainable and environmental development of the local community and society at large. All efforts are made to operate the business with emphasis on Corporate Social Responsibility in all areas of operations by ensuring that the business values and operations meet the expectations of all stakeholders.

The objective of this policy is to:

- Promote a unified and strategic approach to CSR to incorporate the Company's philanthropic giving on the one hand and business, which creates shared value on the other hand, thus enabling maximum impact of the CSR initiatives.
- ➤ Ensure an increased commitment at all levels in the organization, to operate in an economically, socially and environmentally responsible manner while recognizing the interests of all its stakeholders.
- Focus on incorporating 'shared value' into the core of the business which will result in creating value for the society.
- > Encourage employees to participate actively in the Company's CSR.
- > To fight and spread awareness about Cancer disease through joint collaboration with Indian Cancer Society, being the CSR focus area.

Company Secretaries

3rd & 4lh Floor, Vaastu Darshan,
'B' Wing, Above Central Bank of India,
Azad Road, Andheri (East),
Mumbai - 400 069.

Tel. No.: 6191 9293 Email : cs@gmj.co.in

Annexure IV

FORM NO. MR-3 SECRETARIAL AUDIT REPORT FOR THE FINANCIAL YEAR ENDED MARCH 31, 2018

(Pursuant to Section 204(1) of the Companies Act, 2013 and Rule No.9 of the Companies (Appointment and Remuneration Personnel) Rules, 2014)

To,
The Members,
RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED
5th Floor, Windsor House,
CST Road Kalina,
Santacruz (East),
Mumbai - 400098.

We have conducted the Secretarial Audit of the compliance of applicable statutory provisions and the adherence to good corporate practices by RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED (hereinafter called the Company). Secretarial Audit was conducted in a manner that provided us a reasonable basis for evaluating the corporate conducts/statutory compliances and expressing our opinion thereon.

Based on our verification of the Company's books, papers, minute books, forms and returns filed and other records maintained by the Company and also the information provided by the Company, its officers, agents and authorized representatives during the conduct of Secretarial Audit, we hereby report that in our opinion, the Company has, during the audit period covering the financial year ended on March 31, 2018 complied with the statutory provisions of the applicable Acts listed hereunder and also that the Company has proper Board-processes and compliance-mechanism in place to the extent, in the manner and subject to the reporting made hereinafter:

We have examined the books, papers, minute books, forms and returns filed and other records maintained by RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED for the financial year ended on March 31, 2018 according to the provisions of:

- The Companies Act, 2013 (the Act) and the rules made thereunder (amended from time to time).
- ii. The Company, being a General Insurance Company, the specific Acts applicable are as under:
 - The Insurance Act, 1938 including amendments and part thereof;
 - The Regulations, Guidelines and Directions issued by the Insurance Regulatory & Development Authority of India (IRDAI);

Cont.2..





The Company has its own robust compliance system and the Company is also subject to monitoring by and reporting of compliances to IRDAI.

- Foreign Exchange Management Act, 1999 ('FEMA') and the Rules and Regulations made thereunder to the extent of Foreign Direct Investment;
- iv. We have also examined compliance with the applicable clauses of the Secretarial Standards I and II issued by The Institute of Company Secretaries of India.

During the period under review, the Company has complied with the provisions of the Act, Rules, Regulations, Guidelines, Standards, etc. mentioned above.

We report that the Compliance by the Company of applicable financial laws, like direct and indirect tax laws, has not been reviewed in this Audit since the same has been subject to review by statutory financial auditor and other designated professionals.

We report during the conduct of the audit, in our opinion, adequate systems exist in the Company to monitor and ensure compliance with general laws.

We further report that:

- The Board of Directors of the Company is duly constituted with proper balance of Executive Directors, Non-Executive Directors and Independent Directors. The changes in the composition of the Board of Directors that took place during the period under review were carried out in compliance with the provisions of the Act.
- 2. Adequate notice is given to all directors to schedule the Board Meetings, Board Committee Meetings, agenda and detailed notes on agenda were sent well in advance and a system exists for seeking and obtaining further information and clarifications on the agenda items before the meeting and for meaningful participation at the meeting. Majority decisions are carried through while the dissenting members' views, if any, are captured and recorded as part of Minutes.
- There are adequate systems and processes in the Company commensurate with the size and operations of the Company to monitor and ensure compliance with applicable laws, rules, regulations and guidelines.

Cont.3..



We further report that during the audit period,:

 The Company had sought extension from IRDAI for 3 months for appointment of one more Independent Director in order to comply with the requirements of IRDAI (Corporate Governance) Guidelines 2016 dated May 18, 2016. Accordingly, the Company has appointed Mr. Vikas Newatia as an Independent Director on July, 31, 2017 within the extension period granted by IRDAI vide its letter dated June 28, 2017.

As informed, the Company has responded appropriately to notices received from the statutory / regulatory authorities including by taking corrective measures wherever found necessary.

For GMJ & ASSOCIATES
Company Secretaries

[SONIA CHETTIAR]

PARTNER

ACS: 27582 COP: 10130

PLACE: MUMBAI

DATE: 25TH MAY, 2018.

Note: This report is to be read with our letter of even date which is annexed as 'ANNEXURE A' and forms an integral part of this report.



ANNEXURE A

To,
The Members,
RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED
5th Floor, Windsor House,
CST Road Kalina,
Santacruz (East),
Mumbai – 400098.

Our report of even date is to be read along with this letter:

- Maintenance of secretarial records is the responsibility of management of the Company. Our responsibility is to express an opinion on these secretarial records based on our audit.
- 2. We have followed the audit practices and processes as were appropriate to obtain reasonable assurance about the correctness of the contents of the Secretarial records. The verification was done on test basis to ensure that correct facts are reflected in secretarial records. We believe that the processes and practices, we followed provide a reasonable basis for our opinion.
- We have not verified the correctness and appropriateness of financial records and books of accounts of the Company.
- Wherever required, we have obtained the Management Representation about the compliance of laws, rules and regulations and happening of events, etc.
- The compliance of the provisions of corporate and other applicable laws, rules and regulations, standards is the responsibility of the management. Our examination was limited to the verification of procedures on test basis.
- The Secretarial Audit Report is neither an assurance as to the future viability of the Company nor of the efficacy or effectiveness with which the management has conducted the affairs of the Company.

For GMJ & ASSOCIATES

S Company Secretaries

[SONIA CHETTIAR]

SPARTNER

ACS: 27582 COP: 10130

PLACE: MUMBAI

DATE: 25TH MAY, 2018.



COMPLIANCE CERTIFICATE

This is to certify that in accordance with the Section 135 of the Companies Act, 2013 read with Companies (Corporate Social Responsibility Policy) Rules, 2014, the implementation and monitoring of Corporate Social Responsibility Policy, complies with Corporate Social Responsibility objectives and Policy of the company.

Place: Mumbai

Date: May 25, 2018

Akshay Raheja

Chairman - CSR Committee

Praveen Gupta

Managing Director& CEO



COMPLIANCE CERTIFICATE

In accordance with the provisions of Corporate Governance Guidelines issued by Insurance Regulatory and Development Authority, I, Girish Manik, Chief Compliance Officer of the Company hereby certify that the Company has complied with the provisions of Corporate Governance Guidelines for Insurance companies notified by IRDAI as amended from time to time and to the extent applicable, and nothing has been concealed or suppressed.

Place: Mumbai

Date: May 25, 2018

Girish Manik

Chief Compliance Officer

RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED

MANAGEMENT REPORT

In accordance with the provisions of the Insurance Regulatory and Development Authority (IRDAI) (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002, the Management submits the following Report:

- We confirm the validity of Certificate of Registration granted by Insurance Regulatory and Development Authority of India to transact general insurance business and the Annual renewal fees have been paid for FY 2017-18.
- 2. We certify that all dues payable to statutory authorities have been duly paid.
- 3. We confirm that the shareholding pattern is in accordance with the statutory and regulatory requirements.
- 4. We confirm that the company did not directly or indirectly invest any policyholder's funds outside India.
- 5. We confirm that the required solvency margin under the Insurance Act, 1938 / Insurance Laws (Amendment) Act, 2015 has been maintained.
- 6. We certify that the values of all the assets have been reviewed on the date of the Balance Sheet and in management's belief the assets set forth in the Balance Sheet are shown in the aggregate at amounts not exceeding their realizable or market value under the several headings "Loans and Advances", "Investments", "Interest", "Sundry Debtors", "Cash", "Interest accruing but not due", "Agents balances", "Amounts due from other persons or Bodies carrying on insurance business" and the several items specified under "Other Accounts".
- 7. The Company is exposed to a variety of risks associated with general insurance business based on kinds of risks undertaken and fluctuations in value of assets. The Company has adopted a 'Risk Management Strategy' to mitigate the overall risk exposure.
- 8. We confirm that company does not have operations in any country outside India.
- The average claims settlement time for FY 2017-18 and ageing analysis of claims registered and not settled (excluding provision for IBNR/IBNER, claims relating to inward re-insurance from terrorism pool and reinsurance recovered) is given in – Annexure I.
- 10. We certify that the investments have been valued as per the IRDAI (Financial Statement) Regulations 2002. The market value of Debt securities is based on the procedure issued by Fixed Income Money Market and Derivatives Association of India (FIMMDA).
- 11. The Company's investment portfolio is in line with the IRDAI (Investment) Regulations, 2016 and circulars and the internal guidelines set by the Investment committee. The company has adopted a prudent investment policy with emphasis on optimizing return with minimum risk.

We ensure that all the investments are made with the objective of the effective management of the funds available for Investment. As of the Balance Sheet date 30.97% of investments are made in Government Securities, 13.14% in Housing Bond, 29.35% in Infrastructure Bonds and 26.54% in approved investments. There are no non-performing assets as at the end of the financial year.

We ensure all measures are in place to adhere to all investment regulatory norms.

12. We also confirm that:

- a) In preparation of financial statements, the applicable accounting standards, principles and policies have been followed and there has been no material departure;
- b) The management has adopted accounting policies and applied them consistently and made judgements and estimates that are reasonable and prudent, so as to give a true and fair view of the state of affairs of the Company as on March 31, 2018 and Rs. 11,051 (in thousands) profit of the Company for the year;
- c) The management has taken proper and sufficient care for the maintenance of adequate accounting records in accordance with the applicable provisions of the Insurance Act, 1938 (4 of 1938) / Companies Act, 2013 / Insurance Laws (Amendment) Act, 2015 for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities;
- d) The management has prepared the financial statements on a going concern basis;
- e) The management has ensured that the internal audit system is commensurate with the size and the nature of business and is operating effectively.



13. The schedule of payments which have been made to individuals, firms, companies and organizations in which Directors of the insurer are interested is as below:

(Rs.000)

					MORRER E.
Sr. No	Name of Director	Entity in which the Director is interested	Interested as	Amount of payment during the financial year	Nature of Payment
1	Mr. Vijay Aggarwal		Managing Director	277	Claim payment
	Ms. Ameeta Parpia	Prism Johnson Ltd.	Independent Director & Shareholder	100	Director Appointment Fees
	Mr. Shobhan Thakore	(Formerly Prism Cement Ltd.)	Chairman & Independent Director	2	Premium Refund
	Ms. Aneeta Kulkarni		КМР	418	Leave and License fee
2	Mr. Akshay Raheja	Windsor Realty Private Ltd.	Director	14213	Leave and License fee
3	Mr. Akshay Raheja Ms. Ameeta Parpia	Hathway Cable & Datacom Ltd.	Director Director and Shareholder	179	Subscription Charges
4	Mr. Vijay Aggarwal	Exide Life Insurance Co. Ltd.	Independent Director	239	Group Term Insurance
5	Mr. Bruce Howe* Mr. Mark Lingafelter	QBE Insurance (Singapore) Pte Ltd	Director	706	Reinsurance Premium
6	Mr. Akshay Raheja	Globus Stores Pvt. Ltd.	Director & Shareholder	672	Claim payment
7	Mr. Praveen Gupta	Indo-Australian Chamber Of Commerce	Director	5 125	Subscription charges Advertisement

^{*} Ceased to be Director effective 01-Nov-2017

For and on behalf of the Board of Directors

Akshay Raheja Director

DIN. 00288397

Praveen Gupta
Managing Director

& CEO

DIN. 03050695

Place: Mumbai.

Dated: 25th May, 2018

Vijay Aggarwal Director

DIN. 00515412

ChandraPrakash Jain Chief Financial Officer PAN.ADJPJ9309D

ANNEXURE I - Average Claims Settlement Time and Ageing Analysis of Open Claims

	20	017-18	2	016-17	20	015-16	2	014-15	20	013-14
Line of Business	No. of	Average								
	Claims	Settlement								
		Time								
		(days)								
Fire	5	349	5	41	-	-	10	295	3	355
Motor OD	4	130	1	251	-	4 8	1	549	6	306
Motor TP	31	252	9	1020	7	542	5	588	4	584
Marine	-	ı	-	-	-	-	-	=	2	610
Group Personal Accident	48	156	59	143	50	80	48	119	38	165
Miscellaneous	5	81	10	138	2	58	32	463	16	373
Engineering	(2)	-	9)	•	2	292	3	267	1	246
Liability	152	351	66	262	48	213	95	351	6	162
Workmen Compensation	3	49	1	306	1	201	4	254	1	740

Ageing Analysis of Open Claims as on 31st March, 2018 (Rs'000)

		- 570	5000	.070		-								•				
Line of Business	F	ire	Ma	rine	Engin	eering	Lia	bility	130 000 200	r Own nage	83337	tor TP	Pers	oup onal dent	N	1isc.	Т	otal
Period	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt
30 days	-	Ē	1	20	-	100	16	5295	1	100	15	9964	-	-	1	900	34	16279
30 days to 6 months	7	523	-			-	83	21545	1	306	75	45135	2	16	4	2676	172	70201
6 months to 1 year	1	252	-	1	1	410	36	12040	1	105	37	26678	-	-	1	6600	77	46085
1 year to 5 years	3	502		ı	Ē		94	69820	ī		22	16682	2	68	1	0	122	87071
5 years and above	18	-	1	1	3	8	1	787	19	2		9			2	-	1	787

Ageing Analysis of Open Claims as on 31st March, 2017 (Rs'000)

Line of Business	F	ire	Ma	rine	Engin	eering	Lia	bility	10000000	r Own nage	300,000	tor TP Pool	Pers	oup onal dent	N	1isc.	т	otal
Period	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt
30 days	1	506	-	:=:	-	-	10	4210	-	-	5	1781	6	136	4	221	22	6633
30 days to 6 months	4	3825	-		41		60	13391	1	310	27	18007	19	456	4	864	115	36853
6 months to 1 year	24	=	72	00	30h	(0)	48	18738		-	1	1455	6	742	5 - :	-	55	20934
1 year to 5 years	2	1852	I	ì	,		47	33298	3.83	,		=	1	67	1	4000	51	39217
5 years and above	3	2	762	9	16	3	1	641		31		151	150	-			1	641



Ageing Analysis of Open Claims as on 31st March, 2016 (Rs'000)

Line of Business	F	ire	Ma	rine	Engin	eering	Lia	bility	DE-THEODERS	r Own nage	((50)(60)	or TP ool	Pers	oup onal dent	N	1isc.	т	otal
Period	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt
30 days	-		-	-	_	-	4	160	2	a	121	12	-	-			4	160
30 days to 6 months	1	1455	_	-	- 1	Yes	18	6802		_	1	125	1	100	1	38	22	8520
6 months to 1 year	-	ā	=:	-	-		35	8190	30		-	-	3	969	1	360	39	9519
1 year to 5 years	1	397	-	-		9	13	8102	_	ii	3	1406	3	609	_	-	20	10514
5 years and above	-			_	-	7	1	641	-	-		-	18-1	-	-		1	641

Ageing Analysis of Open Claims as on 31st March, 2015 (Rs'000)

Line of Business	F	ire	Ma	rine	Engin	eering	Lia	bility		r Own nage	2190	or TP	Pers	oup onal dent	N	1isc.	Ţ	otal
Period	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt
30 days	-	-	2	-	-	-	3	280	-	-		-	2	40		-	5	320
30 days to 6 months	•	-	-		2	760	16	5500	-	180_	1	220	2	162	1	304	22	6946
6 months to 1 year	:=:	-	1	ı	1		9	14565	1		1	420	5	588	rain (-	15	15573
1 year to 5 years		12	1	9		(P)	6	4480	I.	E	5	2611	i i	-		-	11	7091
5 years and above	16		E	6	1				10#1		-	_		-		꺌	8	(2)

Ageing Analysis of Open Claims as on 31st March, 2014 (Rs'000)

Line of Business	F	ire	Ma	rine	Engin	eering	Lial	bility	4000000000	r Own nage	15/3/10/10/10	or TP ool	Pers	oup ional dent	N	1isc.	т	otal
Period	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt	Nos.	Amt
30 days	-	:=:	-	-		-	18	4235	-	-	1	208	1	21	1	110	21	4574
30 days to 6 months		144		140	æ	28	7	3288	144	140	2	1225	4	480	11	10101	24	15094
6 months to 1 year	2	2005	ı	i e i	1		10	811		ı	2	1365	2	156	5	1317	21	5654
1 year to 5 years	1	2819	28	×	_		25	8956	1	j.	1	1010	1	-	2	519	29	13304
5 years and above	21				1	-	-	-	1 2 1	31	_		-		-			1=1



Sudit K. Parekh & Co.
Chartered Accountants
Urmi Axis, 6th Floor, Famous Studio Lane,
Dr. E. Moses Road, Mahalaxmi,
Mumbai – 400 011

INDEPENDENT AUDITORS' REPORT To the Members of Raheja QBE General Insurance Company Limited

Report on the financial statements

We have audited the accompanying financial statements of **Raheja QBE General Insurance Company Limited** (the 'Company'), which comprise of the Balance Sheet as at March 31, 2018, and the Revenue Account of Fire, Marine and Miscellaneous insurance (collectively known as the 'Revenue Account'), the Profit and Loss Account and the Receipts and Payments Account for the year then ended, and a summary of significant accounting policies and other explanatory information.

Management's responsibility for the financial statements

The Company's Board of Directors is responsible for the matters stated in Section 134(5) of the Companies Act, 2013 (the 'Act') with respect to the preparation of these financial statements that give a true and fair view of the financial position, financial performance and receipts and payments of the Company in accordance with the Insurance Act, 1938 as amended by Insurance Laws (Amendment) Act, 2015 (the 'Insurance Act'), read with Insurance Regulatory and Development Act, 1999 (the 'IRDA Act'), Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies) Regulations, 2002 ('the Regulations'), order/directions, circulars, guidelines issued by the Insurance Regulatory and Development Authority of India (IRDAI) in this regard and the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act and rules made thereunder, as applicable and in the manner so required.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit.

We have taken into account the provisions of the Insurance Act, the IRDA Act, the Regulations, orders/directions issued by IRDAI, the Act and the Rules made there under including the accounting standards to the extent applicable and auditing standards and matters which are required to be included in the audit report.

We conducted our audit in accordance with the Standards on Auditing specified under Section 143 (10) of the Act. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of the accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the financial statements.

Sudit K. Parekh & Co.
Chartered Accountants
Urmi Axis, 6th Floor, Famous Studio Lane,
Dr. E. Moses Road, Mahalaxmi,
Mumbai – 400 011

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the financial statements.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid financial statements are prepared in accordance with the requirements of the Insurance Act,, the IRDA Act,, the Regulations and the Act, to the extent applicable in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, as applicable to the Insurance Companies:

- a. in the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2018;
- b. in the case of the Revenue Accounts, of the net deficit for the year ended on that date;
- c. in the case of the Profit and Loss Account, of the Profit for the year ended on that date, and;
- d. in the case of the Receipts and Payments Account, of the receipts and payments for the year ended on that date.

Other Matter

- 1. The estimate of liabilities in respect of Claims Incurred But Not Reported ('IBNR') and Claims Incurred But Not Enough Reported ('IBNER') included under Claims Outstanding as at March 31, 2018 has been duly certified by the Company's Panel Actuary- In the role of Appointed Actuary and in his opinion, assumptions considered for such valuation are in accordance with the guidelines and norms issued by the IRDA and the Institute of Actuaries of India in concurrence with the IRDA. We have relied upon the Panel Actuary- In the role of Appointed Actuary certificate in this regard for forming our opinion on the financial statements of the Company.
 Our opinion is not modified in respect of this matter.
- 2. The financial statements of the Company for the year ended on March 31, 2017 were audited by Shah Gupta & Co. and Uttam Abuwala & Co. Chartered Accountants who, vide their audit report dated May 23, 2017 have expressed an unmodified opinion thereon.

Report on Other Legal and Regulatory Requirements

- 1. As required by the Regulations, we have issued a separate certificate of even date on the matters specified in paragraph 3 and 4 of Schedule C to the Regulations.
- 2. Further, to our comments in the certificate referred to in Other Matters, as required by the Regulations, read with Section 143(3) of the Act, we report that:
 - a. We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit and have found them to be satisfactory.
 - b. In our opinion and to the best of our information and according to the explanations given to us, proper books of account as required by law have been maintained by the Company, so far as appears from our examination of those books.
 - c. As the Company's financial accounting system is centralized, no returns for the purposes of our audit are prepared at the branches of the Company.
 - d. The Balance Sheet, the Revenue Account, the Profit and Loss Account and the Receipts and Payments Account dealt with by this report are in agreement with the books of account.

Sudit K. Parekh & Co.
Chartered Accountants
Urmi Axis, 6th Floor, Famous Studio Lane,
Dr. E. Moses Road, Mahalaxmi,
Mumbai – 400 011

- In our opinion and to the best of our information and according to the explanations given to us, investments
 have been valued in accordance with the provisions of the Insurance Act, 1938 and the Regulations and / or
 orders/directions issued by IRDAI in this regard;
- f. In our opinion and to the best of our information and according to the explanations given to us, the accounting policies selected by the Company are appropriate and are in compliance with the Accounting Standards specified under Section 133 of the Act and the rules made thereunder, as applicable and with the accounting principles as prescribed in the Regulations and orders/directions/circulars issued by the IRDAI in this regard;
- g. In our opinion and to the best of our information and according to the explanations given to us, the Balance Sheet, the Revenue Account, the Profit and Loss Account and the Receipts and Payments Account dealt with by this report comply with the Accounting Standards specified under Section 133 of the Act and rules made thereunder as applicable, to the extent they are not inconsistent with the accounting principles prescribed in the Regulations and orders/directions/circulars issued by the IRDA in this regard.
- h. On the basis of the written representations received from the directors as on March 31, 2018 taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2018 from being appointed as a director in terms of Section 164(2) of the Act.
- i. With respect to the adequacy of the internal financial controls over financial reporting of the Company and the operating effectiveness of such controls, refer to our separate report in 'Annexure A' to this report. Our report expresses an unmodified opinion on the adequacy and operating effectiveness of Company's internal financial controls over financial reporting; and
- j. With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditors) Rules, 2014, as amended, in our opinion and to the best of our information and according to the explanations given to us:
 - i. The Company has disclosed the impact of pending litigations on its financial position in its financial statements Refer Note 3.1.1 to the Financial Statements.
 - ii. The Company does not have any long-term contracts including derivative contracts for which there were any material foreseeable losses.
 - iii. There are no amounts which are required to be transferred to the Investor Education and Protection Fund for the year ended March 31, 2018.

For Shah Gupta & Co.
Chartered Accountants

ICAI Firm Reg. No.: 109574W

MUMBAI

Heneel K. Patel Partner M. No. 114103

Place: Mumbai Date: 25th May, 2018 For Sudit K. Parekh & Co. Chartered Accountants

ICAI Firm Reg. No.: 110512W

Nemish Kapadia Partner

M. No.111929

Sudit K. Parekh & Co.
Chartered Accountants
Urmi Axis, 6th Floor, Famous Studio Lane,
Dr. E. Moses Road, Mahalaxmi,
Mumbai – 400 011

Annexure A to the Independent Auditors' Report

(Referred to in paragraph 2(i) under 'Report on Other Legal and Regulatory Requirements' section of our report to the members of Raheja QBE General Insurance Company Limited of even date)

Report on the Internal Financial Controls under Clause (i) of sub-section 3 of Section 143 of the Companies Act, 2013 (the 'Act')

We have audited the internal financial controls over financial reporting of **Raheja QBE General Insurance Company Limited** ('the Company') as of March 31, 2018 in conjunction with our audit of the financial statements of the Company for the year ended on that date.

Management's Responsibility for Internal Financial Controls

The Company's Management is responsible for establishing and maintaining internal financial controls based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls over Financial Reporting issued by the Institute of Chartered Accountants of India (ICAI). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the Company's policies, the safeguarding of its assets, the prevention and detection of frauds and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

Auditor's Responsibility

Our responsibility is to express an opinion on the Company's internal financial controls over financial reporting based on our audit. We conducted our audit in accordance with the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting (the 'Guidance Note') and the Standards on Auditing, issued by the Institute of Chartered Accountants of India and specified under sub-section 10 of Section 143 of the Company Act, to the extent applicable to an audit of internal financial controls, both applicable to an audit of Internal Financial Controls and, both issued by the Institute of Chartered Accountants of India. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls over financial reporting was established and maintained and if such controls operated effectively in all material respects.

Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system over financial reporting and their operating effectiveness. Our audit of internal financial controls over financial reporting included obtaining an understanding of internal financial controls over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the internal financial controls system over financial reporting.

Meaning of Internal Financial Controls Over Financial Reporting

A Company's internal financial control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A Company's internal financial control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company; (2) provide

Sudit K. Parekh & Co.
Chartered Accountants
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Dr. E. Moses Road, Mahalaxmi,
Mumbai – 400 011

reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the Company's assets that could have a material effect on the financial statements.

Inherent Limitations of Internal Financial Controls Over Financial Reporting

Because of the inherent limitations of internal financial controls over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls over financial reporting to future periods are subject to the risk that the internal financial control over financial reporting may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Opinion

In our opinion, the Company has, in all material respects, an adequate internal financial controls system over financial reporting and such internal financial controls over financial reporting were operating effectively as at March 31, 2018, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting issued by the ICAI.

Other Matter

The estimate of Claims Incurred But Not Reported ('IBNR') and Claims Incurred But Not Enough Reported ('IBNER') included under Claims Outstanding as at March 31, 2018 has been duly certified by the Company's Panel Actuary- In the role of Appointed Actuary as per the regulations, and has been relied upon by us, as mentioned in para 'Other Matters' of our Audit Report on the financial statements for the year ended March 31, 2018. Accordingly, our opinion on the internal financial controls over financial reporting does not include reporting on the adequacy and operating effectiveness of the management's internal controls over the valuation and accuracy of the aforesaid actuarial liabilities.

For **Shah Gupta & Co. Chartered Accountants**ICAI Firm Reg. No.: 109574W

MUMBAI

RN: 109574W

Heneel K. Patel Partner M. No. 114103

Place: Mumbai Date: 25th May, 2018 For Sudit K. Parekh & Co. Chartered Accountants
ICAI Firm Reg. No.: 110512W

Nemish Kapadia

Partner M. No.111929

Sudit K. Parekh & Co.
Chartered Accountants
Urmi Axis, 6th Floor, Famous Studio Lane,
Dr. E. Moses Road, Mahalaxmi,
Mumbai – 400 011

INDEPENDENT AUDITORS' CERTIFICATE

To the Members of Raheja QBE General Insurance Company Limited

(Referred to in paragraph 1 under 'Report on Other Legal and Regulatory Requirements' section of our report to the members of Raheja QBE General Insurance Company Limited of even date)

 This Certificate is issued to comply with the provisions of paragraphs 3 and 4 of Schedule C to the Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditors' Report of Insurance Companies) Regulations, 2002 (the 'Regulations') read with Regulation 3 of the Regulations.

Management's Responsibility for compliance and preparation of the Statement

2. The Company's Board of Directors is responsible for complying with the provisions of the Insurance Act, 1938 as amended from time to time including amendment brought by the Insurance Laws (Amendment) Act, 2015 (the 'Insurance Act'), the Insurance Regulatory and Development Authority Act, 1999 (the 'IRDA Act'), the IRDA Financial Statements Regulations, 2002 ('the Regulations'), orders/direction/circulars issued by the Insurance Regulatory and Development Authority of India (the 'IRDAI'). This includes collecting, collating and validating data and designing, implementing and monitoring of internal controls suitable for ensuring compliance as aforesaid.

Auditor's Responsibilities

- 3. Our responsibility, for the purpose of this Certificate, is limited to certifying matters contained in Paragraphs 3 and 4 of Schedule C of the Regulations.
- 4. We conducted our examination in accordance with the Guidance Note on Reports or Certificates for Special Purposes (Revised 2016) issued by the Institute of Chartered Accountants of India (ICAI) and also Standards on Auditing issued by the ICAI. The Guidance Note requires that we comply with the independence and other ethical requirements of the Code of ethics issued by the ICAI.
- 5. We have complied with the relevant applicable requirements of the Standard on Quality Control ('SQC') 1, Quality Control for Firms that Perform Audits and Reviews of Historical Financial Information, and Other Assurance and Related Services Engagements issued by ICAI.

Opinion

- 6. In accordance with the information, explanations and representations given to us and to the best of our knowledge and belief and based on our examination of the books of account and other records maintained by the Company for the year ended March 31, 2018, we certify that:
 - a. We have reviewed the Management Report attached to the financial statements for year ended March 31, 2018, and on the basis of our review, there is no apparent mistake or material inconsistencies with the financial statements;
 - b. Based on management representations and compliance certificates submitted to the Board of Directors by the officers of the Company charged with compliance and the same being noted by the Board, nothing has come to our attention that causes us to believe that the Company has not complied with the terms and conditions of registration as stipulated by the IRDAI;
 - c. We have verified the cash balances, to the extent considered necessary and securities relating to the Company's loans and investments as at March 31, 2018, by actual inspection or on the basis of certificates / confirmations received from the Custodian and/ or Depository Participants appointed by the Company, as the case may be. As at March 31, 2018, the Company does not have loans;

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Sudit K. Parekh & Co.
Chartered Accountants
Urmi Axis, 6th Floor, Famous Studio Lane,
Dr. E. Moses Road, Mahalaxmi,
Mumbai – 400 011

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- d. The Company is not a trustee of any trust; and
- e. No part of the assets of the Policyholders' Funds has been directly or indirectly applied in contravention to the provisions of the Insurance Act, relating to the application and investments of the Policyholders' Funds.

Restriction of use

7. This certificate has been issued to comply with paragraph 3 and 4 of Schedule C of the Regulations and is not intended to be used or distributed for any other purpose.

For **Shah Gupta & Co. Chartered Accountants**ICAI Firm Reg. No.: 109574W

Heneel K. Patel Partner

M. No. 114103

Place: Mumbai Date: 25th May, 2018 For Sudit K. Parekh & Co. Chartered Accountants ICAI Firm Reg. No.: 110512W

Nemish Kapadia Partner

M. No.111929

RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED



IRDA Registration No. 141 dated 11th December, 2008

BALANCE SHEET AS AT 31ST MARCH, 2018

			(Rs. '000
Particulars	Schedule	31.03.2018	31.03.2017
Sources of Funds			
Share Capital	5	20,70,000	20,70,00
Share Application Money		€3	i=
Reserves and Surplus	6	2,39,527	2,28,47
Fair Value Change Account - Shareholders		551	1,36
Fair Value Change Account - Policyholders		461	69
Borrowings	7	2	12
Total		23,10,539	23,00,53
Application of Funds			
Investments - Shareholders	8	18,86,349	19,41,84
Investments - Policyholders	8A	15,77,110	9,86,76
Loans	9	-	-,,
Fixed Assets	10		
Gross Block		75,795	56,68
Less:Accumulated Depreciation		51,420	46,12
Net Block		24,375	10,56
Deferred Tax Asset (Net)		12,433	12,07
Current Assets		510 6 10050	HOTESTER TO AN
Cash and Bank Balances	11	49,615	33,56
Advances and Other Assets	12	2,81,307	2,50,62
Sub-Total (A)		3,30,922	2,84,19
Current Liabilities	13	9,91,382	5,66,26
Provisions	14	5,29,267	3,68,63
Sub-Total (B)		15,20,649	9,34,89
Net Current Assets (C = A - B)		(11,89,727)	(6,50,699
Miscellaneous Expenditure	15		***************************************
(to the extent not written off or adjusted)			
Debit balance in Profit and Loss Account			-
Total		23,10,539	23,00,53
Significant Accounting Policies & Notes to Accounts	16		

The Schedules referred to above form an integral part of Financial Statements.

As per our Report of even date attached.

For Shah Gupta & Co. **Chartered Accountants** Firm Registration No. 109574W

Heneel K. Patel Partner

MUMBAI RN: 109574W

Membership No. 114103

Place: Mumbai. Date: 25th May, 2018 For Sudit K. Parekh & Co. **Chartered Accountants** Firm Registration No. 110512W

Nemish Kapadia Partner

Membership No. 111929

Girish Manik Company Secretary ACS No.26391

For and on behalf of the Board of Directors

Akshay Raheja Director

DIN. 00288397

Managing Director & CEO DIN. 03050695

Vijay Aggarwal Director DIN. 00515412

Chandraprakash Jain Chief Financial Officer PAN. ADJPJ9309D







IRDA Registration No. 141 dated 11th December, 2008

PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2018

(Rs. '000)

Particulars	Schedule	For the ye 31.03.		For the year 31.03.2	
1.Operating Profit / (Loss) transferred from		31.03	2018	51.05.2	2017
Revenue Account					
a. Fire Insurance		18,893		(7,307)	
b. Marine Insurance		188		113	
c. Miscellaneous Insurance	_	(71,554)	(52,473)	(28,909)	(36,103)
2. Income from investments					
a) Interest, Dividend & Rent – Gross		1,31,840		1 42 925	
A A Lease Means				1,42,835	
b) Profit on sale/redemption of investments		4,531		5,246	
Less: loss on sale of investments	-	(1,211)	1,35,160 _	-	1,48,081
Profit / (Loss) on Sale of Assets			(9)		65
3. Other Income			942		2
TOTAL (A)		N 	83,620	:-	1,12,043
4. Provisions (other than taxation)				-	
a) For diminution in the value of					
investment		(-)		(2)	
b) For doubtful debts		-		949	
c) Others		521	2	-	
5. Other Expenses		-	-		
a) Expenditure other than those related	~				
to Insurance Business	4A	15,642		13,123	
b) Bad debts written off		538			
c) CSR Expenditure		2,400		2,700	
d) Operating expenses under EOM		47.007	66.55		
regulations		47,987	66,567	56,916	72,739
TOTAL (B)		=	66,567	_	72,739
Profit/ (Loss) Before Tax			17,053		39,304
Provision for Taxation					
Current Tax/MAT payable		6,365		11,919	
MAT Credit Entitlement		-		-	
Excess provision written back		-		(=)	
Deferred Tax (Income)/ Expense		(363)		576	
Wealth Tax					
	-		6,002		12,495
Net Profit/ (Loss) After Tax	_	_	11,051	5	26,809
Appropriations					
a) Interim dividend paid during the year				160	
b) Proposed final dividend				-	
c) Dividend distribution tax		- -			
d) Transfer to any reserve or Other Accounts		.5			
e) Transfer to Contingency Reserve for					
Unexpired Risks			87.0		_
Add: Balance brought forward from last year	_		2,28,476		2,01,668
Balance carried forward to Balance Sheet				-	
		_	2,39,527	=	2,28,477
Basic & Diluted Earning per Share (Face value			0.05		

The Schedules referred to above form an integral part of Financial Statements.

As per our Report of even date attached.

For Shah Gupta & Co. **Chartered Accountants** Firm Registration No. 109574W

Heneel K. Patel Membership No. 114103

MUMBAI FRN: 109574W

For Sudit K. Parekh & Co. **Chartered Accountants** Firm Registration No. 110512W

Nemish Kapadia Membership No. 111929

Girish Manik Company Secretary ACS No.26391 For and on behalf of the Board of Directors

Akshay Raheja Director

DIN. 0028839

Vijay Aggarwal Director DIN. 00515412

Chandraprakash Jain Managing Director & CEO DIN. 03050695 Chief Financial Officer PAN. ADJPJ9309D

Place: Mumbai. Date: 25th May, 2018







IRDA Registration No. 141 dated 11th December, 2008

REVENUE ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2018

			F 4h	1 124 02 22					(Rs '000
Particulars	Schedule	Fire		Miscellaneous		T		ear ended 31.03.201	
		100,000,000	Marine		Total	Fire	Marine	Miscellaneous	Total
Premiums earned (Net)	1	5,776	336	5,95,802	6,01,914	3,254	70	3,71,311	3,74,635
Profit / Loss on sale/redemption of								rg various)	
Investments		99	2	2,675	2,775	89	1	2,575	2,665
Others - Foreign Exchange Gain / (Loss)		2	1121	(368)			2	12	12
Extension of the control of the cont				()	(368)				12
Others - Investment Income from		ranta ara				Rest United Section			
Terrorism Pool		1,490	() = (494	1,984	1,533	-	237	1,770
Interest, Dividend & Rent – Gross		3,923	64	1,06,240	1,10,227	2,424	32	70,127	72,583
TOTAL (A)		11,287	402	7,04,843	7,16,532	7,300	103	4,44,262	4,51,665
	•	11,207	402	7,04,043	7,10,332	7,300	103	4,44,202	4,51,005
Claims Incurred (Net)	2	(4,241)	86	4,64,393	4,60,239	10,436	(49)	2,48,000	2,58,387
							M M	5/ - 6	-44
Commission (Net)	3	(1,552)	37	53,388	51,873	(394)	(2)	52,515	52,119
Operating Expenses related to Insurance									
Business	4	1,599	90	2,58,404	2,60,093	1,153	41	1,72,353	1,73,547
Dasiness									
Premium Deficiency Reserve		(3,412)	(2)	212	(3,200)	3,412		304	3,716
	R -	17518 180			25 11-	5.501000000			
TOTAL (B)	==	(7,606)	213	7,76,397	7,69,005	14,607	(10)	4,73,172	4,87,769
Operating Profit/(Loss) from Fire/									
Marine/ Miscellaneous Business C = (A -		18,893	188	(71,554)	(52,473)	(7,307)	113	(28,909)	(36,103)
B)	-			,,,	(,,	(.,,,		(20,505)	(50,103)
Appropriations									
Transfer to Shareholder's Account		120	2	<u> -</u>					_
			=			ā	191	ā	:=
Transfer to Catastrophe Reserve		=	i .	(=)		*	: * :	-	-
Transfer to Other Reserves		:=:	×	=	-	-		끝	9
TOTAL (C)		18,893	188	(71,554)	(52,473)	(7,307)	113	(28,909)	(36,103)
/		_0,000	200	(72,334)	(32,773)	(7,507)	113	(20,303)	(30,103)

As required by Section 40C of the Insurance Act, 1938, we hereby certify that all expenses of management in respect of General Insurance business transactions in India by the Company have been fully recognised in the revenue account as expenses

The Schedules referred to above form an integral part of Financial Statements.

As per our Report of even date attached.

For Shah Gupta & Co. **Chartered Accountants** Firm Registration No. 109574W

Heneel K. Patel Partner Membership No. 114103

MUMBAI RN: 109574V

> Place: Mumbai. Date: 25th May, 2018

For Sudit K. Parekh & Co. **Chartered Accountants**

Firm Registration No. 110512W

Nemish Kapadia

Partner Membership No. 111929

Girish Manik Company Secretary ACS No.26391

Akshay Raheja

Director DIN. 0028839

Managing Director & CEO DIN. 03050695

Vijay Aggarwal Director DIN. 00515412

Chandraprakash Jain **Chief Financial Officer** PAN. ADJPJ9309D



For and on behalf of the Board of Directors



IRDA Registration No. 141 dated 11th December, 2008

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2018

Schedule-1

Premium Earned (Net)

(Rs '000)

mium Earned (Net)							(Rs '000)
Particulars	Year	Premium from direct business written	Premium on rein-surance accepted	Premium on reinsurance ceded	Net Premium	Adjustment for change in reserve for unexpired risks	Net Premiun Earned
1	2	3	4	5	6	7	8
Fire	2017-18 2016-17	27,272 18,247	5,771 4,335	27,715 18,884	5,328 3,699	(448) 445	5,770 3,254
Marine Cargo	2017-18 2016-17	541 300	-	242 167	300 133	(36)	336
Marine Hull	2017-18 2016-17	5.			5 - 1		-
Marine Total	2017-18 2016-17	541 300	•	242 167	300 133	(36) 63	336 70
Motor (OD)	2017-18 2016-17	- 1,473 546		111 101	1,362 445	703 157	659
Motor (TP)	2010-17	5,16,823 2,88,689	2	38,554 53,548	4,78,270 2,35,142	1,47,695 1,05,580	3,30,574 1,29,562
Employer's Liability	2017-18 2016-17	5,294 3,516	3	1,243 655	4,051 2,861	360 556	3,692 2,305
Public Liability	2017-18 2016-17	46,688 47,701	10,779 12,041	12,858 17,164	44,608 42,578	215 4,208	44,393 38,371
Other Liability	2017-18 2016-17	2,18,591 2,14,604	77,002 70,417	73,704 70,685	2,21,889 2,14,336	9,672 17,149	2,12,217 1,97,187
Engineering	2017-18 2016-17	3,809 3,186	467 372	2,781 2,490	1,494 1,068	(383) (104)	1,878 1,172
Aviation	2017-18 2016-17		<u> </u>	-			
Personal Accident	2017-18 2016-17	1,554 3,570		1,226 2,691	329 879	(571) 164	900 715
Health	2017-18 2016-17	684 202	-	34 10	650 192	246 13	403 180
Other Misc.	2017-18 2016-17	11,776 8,600		10,565 6,947	1,211 1,653	125 120	1,086 1,533
Misc Total	2017-18 2016-17	8,06,693 5,70,615	88,248 82,830	1,41,076 1,54,291	7,53,865 4,99,154	1,58,063 1,27,843	5,95,802 3,71,311
Total	2017-18	8,34,506	94,019	1,69,033	7,59,492	1,57,578	6,01,914
10.21	2016-17	5,89,162	87,165	1,73,341	5,02,986	1,28,351	3,74,635



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IRDA Registration No. 141 dated 11th December, 2008

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2018

Schedule – 2

Claims Incurred (Net) (Rs '000)

Particulars	Year	Claims Paid from direct business written	Claims Paid on rein-surance accepted	Claims Recovered on rein- surance ceded	Net Claims Paid	Out-standing Claims at the closing of the year	Out-standing Claims at the beginning of the year	Net Claims Incurred
1	2	3	4	5	6	7	8	9
	2017.10						02.044.40	Sani Siran W
Fire	2017-18	3,723	80	2,743	1,060	3,732	9,032	(4,241
	2016-17	7,149	15	1,112	6,052	9,032	4,649	10,436
Marina Carna	2017-18	-	-	(H)		143	57	86
Marine Cargo	2016-17	-	-			57	106	(49
NACAS A TEUR	2017-18	120	2	N=	19		-	
Marine Hull	2016-17	-	-	3 m		-	-	-
Marine Tetal	2017-18	-	-		5,	143	57	86
Marine Total	2016-17	-	14	-	*	57	106	(49)
Motor (OD)	2017-18	301	15	15	286	849	585	551
Wiotor (OD)	2016-17	161	74	8	153	585	22	716
Motor (TP)	2017-18	16,073	(*)	804	15,269	5,42,900	1,79,344	3,78,826
Motor (1P)	2016-17	1,662	1981	77	1,585	1,79,344	23,969	1,56,959
Employer's Liability	2017-18	41		2	39	4,135	2,196	1,978
Employer's clability	2016-17	6		0	6	2,196	1,709	494
Public Liability	2017-18	3,520		264	3,256	42,813	35,613	10,456
Tablic Liability	2016-17	113		19	94	35,613	21,502	14,204
Other Liability	2017-18	13,310	2,430	714	15,027	2,20,577	1,64,130	71,474
Other clability	2016-17	7,036	438	572	6,903	1,64,130	97,563	73,470
Engineering	2017-18		17	20	17	873	808	82
chgineering	2016-17		57	. ₩.0	57	808	1,131	(267)
Aviation	2017-18	200		. 			-	-
Aviation	2016-17	8	:40	9	-	-	9	-
Personal Accident	2017-18	2,433		1,750	683	715	1,417	(19)
r ersonal Accident	2016-17	2,948	41	280	2,710	1,417	3,138	989
Health	2017-18		(- 6)	90	S#3	787	530	256
ricaltii	2016-17	=				530	386	144
Other Misc.	2017-18	337	91	268	69	2,463	1,742	790
Julei Wisc.	2016-17	29	180	22	7	1,742	458	1,291
Misc Total	2017-18	36,017	2,447	3,817	34,647	8,16,112	3,86,365	4,64,393
AVIISC TOTAL	2016-17	11,954	536	977	11,513	3,86,365	1,49,878	2,48,000
TA						Vig. a Little State Const. Spiller State		
Total	2017-18	39,740	2,528	6,560	35,707	8,19,986	3,95,454	4,60,239
ABAI Y	2016-17	19,103	551	2,089	17,565	3,95,454	1,54,632	2,58,387







IRDA Registration No. 141 dated 11th December, 2008

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2018

Schedule - 3

Commission (Net) (Rs '000)

		7				(113 000)
Particulars	Year	Commission paid on direct business	Total (A)	Commission paid on reinsurance accepted	Commission received from reinsurance ceded	Net commission
1	2	3	4	5	6	7
		Service and Service				
Fire	2017-18	2,863	2,863	903	5,318	(1,552)
	2016-17	2,214	2,214	743	3,351	(394
	2017 10					
Marine Cargo	2017-18	41	41	5	4	37
	2016-17	-	-	=	2	(2
Marine Hull	2017-18			-	(a)	
	2016-17	(B))	W W		-	82
Marine Total	2017-18	41	41	-	4	37
	2016-17	-			2	(2)
Motor (OD)	2017-18	44	44	s =	11	33
,	2016-17	(0)		=	4	(5)
Motor (TP)	2017-18	7,985	7,985	-	3,876	4,109
10 C 40 C	2016-17	1,200	1,200	(-	2,165	(965)
Employer's Liability	2017-18	713	713	:=:	40	673
	2016-17	345	345	3	26	318
Public Liability	2017-18	6,141	6,141	1,723	301	7,563
2000 1000 Haddel Park (Printer) (2000 100 100 100 100 100 100 100 100 100	2016-17	7,265	7,265	2,209	1,050	8,424
Other Liability	2017-18	31,350	31,350	14,673	4,480	41,544
	2016-17	35,064	35,064	13,112	3,215	44,961
Engineering	2017-18	432	432	51	385	98
8	2016-17	397	397	42	339	101
Aviation	2017-18			 x	28	
7111411511	2016-17	2=3	2 6	9)	(5)	-
Personal Accident	2017-18	85	85	2	196	(111)
T GT S GT GT T G GT G GT G	2016-17	121	121	-	426	(305)
Health	2017-18	20	20	=	5	15
ricultii	2016-17	30	30	8	2	29
Other Misc.	2017-18	1,485	1,485	-	2,021	(536)
200000000000000000000000000000000000000	2016-17	1,297	1,297	=	1,341	(43)
PTA Misc Total	2017-18	48,256	48,256	16,447	11,314	53,388
1011	2016-17	45,719	45,719	15,364	8,568	52,515
MBAI						
Fetal	2017-18	51,160	51,160	17,350	16,637	51,873
	2016-17	47,933	47,933	16,107	11,921	52,119

Note: includes rewards







IRDA Registration No. 141 dated 11th December, 2008

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2018

Schedule - 3A

Commission Paid - Direct

(Rs '000)

Particulars	Year	Agents	Brokers	Corporate Agency	Referral	Others	Total (B)
1	2	3	4	5	6	7	8
	2017-18	1	2,863		·**	-	2,86
Fire	2016-17	-	2,214	V _G		•	2,214
	2017-18	20	41	18		-	4:
Marine Cargo	2016-17		æ	/ -		(4)	12
	2017-18	9	i.e				X e
Marine Hull	2016-17	-	-	12			i e
	2017-18	-	41	-		-	4:
Marine Total	2016-17	-	~		5	-	1.5
	2017-18	21	23	-			44
Motor (OD)	2016-17		0				- 44
	2017-18	3,974	4,011	-	-	_	7,985
Motor (TP)	2016-17	74	1,126	-	2		1,200
(11.7	2017-18	-	713	-	-	_	713
Employer's Liability	2016-17	2	343	_	=	_	34!
	2017-18	(5)	6,146	-		_	6,141
Public Liability	2016-17	64	7,201	-	-	-	7,265
	2017-18	446	30,904	.	2	-	31,350
Other Liability	2016-17	872	34,192	50	-	(-	35,064
	2017-18	-	432	≅	=	-	432
Engineering	2016-17	151	397	= 0	-	-	397
	2017-18	3E7	-		9	-	E/I
Aviation	2016-17		=	-	i e	-	=
	2017-18	020	85	=	15	:=	85
Personal Accident	2016-17	-	121	-	-	-	121
	2017-18	3	17	55	5 8		20
Health	2016-17	-	30	-	-	15	30
	2017-18	. 	1,485		-	-	1,485
Other Misc.	2016-17	-	1,297	8	u=.	1.0	1,297
	2017-18	4,439	43,816		-	-	48,256
Misc Total	2016-17	1,012	44,707		:-	-	45,719
S							
MBAI 🛨	2017-18	4,440	46,720	ર⊯	-	-11	51,160
09574W Total	2016-17	1,012	46,921	<u></u>	s = 2		47,933

Note:Includes rewards







IRDA Registration No. 141 dated 11th December, 2008

-CABE								(Rs '000)
SCHEDULES FORM	ING PART OF	INANCIAL	RMING PART OF FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2018	HE YEAR ENDEI	31ST MAF	RCH, 2018		
			2017-18				2016-17	
Schedule - 4	Fire	Marine	Miscellaneous*	Total	Fire	Marine	Miscellaneous *	Total
Expenditure related to Insurance Business								
Employees' remuneration & welfare benefits	793	45	94,778	95,616	729	26	74,659	75,415
Travel, conveyance and vehicle running expenses	46	3	5,549	5,598	44	2	4,467	4,512
Training Expenses	0	0	22	22	12	0	1,242	1,255
Rents, rates & taxes	111	9	13,223	13,340	112	4	11,516	11,632
Repairs	61	3	7,250	7,314	36	-	3,727	3,764
Printing & Stationery	5	0	889	644	9	0	646	653
Communication Expenses	20	1	2,396	2,417	32	1	3,227	3,259
Legal & professional charges	55	3	72,456	72,514	35	1	56,898	56,934
Auditor's fees, expenses etc.								
a) As auditor	5	0	654	660	5	0	256	562
b) As adviser or in any other capacity, in respect of								
i) Taxation matters	-	0	179	180	2	0	160	162
ii) Insurance matters	T	0	64	64	1	0	55	56
iii) Management Services and	35		er.		П	0	138	139
c) in any other capacity	0	0	8	8	0	0	31	31
Advertisement and Publicity	287	16	34,336	34,640	5	0	480	485
Interest and Bank Charges	20	1	2,428	2,450	3	0	264	267
Others								
a) Office maintenance expenses	58	3	096'9	7,021	57	2	5,809	5,868
b) Subscriptions and membership fees	14	1	1,724	1,739	21	Н	2,148	2,170
c) Miscellaneous expenses	6	0	1,027	1,036	5	0	510	515
d) Entertainment Expenses	7	0	827	835	9	0	652	629
e) Service Tax A/c	11	1	1,313	1,325	8	0	830	838
f) Conference & Seminar	52	3	6,159	6,213	9	0	587	593
g) Interest & Penalties	4	0	520	524	4	0	448	452
h) Motor Solatium Fund		ı	517	517	1	•	289	289
Depreciation	38	2	5,378	5,419	22	1	3,013	3,036
TOTAL	1,599	06	2,58,404	2,60,093	1,153	41	1,72,353	1,73,547



Note: The above expenses are allocated based on net premium of each segment

	L				000	3017 10																(200 51)
					3	97-77										Z	2016-17					
* Miscellaneous	Motor (OD)	Motor (TP)	Employer's Liability	Public Liability	Other Liability	Enginee Aviation	Aviation	Personal Accident	Health	Other Misc.	Total	Motor (OD)	Motor (TP)	Employer's Liability 1	Public Liability	Other Liability E	Enginee Av	Aviation A	Personal He	Health	Other Misc.	Total
Employees' remuneration & welfare benefits	203	58,959	603	6,060	28,404	222	3	49	6	180	94,778	88	33,720	564	7,192	32,355	211		173	32	326	74,659
Travel, conveyance and vehicle running expenses	12	3,452	35	355	1,663	13	,	m	9	#	5,549	ın	2,017	34	430	1,936	13		10	2	19	4,467
Training Expenses	0	14	0	1	7	0	ľ	0	0	0	22	п	561	6	120	538	4	,	m	-	25	1.242
Rents, rates & taxes	28	8,226	84	846	3,963	31	•	7	13	25	13,223	14	5,201	87	1,109	4,991	32	ŀ	27	S	20	11.516
Repairs	16	4,510	46	464	2,173	17	•	4	7	14	7,250	4	1,683	28	359	1,615	11	ŀ	6	2	16	3.727
Printing & Stationery	1	397	4	41	191	1	•	0	-	F	638	п	292	20	62	280	2	ŀ	2	0	6	646
Communication Expenses	5	1,490	15	153	718	9	٠	1	2	5	2,396	4	1,457	24	311	1,398	6	ľ	7	П	14	3,227
Legal & professional charges	14	69,988	42	418	1,957	15	•	m	7	12	72,456	4	54,923	72	347	1,561	10	1	00	2	16	56,898
Auditor's fees, expenses etc.																			8			
a) As auditor	1	407	4	42	196	2	,	0	F	1	654	н	251	4	24	241	2		-	0	2	556
b) As adviser or in any other capacity, in respect of																						
i) Taxation matters	0	111	1	11	54	0	100	0	0		179	0	72	+1	15	69	0	 	0	0	+	160
ii) Insurance matters	0	40	0	4	19	0	t	0	0	0	64	0	25	0	S	24	0		0	0	0	55
iii) Management Services and	G. 1	881	•		٠		100	***	8			0	62	1	13	9	0	ľ	0	0	, 4	130
c) in any other capacity	0	5	1	0	2	0	×	0	0	2	80	0	14		6	13	0		0	0	,	31
Advertisement and Publicity	73	21,360	218	2,196	10,290	81	•	18	35	65	34,336	F	217	4	46	208	1	•	н	0	2	480
Interest and Bank Charges	5	1,511		155	728	9	•	1	2	535	2,428	0	119		25	115	н		F	0	1	264
Others																						
a) Office maintenance expenses	15	4,329	44	445	2,086	16	1	4	7	13	096'9	7	2,624	44	260	2,517	16		13	2	25	5,809
b) Subscriptions and membership fees	4	1,072	11	110	517	4	.40	1	2	3	1,724	m	970	16	207	931	9		52	F	6	2.148
c) Miscellaneous expenses	2	639	7	99	308	2		1	1	2	1,027	T	230	4	49	221			н	0	2	510
d) Entertainment Expenses	2	515	S	53	248	2	•	0	1	2	827	1	294	S	63	283	2	17	2	0	m	652
e) Service Tax A/c	3	817	00	84	393	3	•	1	1	2	1,313	Ħ	375	9	80	359	2		2	0	4	830
f) Conference & Seminar	13	3,831	39	394	1,846	14	•	8	9	12	6,159	1	265	4	57	254	2	٠	e-1	0	3	587
g) Interest & Penalties	1		æ	33	156	н	•	0	1	1	520	1	202	m	43	194	н		e	0	2	448
h) Motor Solatium Fund		517		٠		•	7.1		10	100	517	•	289	•			ľ		,			289
iation	10	- 1	29	318	1,583	11		2	5	6	5,378	3	1,419	17	257	1,294	9		5	H	10	3,013
TOTAL WUMBAL	409	1,85,923	1,216	12,249	57,501	449	Ť	66	195	363	2,58,404	139	1,07,285	892	11,408	51,457	333		274	20	515	1,72,353





IRDA Registration No. 141 dated 11th December, 2008

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2018

(Rs '000)

	T	(KS 000)
Schedule - 4A	2017-18	2016-17
Expenditure other than those related to Insurance Business		
Employees' remuneration & welfare benefits	14,969	12,543
Travel, conveyance and vehicle running expenses	-	= 0
Training Expenses	-	-
Rents, rates & taxes	-	
Repairs	-	
Printing & Stationery		4 8
Communication	-	an)
Legal & professional charges	180	180
Auditor's fees, expenses etc.		
a) As auditor	<u>.</u>	9
b) As adviser or in any other capacity, in respect of	-	ā ē
i) Taxation matters		-
ii) Insurance matters	<u> </u>	
iii) Management Services and	-	=
c) in any other capacity	-	=
Advertisement and Publicity	- 5	1.5
Interest and Bank Charges	492	400
Others		
a) Office maintenance expenses	S=	(-
b) Subscriptions and membership fees	s a	i a
c) Miscellaneous expenses	15	V=
d) Entertainment Expenses	:=	⊘
e) Service Tax A/c	-	2-
f) Conference & Seminar	:=	:=
g) Interest & Penalties	-	:=
h) Motor Solatium Fund	5 =	1=1
Depreciation GUPTA	-	1.
TOTAL	15,642	13,124







IRDA Registration No. 141 dated 11th December, 2008

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2018

Rs '000

		(NS 000)
Schedule - 5	As at 31.03.2018	As at 31.03.2017
Share Capital		
Authorised Capital		
22,00,00,000(Previous year 22,00,00,000) Equity Shares of Rs10 each	22,00,000	22,00,000
Issued Capital		
20,70,00,000 (Previous year 20,70,00,000) Equity Shares of Rs10 each fully paid up	20,70,000	20,70,000
Subscribed Capital		
20,70,00,000 (Previous year 20,70,00,000) Equity Shares of Rs10 each fully paid up	20,70,000	20,70,000
Called up Capital		
20,70,00,000 (Previous year 20,70,00,000) Equity Shares of Rs10 each fully paid up	20,70,000	20,70,000
Less: Calls unpaid	(*);	
Add: Equity shares forfeited (amount originally paid up)		
Less: Par value of Equity Shares bought back	120	15Y
Less: Preliminary expenses to the extent not written off	(5)	3 7
Less: Expense including commission or brokerage on underwriting or subscription of Shares		-
Total	20,70,000	20,70,000

Note: Of the above 10,55,70,000 (Previous year 10,55,70,000) shares are held by the holding company Prism Johnson Ltd.(Formerly Prism Cement Ltd and name changed effective April 18, 2018.)

Schedule - 5A	As at 31.0	3.2018	As at 31.03.	2017
Pattern of Share Holding (As certified by the Management)	12			
Shareholder	No. of Shares	% of Holding	No. of Shares	% of Holding
Promoters				_
-Indian	10,55,70,000	51%	10,55,70,000	51%
-Foreign	10,14,30,000	49%	10,14,30,000	49%
Others	(=)		140	
Total	20,70,00,000	100%	20,70,00,000	100%

(Rs '000)

Schedule - 6	As at 31.03.2018	As at 31.03.2017
Reserves and Surplus		
Capital Reserve		(*)
Capital Redemption Reserve	197	(40)
Share Premium		3
General Reserve		-
Less: Debit balance in Profit & Loss Account	(#1)	
Less: Amount utilized for Buy-back	(2)	
Catastrophe Reserve		
Other Reserves	W	.#1
Balance of Profit and Loss Account	2,39,527	2,28,477
Total	2,39,527	2,28,477

(Rs '000)

	(RS 000
As at 31.03.2018	As at 31.03.2017
	-
-	-
9	i i
	As at 31.03.2018







IRDA Registration No. 141 dated 11th December, 2008

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2018

(Rs. '000)

	A - 2 04 00 0		(Rs. '000
Schedule - 8	As at 31.03.20	018	As at 31.03.2017
Investments - Shareholders			
Long Term Investments			
Government securities and Government guaranteed bonds	5,57,140		6,46,246
including Treasury Bills	5,57,140		0,40,240
Other Approved Securities	55		
Other Investments	<u></u>		
a) Shares	B.		
aa) Equity			
bb) Preference			
b) Mutual Funds	-		
c) Derivative Instruments	-		
d) Debentures/ Bonds	5,78,837		6,34,297
e) Other Securities	-		
i) Fixed Deposits	-		
II) Certificate of Deposits	-		
f) Subsidiaries	-		
g) Investment Properties - Real Estate	-		
Investments in Infrastructure and Social Sector	5,53,695		1,71,302
Other than Approved Investments	2		
Total (A)		16,89,671	14,51,845
Short Term Investments			
Government securities and Government guaranteed bonds	27.002		
including Treasury Bills	27,092		
Other Approved Securities	9		
Other Investments	19		
a) Shares	12		
aa) Equity	35		()
bb) Preference	18		1(0)
b) Mutual Funds	68,668		83,646
c) Derivative Instruments	1.5		
d) Debentures/ Bonds	81,691		99,470
e) Other Securities			
i) Fixed Deposits	19,227		1,40,734
II) Certificate of Deposits	3.5		
f) Subsidiaries			
g) Investment Properties - Real Estate			
Investments in Infrastructure and Social Sector			1,66,145
Other than Approved Investments			
Total (B)		1,96,678	4,89,995
Total (A+B)		18,86,349	19,41,841







IRDA Registration No. 141 dated 11th December, 2008

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2018

(Rs. '000)

		T	(RS. 000)
Schedule - 8A	As at 31.03.20	018	As at 31.03.2017
Investments - Policyholders			
Long Term Investments			
Government securities and Government guaranteed bonds	4.00.000		2 20 205
including Treasury Bills	4,65,805		3,28,395
Other Approved Securities	-		
Other Investments	-		
a) Shares			
aa) Equity	-		
bb) Preference	-		
b) Mutual Funds	-		
c) Derivative Instruments	-		
d) Debentures/ Bonds	4,83,945		3,22,323
e) Other Securities	122		
i) Fixed Deposits	-		
II) Certificate of Deposits	· ·		
f) Subsidiaries			
g) Investment Properties - Real Estate	1.5		
Investments in Infrastructure and Social Sector	4,62,925		87,048
Other than Approved Investments	-		X
Total (A)		14,12,675	7,37,767
Short Term Investments			
Government securities and Government guaranteed bonds	22.550		
including Treasury Bills	22,650		
Other Approved Securities	-		=
Other Investments			181
a) Shares	-		3#0
aa) Equity	-		940
bb) Preference	-	T I) = 0
b) Mutual Funds	57,411		42,506
c) Derivative Instruments	•		
d) Debentures/ Bonds	68,299		50,546
e) Other Securities			
i) Fixed Deposits	16,075		71,515
II) Certificate of Deposits	2		
f) Subsidiaries	2		
g) Investment Properties - Real Estate	121		
Investments in Infrastructure and Social Sector	1 27		84,428
Other than Approved Investments	*		=
Total (B)		1,64,435	2,48,995
Total (A+B)		15,77,110	9,86,762

Notes:

- 1. Aggregate book value of investments other than listed equity shares is Rs. 34,63,459 thousands. (Previous year Rs. 29,28,603 thousands)
- 2. Aggregate market value of investments other than listed equity shares is Rs. 34,75,540 thousands. (Previous year Rs. 29,81,522 thousands)
- 3. Investments of Rs. 3,61,113 thousands (previous year Rs. 7,38,990 thousands) maturing within 12 months from the Balance Sheet date and investments made with the specific intention to dispose of within 12 months from the date of the Balance Sheet are classified as short term Investments.







IRDA Registration No. 141 dated 11th December, 2008

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2018

(Rs.'000)

	7		(RS. 000)
Schedule - 9	As at 31.0	3.2018	As at 31.03.2017
Loans			
Security-wise classification			
Secured			
a) On mortgage of property			
aa) In India) -	
bb) Outside India		-	*
b) On Shares, Bonds, Government Securities		Re	**
c) Others		-	
Unsecured			
Total		-	-
Borrower-wise classification			
a) Central and State Government		-	
b) Banks and Financial Institutions		-	*
c) Subsidiaries		120	-
d) Industrial Undertakings		-	
e) Others) in the contract of the contr	=:
Total		*	
Performance wise classification			
a) Loans classified as standard			
aa) In India		·	21
bb) Outside India		-	É
b) Non-performing loans less provisions			
aa) In India		-	-
bb) Outside India		4	<u> </u>
Total			ž.
Maturity wise classification			
a) Short Term		=:	¥
b) Long Term			
Total		#0	-

(Rs. '000)

Schedule - 11	As at 31.03.2018	As at 31.03.2017
Cash and Bank Balances		
Cash (including cheques, drafts and stamps)	17	12
Bank Balances		
a) Deposit Accounts		
aa) Short Term (due with in 12 months)		:=:
bb) Others	:=:	·
b) Current Accounts	49,598	33,556
c) Others		
Money at Call and Short Notice		
a) with Banks	-	
b) with other Institutions		=
Others		
Total	49,615	33,568
Balances with non scheduled banks included in above	-	-









IRDA Registration No. 141 dated 11th December, 2008

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH 2018

(Rs. '000)

Schedule - 12	As at 31.03.20	18	As at 31.03.2017
Advances and Other Assets			
Advances			
Reserve deposits with ceding companies	_		-
Application Money for investments			H
Prepayments	8,596		6,700
Advance to Directors/Officers	5		-
Advance tax paid and taxes deducted at source (Net of provision for taxation)	8,684		9,809
MAT Credit Entitlement	-		
Others			
a) Service Tax / GST Unutilized Credit	11,140		3,649
b) Advance to employees	19		
c) Other Advances	0		0
Total (A)		28,420	20,158
Other Assets			2016-271-26
Income accrued on investments	1,59,321		1,48,313
Outstanding Premiums	-		-
Agent's balances	-		19
Foreign agencies balances	S¥1		
Due from other entities carrying on insurance business (including reinsurers)	74,701		63,268
Due from Subsidiaries/holding	070		
Deposit with Reserve Bank of India pursuant to section 7 of Insurance Act, 1938	.=:		(4)
Others - Rental Deposits	18,470		18,560
Other Deposits	395		327
Total (B)		2,52,886	2,30,468
Total (A+B)		2,81,307	2,50,625

(Rs. '000)

Schedule - 13	As at 31.03.20	18	As at 31.03.2017
Current Liabilities			
Agents' Balances		5,432	7,806
Balances due to other insurance companies		75,798	1,18,010
Deposits held on re-insurance ceded		- 1	.=.0
Premium received in Advance		8,598	4
Unallocated Premium		2,878	5,208
Sundry creditors		59,918	29,688
Due to subsidiaries/holding company			=
Claims Outstanding		8,19,986	3,95,454
Due to Officers/Directors		-	4
Dues to Policyholders		-	
Unclaimed amount of Policyholders		1,452	316
Others			
-Service Tax / GST Liability	12,954	- 1	4,771
-TDS payable	4,366	17,320	5,003
Total		9,91,382	5,66,260

(Rs. '000)

Schedule - 14	As at 31.03.2018	As at 31.03.2017
Provisions		
Reserve for Unexpired Risk	4,95,756	3,38,178
Reserve for Premium Deficiency	543	3,743
For taxation (less advance tax paid and taxes deducted at source)		9
For Proposed Dividend	· ·	30
For Dividend distributions tax		
Others - Provision for Employee Benefits	32,968	26,711
Total	5,29,267	3,68,632

(Rs. '000)

Schedule - 15	N. II	As at 31.03.2018	As at 31.03.2017
Miscellaneous Expenditure (To the extent no adjusted)	et written off or		
Discount allowed in issue of shares/ debentur	es		
Others	(3/ 111111111111111111111111111111111111		
Total (S)	* FON JOSEPH !-		
Wiumbai I:	Shudy (Balth)		





SCHEDULE 10: FIXED ASSETS

SCHEDULES FORMING PART OF FINANCIAL STATEMENTS FOR THE YEAR ENDED 31ST MARCH, 2018

ť										(Rs '000)
PARTICULARS		GROSS BL	BLOCK		DE	PRECIATION/	DEPRECIATION/AMORTISATION	N	NET B	NET BLOCK
	As at 1-Apr-17	Addi- tions	Deduc- tions	As at 31-Mar-18	Up to 1-Apr-17	For the year	Deduc- tions	Up to 31-Mar-18	As at 31-Mar-18	As at 31-Mar-17
Goodwill					38					
Intangibles - Computer Software	10,058	7,280		17,338	10,057	1,130		11,187	6,151	
Land - Freehold	,			•	Ē			ï	,	ì
Leasehold Improvements	11,120	633		11,753	11,119	65		11,184	569	Н
Buildings	10				•					
Furniture & Fittings	3,919	222	128	4,013	3,062	266	118	3,510	504	857
Information Technology Equipment	23,917	7,196		31,113	18,448	3,027		21,475	9,638	5,469
Vehicles	2,674			2,674	1,004	535	1	1,539	1,135	1,670
Office Equipment	2,613	238		2,851	2,430	96		2,526	325	184
Others	e	ī	ı		•	•	1	ı	800	í
TOTAL	54,302	15,568	128	69,743	46,120	5,418	118	51,420	18,323	8,182
WORK - IN - PROGRESS	2,379	7,368	3,695	6,052	30 1 3	10.		,	6,052	2,379
GRAND TOTAL	56,681	22,936	3,823	75,795	46,120	5,418	1	51,420	24,375	10,561
Previous Year //5/ MUMBAI 6	47,966	080'6	364	56,681	43,448	3,036		46,120	10,561	4,518
12 (FRN: 09574W) X										





Balance Sheet Abstract and Company's general business profile for the year ended 31st March, 2018

ı.	Registration Details	State Code	: 11
	Registration No.	U66030MH2007PLC173129	٦
		Date Month Year	-
	Balance Sheet Date	31 3 2018	
11.	Capital raised during the period (Amous	nts in Rs. thousands)	
	Public Issue	,	Rights Issue
	Nil		Nil
	December 1		
	Bonus Issue Nil		Private Placement Nil
	IVII		NII
III.	Position of Mobilisation and Deploymer	nt of Funds (Amounts in Rs. thousands)	
	Total Liabilities	8	Total Assets
	7,33,430		7,33,430
	Courses of Free do		
	Sources of Funds Paid-up Capital		Reserves & Surplus
	20,70,000		2,40,539
			2,10,000
	Loans		Deferred Tax Liability
	Nil		Nil
	Application of Funds		
	Net Fixed Assets		Investments
	24,375		34,63,458
	Net Current Assets & Deferred Tax		Miscellaneous Expenditure
	(11,77,294)		-
V.	Performance of Company (Amount in Rs	. thousands)	
	Total Revenue	,	Total Expenditure
	11,81,871		11,65,760
	Desir Alexander	6 2 6 4	
	Profit/Loss before Tax (tick appropriate by 17,053	oox + for Profit, - for Loss)	Profit/(Loss) after Tax
	17,055		+ 11,051
	Earning Per Share in Rs.		Dividend rate %
	+ 0.05		Nil
,	Consideration of the section to the desired		
<i>1</i> .	Generic Name of the principal products/ Item Code No. (ITC Code)	services of company	7
	Product description	General Insurance	
			_
	Note: The Company being an insurance Company, the ac	counts of the Company are not required to be made in accordance	ce with
		e financial statement of the Company to be split in Revenue Accou	unts and
	Profit and Loss Account. In view of this, it is not possible	to give all the information as required by Part IV of this schedule.	
	For and on behalf of the Board of	Directors	
	Alban 1		
	1087		200
	Akshay Raheja		Vijay Aggarwal

Girish Manik

ACS No.26391

Company Secretary

Director

DIN. 00288397

Managing Director & Chief Executive Officer

DIN. 03050695 Mumbai

Date: 25th May, 2018

Director DIN. 00515412

Chandraprakash Jain Chief Financial Officer PAN. ADJPJ9309D



IRDA Registration No. 141 dated 11th December, 2008

RECEIPTS AND PAYMENTS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2018

(Rs. '000)

Particulars	YEAR ENDED	YEAR ENDED
Faiticulais	31ST MARCH, 2018	31ST MARCH, 2017
Cash flows from operating activities		
Premium received including advance premium & Sevice tax net of refund	9,73,160	6,50,712
Payment to Reinsurers / Coinsurers net of claims & commissions	(2,13,975)	(70,972
Receipt from Reinsurers / coinsurers net of claims recovery	92,202	79.181
Claims paid	(35,710)	(14,732
Commission & Rewards paid	(54,739)	(46,792
Payment of Other Operating Expenses	(2,95,468)	(2,54,397
Service tax / GST paid	(1,00,458)	(74,524
Income tax paid	(42,762)	(50,629
Other Receipt/ Paid	31	32
Miscellaneous Income		
Net Cash Flow from Operating Activities	3,22,281	2,17,881
Cash flows from investing activities		
Purchase of investments (Net)	(24,00,272)	(19,83,160
Sale of Investments (including gain/loss)	18,22,165	15,97,429
Purchase of fixed Assets	(7,499)	(9,357
Sale of Fixed Assets (including gain/loss)		65
Interest, Dividends received	2,79,371	1,95,314
Net Cash Flow from Investing Activities	(3,06,235)	(1,99,709
Cash flows from financing activities		
Capital infusion	-	
Share Application Money received		2
Net Cash Flow from Financing Activities		•
Net Increase / Decrease in Cash & Cash equivalents	16,046	18,172
Cash and cash equivalents at the beginning of year	33,568	15,396
Cash and cash equivalents at the end of year	49,615	33,568

As per our Report of even date attached.

For Shah Gupta & Co.

Chartered Accountants

Firm Registration No. 109574W

ERED AC Partner

MUMBAI RN: 109574W

Membership No. 114103

For Sudit K. Parekh & Co.

Chartered Accountants

Firm Registration No. 110512W

Nemish Kapadia

Partner

Membership No. 111929

For and on behalf of the Board of Directors

Akshay Raheja

Director

DIN. 00288397

Vijay Aggarwal

Director DIN. 00515412

Praveen Gupta Managing Director & CEO

Chandraprakash Jain Chief Financial Officer PAN. ADJPJ9309D

DIN. 03050695

Place: Mumbai, Date: 25th May 2018



IRDA Registration No. 141 dated 11th December, 2008

Schedule 16:

Significant Accounting policies and Notes forming part of financial statements for the year ended 31st March, 2018:

1. Background:

Raheja QBE General Insurance Company Limited ('the Company') was incorporated on 14th August, 2007, as a Company registered under the Companies Act, 2013. The Company is 51:49 Joint venture between Prism Johnson Limited (Formerly Prism Cement Limited) and QBE Holdings (AAP) Pty Ltd. The Company is registered with Insurance Regulatory and Development Authority ('IRDA') and obtained its license on 11th December, 2008. It is renewed by paying fees on 19th December 2017 as per the Section 3A of the Act amended by Insurance Law (Amendment) Act, 2015.

2. Significant Accounting Policies:

2.1 Basis of preparation of Financial Statements:

The financial statements are prepared and presented in accordance with generally accepted accounting principles followed in India under the historical cost convention, on the accrual basis of accounting and in accordance with statutory requirements of the Insurance Act, 1938 as amended by Insurance Laws (Amendment) Act, 2015, Insurance Regulatory and Development Authority (IRDA) Act, 1999, Insurance Regulatory and Development Authority (Preparation of Financial Statements and Auditor's Report of Insurance Companies)Regulations, 2002 ('The Regulations') and order/directions prescribed by IRDA in this behalf, the Accounting standards specified under Section 133 of the Companies Act, 2013 and rules made thereunder, to the extent applicable and current practices prevailing in the Insurance Industry.

2.2 Use of Estimates:

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, revenue and expense and disclosure of contingent liabilities on the date of financial statements. The estimates and assumptions used in the financial statements are based on the management's evaluation of the relevant facts and circumstances as on the date of financial statements. Actual results may differ from these estimates. Any revision to accounting estimates is recognized prospectively in current and future periods.

2.3 Revenue Recognition:



Premium Income:

Premium (net of service tax / GST), on direct business and reinsurance accepted, is recognized as income based on 1/365th Method of contract period or risk period whichever is appropriate. Any subsequent revision to or cancellation is recognized in the year in which they occur.





Commission on Reinsurance Ceded:

Commission received on reinsurance ceded is recognized as income in the period in which reinsurance premium is ceded.

Profit commission under reinsurance treaties wherever applicable, is recognized on accrual basis. Any subsequent revisions of profit commission are recognized for in the year in which final determination of the profits are intimated by reinsurers.

Investment Income:

Interest income on fixed interest bearing debt securities and fixed deposits with scheduled banks is recognized on accrual basis.

Dividend income is recorded when the right to receive the dividend is established.

Amortization of premium and accretion of discount relating to debt securities is recognized over the holding/maturity period of security on straight line basis.

The net realized gain or losses on the debt securities are the difference between the net sale consideration and the amortized cost, which is computed on a weighted average basis as on the date of sale. In case of mutual fund units, the profit or loss on actual sale of investment includes effects of accumulated fair value changes previously recognized and credited to Fair Value Change account.

Sale consideration for the purpose of realized gain or loss is net of brokerage and taxes, if any and excludes accumulated interest received on sales.

Income earned from investments is allocated to the revenue accounts and the profit and loss account on the basis of funds available from insurance operations and share holders fund and are further allocated to the lines of business in proportion of their respective Gross written premium.

2.4 Reinsurance Ceded

Reinsurance cost in respect of proportional reinsurance ceded, is accrued at policy inception. Non proportional reinsurance cost is recognized when incurred and due. Any subsequent revisions to refunds or cancellations of premiums are recognized in the year in which they occur.

2.5 Reinsurance Accepted

Reinsurance inward acceptances are accounted for on the basis of returns/intimations, to the extent received, from the insurers.

2.6 Premium Deficiency

Premium deficiency is recognized if the ultimate amount of expected net claim costs, related expenses and maintenance costs exceeds the sum of related premium carried forward to the subsequent accounting period as the reserve for unexpired risk. Premium deficiency is calculated by line of business.

The Premium deficiency is determined based on the actuarial principles by the Panel Actuary in the role of Appointed Actuary.

Acquisition Costs

Acquisition costs are defined as costs that vary with, and are primarily related to, the acquisition of new and renewal of insurance contracts viz. commission, policy issue expenses etc, are expensed in the year in which they are incurred.







2.8 Premium Received In Advance

Premium received in advance represents the premium received in respect of policies issued during the year, where the risk commences subsequent to the balance sheet date.

2.9 Reserve for Unexpired Risk

Reserve for unexpired risk represents that part of net premium (net of proportional reinsurance ceded) which is attributable to, and set aside for subsequent risks to be borne by the Company under contractual obligations on a contract period basis or risk period basis, whichever is appropriate. The reserves are computed as 100% in case of Marine Hull business and 1/365th method on unexpired period in case of other businesses.

2.10 Claims Incurred

Claims are recognized as and when reported based on information from Surveyors / insured / Brokers. Claims paid (net of reinsurance recoveries) are charged to the respective revenue account. Provision is made for estimated value of claims outstanding as at the balance sheet date net of reinsurance recoveries. Reserve is maintained for each claim which at all times reflects the amount likely to be paid on each claim, as anticipated and estimated by the management in the light of past experience and subsequently modified for changes, as appropriate. Amounts received/receivable from the reinsurers/ coinsurers under the terms of the reinsurance and coinsurance arrangements respectively, are recognized together with the recognition of claim.

2.11 IBNR (Claims Incurred but not reported) and IBNER (Claims Incurred but not enough reported)

IBNR represents that amount of all claims that may have been incurred prior to the end of current accounting year but not have been reported or claimed. The IBNR provision also includes provision if any required for claims incurred but not enough reported. The IBNR (including IBNER) is determined based on the actuarial principles by the Panel Actuary in the role of Appointed Actuary.

2.12 Contribution to the Terrorism Pool

The Company in accordance with the IRDA requirements participates in the Terrorism Pool. Terrorism pool is managed by the General Insurance Corporation of India (GIC). Amounts collected as terrorism premium in accordance with the requirement of Tariff Advisory Committee (TAC) are ceded at 100% of the terrorism premium collected to the Terrorism Pool.

In accordance with the terms of the agreement, GIC retro cedes to the company to the extent of the share agreed to be borne by the company in the risk. Amount so retro ceded by GIC is recorded as reinsurance accepted. Such reinsurance accepted is recorded based on quarterly confirmation received from GIC. Accordingly, reinsurance accepted on account of the Terrorism Pool has been recorded upto the last statement received from GIC.

2.13 Management Expenses

Operating expenses related to the Insurance Business are allocated to specific business segment on the following basis:

- Expenses that are directly attributable to a specific segment will be allocated on actual.
- b) Other expenses, that are not directly attributable, will be apportioned on the basis of net premium of each segment.

The expenses in excess of the permissible limit under Expenses of Management regulations are apportioned on the basis of expenses under respective business segments arrived after allocation and apportionment as per points a and b above.

Expenses related to Investment activities of share holders fund are charged to the profit and loss account.





2.14 Property Plant and Equipment:

Property Plant and Equipment are stated at cost less accumulated depreciation. Cost includes purchase price plus any expense directly attributable to bringing the asset to its working condition for its intended use.

Intangible assets comprising computer software's are stated at cost less amortization.

Assets costing up to Rs. 5,000/- are depreciated fully in the year of acquisition.

Depreciation on Property Plant and Equipment is provided on Straight Line Basis using economic useful lives of assets as estimated by the management and the useful lives specified under Schedule II to the Companies Act, 2013. The useful lives considered for depreciation followed by the Company are as follows:

Particulars	Useful Lives
Vehicles	5 Years
Office Equipments	4 years
Furniture & Fittings	10 Years
Information Technology Equipments	3 Years

Software (Intangible Assets) are amortized over 3 Years.

Leasehold Improvements are amortized over the lease term. Depreciation is charged on assets from the date the asset is capitalized on a pro-rata basis.

<u>Impairment of Assets:</u>

The Company assesses at each balance sheet date whether there is any indication that any asset may be impaired. If any such indication exists, the carrying value of such assets is reduced to its recoverable amount and the impairment loss is recognized in profit and loss account. If at the balance sheet date there is any indication that a previously assessed impairment loss no longer exists, the recoverable amount is reassessed and the asset is reflected at the recoverable amount subject to a maximum of depreciated historical cost.

2.15 Foreign Currency Transactions:

Transactions denominated in foreign currency are recorded at the exchange rate prevailing on the date of the transaction. All exchange differences arising on settlements/ conversion are recognized in the revenue accounts or profit and loss account as applicable. Monetary items denominated in foreign currencies at the year- end are reinstated at the exchange rate prevailing at balance sheet date.

2.16 Investments:

Investments are made in accordance with the Insurance Act, 1938 as amended by The Insurance Laws (Amendment) Act, 2015, The IRDA (Investment) Regulation, 2000, as amended from time to time and various circulars/ notifications issued by IRDA in this context from time to time.

Investments are recorded on trade date at cost. Cost includes brokerage, transfer charges, etc. but excludes accrued interest up to the date of purchase.

Classification:

Investments maturing within a period of twelve months from the date of balance sheet are classified as "Short term Investments" and other investments are classified as "Long term Investments".





Investments pertaining to Shareholders and Policyholders funds are segregated on notional basis as per IRDAI circular IRDA/F&A/CIR/CPM/010/01/2017 dated 12th January 2017.

Valuation of Debt Securities:

Debt securities are considered as 'held to maturity' and accordingly stated at historical cost adjusted for amortization of premium or accretion of discount on straight line basis over the period of maturity/holding.

Valuation of Mutual Fund:

Mutual fund units are stated at their 'Net Asset Value' (NAV) as at balance sheet date and any unrealized profit or loss (i.e. difference between cost and NAV) is debited/ credited to fair value change account.

Fair Value Change Account:

Fair value change account represents unrealized gains or losses in respect of investments in equity securities, derivative instruments and mutual fund units outstanding at the close of the year. The profit or loss on sale of investment includes accumulated changes in fair value previously recognized in respect of that particular investment. This balance of fair value change account is not available for distribution, pending realization.

Impairment of Investments:

The Company at each balance sheet date assesses whether any impairment has occurred to the investments. An impairment loss is recognized as an expense in revenue / profit and loss account to the extent of the difference between re-measured fair value of the security/investment and its acquisition cost as reduced by any previous impairment loss recognized as expense in revenue / profit and loss account. Any reversal of impairment loss previously recognized as expense in revenue / profit and loss account is credited to revenue / profit and loss account.

2.17 Employee Benefits:-

2.17.1 Short term employee benefits:

All employee benefits payable wholly within twelve months of rendering the service are classified as short-term employee benefits. Undiscounted value of benefits such as salaries and bonus are recognized in the period in which the employee renders the related service.

2.17.2 Long term employee benefits:

2.17.2.1 Defined Contribution Plans:

The Company contributes to Government Recognized Employees Provident Fund Scheme and the Employees Superannuation Fund is maintained with Life Insurance Corporation of India (LIC). The company also contributes towards National Pension Scheme same is maintained with the Pension Fund Regulatory and Development Authority. The Company's contribution paid/payable under the above schemes are recognized as an expense in the revenue accounts/ profit and loss account during the period in which the employee renders the related service.

UP 72.17.2.2 Defined Benefit Plans:

The Company contributes to an approved gratuity fund maintained with the Life Insurance Corporation of India (LIC). Company's contributions paid/payable under the scheme are recognized as an expense in the revenue accounts/profit and loss account during the period in which the employee renders the related service. Accumulating compensated leave entitlements are provided for on the basis of actuarial valuation on the balance sheet date.





The present value of the obligation under such defined benefit plans is determined based on actuarial valuation using Projected Unit Credit Method, which recognizes each period of service as giving rise to additional unit of employee benefit entitlement and measures each unit separately to build up the final obligation. The obligation is measured at the present value of the estimated future cash flows. The discount rate used for determining the present value of the future obligation under the defined benefit plan is based on the market yields on government securities at the balance sheet date. Actuarial gains or losses are recognized immediately in the revenue/profit and loss account.

Provision for other long term investment benefits includes accumulated compensated absences that are entitled to be carried forward for future encashment or availment, at the option of the employer subject to the rules framed by the Company which are expected to be availed or encashed beyond twelve months from the Balance Sheet date. The Company's liability towards these other long term benefits are accrued and provided for on the basis of an actuarial valuation using projected unit credit method made at the end of the financial year.

2.18 Segment Reporting:

The Company's primary reportable segments are business segments, which have been identified in accordance with the regulations. Segment revenue and results have been disclosed in the financial statements. Due to inherent complexities segment assets and liabilities have been identified to the extent possible in the statement annexed hereto. There are no reportable geographical segments since the Company provides services only to customers in the Indian market or to Indian interests overseas and does not distinguish any reportable regions within India.

2.19 Operating Leases:

Lease payments for assets taken on operating lease are recognized as an expense in the revenue / profit and loss account over the lease term.

2.20 Earnings Per Share:

The company reports basic and diluted Earnings Per Share (EPS) in accordance with Accounting standard 20 on EPS.

The basic EPS is computed by dividing the net profit or loss in the Profit and Loss account attributable to the equity shareholders by weighted average number of equity shares outstanding during the reporting period.

Diluted (EPS) is computed, by dividing the net profit or loss for the period attributable to equity shareholders by the weighted average number of shares outstanding during the reporting period after adjusting for the effects of all dilutive potential equity shares, except where the results are anti-dilutive.

2.21 Taxation:

Current Tax

The Company provides for income tax on the basis of taxable income for the current accounting period in accordance with the provisions of the Income Tax Act, 1961.

In accordance with the recommendations contained in guidance note issued by the Institute of Chartered Accountants of India, Minimum Alternate Tax ('MAT') credit is recognised as an asset to the extent there is convincing evidence that the company will pay normal income tax in future by way of a credit to the profit and loss account and shown as MAT credit entitlement.

Deferred Tax

Deferred tax assets and liabilities are recognised for the future tax consequences attributable to timing differences between the accounting income as per the Company's financial statements and the taxable income for the year.





Deferred tax charge or credit and the corresponding deferred tax liabilities or assets are recognised using the tax rates that have been enacted or substantively enacted by the balance sheet date.

Deferred tax assets are recognised only to the extent there is reasonable certainty that the assets can be realised in future, however, where there is unabsorbed depreciation or carried forward loss under taxation laws, deferred tax assets thereon are recognised only if there is virtual certainty of realisation of such assets.

Deferred tax assets are reviewed at each balance sheet date and appropriately adjusted to reflect the amount that is reasonably/virtually certain to be realised.

2.22 Provisions and Contingencies:

A provision is recognized when an enterprise has present obligation as a result of past event; it is probable that an outflow of resources will be required to settle the obligation, in respect of which a reliable estimate can be made. Provisions are not discounted to their present value and are determined based on the best estimates required to settle the obligation at the balance sheet date. These are reviewed at each balance sheet date and adjusted to reflect the current best estimates.

A disclosure for a contingent liability is made when there is a possible obligation or a present obligation that may but probably will not require an outflow of resources. When there is a possible obligation or a present obligation in respect of which the likelihood of outflow is remote, no provision or disclosure is made.

3. NOTES TO ACCOUNTS

3.1 Statutory disclosures as required by IRDA:

3.1.1 Contingent Liabilities:

(Rs. '000)

TOP DOG V		(113. 000)
Particulars	As at	As at
	March 31, 2018	March 31, 2017
Partly paid up investments	NIL	NIL
Under writing commitments outstanding	NIL	NIL
Claims, other than those under policies not acknowledged as debt	NIL	NIL
Guarantees given by or on behalf of the Company	NIL	NIL
Statutory demands/liabilities in dispute, not provided for		
Income tax –		
✓ Demand raised for AY 2012-13	16,307	16,307
✓ Demand raised for AY 2013-14	NIL	NIL
✓ Demand raised for AY 2014-15	107	95
✓ Demand raised for AY 2015-16	42	NIL
Service Tax		
✓ Demand raised by Service Tax Department for previous five years starting from FY 2009-10 to 2013-14 towards disallowance of Cenvat credit on brokerage	546	546





	payment against Coinsurance Business.		
V	Demand raised by Service Tax Department for FY 2014-15 towards disallowance of Cenvat credit on brokerage payment against Coinsurance Business including penalty.	169	169
1	Penalty raised by Service Tax Department for FY 2014-15	17	17
~	Demand raised by Service Tax Department for FY 2015-16 towards disallowance of Cenvat credit on brokerage payment against Coinsurance Business.	146	146
~	Penalty raised by Service Tax Department for FY 2014-15	15	15
✓	Demand raised by Service Tax Department for FY 2016-17 towards disallowance of Cenvat credit on brokerage payment against Coinsurance Business.	17	NIL
Reinsurance obligin the accounts	gations to the extent not provided	NIL	NIL
Others		NIL	NIL

3.1.2 Encumbrances:

The assets of the Company are free from all encumbrances.

3.1.3 Commitments:

Estimated amount of commitment pertaining to contracts remaining to be executed in respect of fixed assets is Rs. NIL. (Previous year Rs.1,350).

There are no commitments made and outstanding for investments and loans.

3.1.4 Premium Deficiency:

In accordance with IRDAI circular IRDA/F&A/CIR/FA/126/07/2013 dated 3rd July 2013, Insurers are not required to recognize premium deficiency arising out of Motor Third Party portfolio including erstwhile Motor Pool, Decline Risks Pool and other Pools. Accordingly, during the year the company has not recognized premium deficiency on Motor Third Party portfolio which was accounted hitherto.







3.1.5 Claims

Claims, less reinsurance paid to claimant -

(Rs.'000)

Particulars	For the year ended March 31, 2018	For the year ended March 31, 2017
In India	35,707	17,565
Outside India	NIL	NIL

The Company does not have any liability relating to claims where the claim payment period exceeds four years.

Ageing of claims less reinsurance is set out in the table below -

(Rs.'000)

Particulars	For the year ended March 31, 2018	For the year ended March 31, 2017
More than six months	1,20,838	50,619
Others	79,911	37,047

Claims settled and remaining unpaid for more than six months is Rs. NIL (Previous year Rs. NIL).

- 3.1.6 Extent of premium income recognized based on varying risk pattern is Rs. NIL (Previous year Rs. NIL).
- 3.1.7 All premiums net of reinsurance are written and received in India.

3.1.8 Value of contracts in relation to investment, for:

There are no contracts outstanding in relation to purchases where deliveries are pending and sales where payments are outstanding/ overdue at the end of the year.

Investments made are in accordance with the Insurance Act, 1938 as amended by Insurance Laws (Amendment) Act, 2015 and Insurance Regulatory and Development Authority (Investment) (Amendment) Regulations, 2000, as amended from time to time and various circulars/ notifications issued by IRDA in this context from time to time.

The Company has no non-performing assets for the purpose of income recognition as per the directions of IRDA.

The historical cost of investments in mutual funds which have been valued on a fair value basis is Rs. 1,25,067 thousands (Previous year Rs 1,24,093 thousands).

The Company does not have any investment in property as at March 31, 2018. (Previous year Rs. NIL)







3.1.9 Managerial Remuneration:

(Rs. '000)

Particular	For the year ended March 31, 2018	For the year ended March 31, 2017
Salaries and Allowances	16,740	15,503
Perquisites	859	854
Bonus	8,101	7,595
Contribution to Provident Fund	844	781
Contribution to Superannuation Fund	860	651
Total	27,404	25,385

Expenses towards gratuity funding and Leave Encashment provision are determined actuarially on an overall Company basis annually and accordingly have not been considered in the above information.

The managerial remuneration is in accordance with the approval accorded by a resolution of the Board of Directors and which has been approved by IRDA as required under Section 34A of the Insurance Act, 1938 as amended by Insurance Laws (Amendment) Act, 2015.

3.1.10 Extent of risk retained and reinsured with respect to the Gross Written Premium (excluding excess of loss and catastrophe reinsurance).

Particulars	Year	Risk Retained	Risk Reinsured
		% of business written	% of business written
Fire	2017-18	17.71%	82.29%
	2016-17	17.71%	82.29%
Marine	2017-18	62.11%	37.89%
	2016-17	50.00%	50.00%
Miscellaneous	2017-18	92.78%	7.22%
	2016-17	92.26%	7.74%
Total	2017-18	90.09%	9.91%
	2016-17	89.75%	10.25%

3.1.11 Percentage of Business Sector wise (Based on the gross direct premium)

Business Sector	For the year ended March 31, 2018			Fo	or the year	ended Ma	arch 31, 20	17		
MBAI CO	GDP (Rs.'000)	No. of Policies	No. of Lives	Requir ed as per Regulat ions	% of GDP	GDP (Rs.'000)	No. of Policies	No. of Lives	Requir ed as per Regulat ions	% of GDI
Rura(2)	70,409	3,460	-	7%	8.44%	73,994	3,558	-	6%	12.56%
Social	211	2	7,710	1,196	0.02%	380	13	7,732	1,711	0.06%
Social Urban	7,63,886	51,753	-	-	91.54%	5,14,868	16,046	-	_	87.39%
Total	8,34,506	55,215	1	÷	100.00%	5,89,162	19,617	-		100.00%





3.1.12 Reinsurance Regulations

As per IRDAI (General Insurance – Reinsurance) Regulations, 2016, surplus over and above domestic reinsurance arrangements class-wise can be placed by the (re)insurer independently with any of the cross border reinsurers complying with regulation 3(9) subject to the following limits of the total reinsurance premium ceded outside India being placed with any one reinsurer:

Rating of Reinsurers (as per Standard & Poor and applicable to other equivalent international rating agencies)	Limits of Cession allowed under Regulation 3(11(a))	Limits of Cession allowed under Regulation 3(11(b))	Limits of Cession allowed under Regulation 3(11(c))
BBB of Standard & Poor	10%	10%	20%
Greater than BBB and upto & including AA of Standard & Poor	15%	15%	25%
Greater than AA of Standard & Poor	20%	20%	30%

Where it is necessary in respect of specialized reinsurer to cede a share exceeding such limit to any particular cross border reinsurer, the (re)insurer may seek the specific approval of the authority giving reasons for such cession.

In term of IRDA Reinsurance Regulations, the Company has submitted details in respect of its reinsurance program for the year 2017-18 to the Authority and also communicated all the facultative placements on direct proposals placed during the financial year.

3.1.13 Employee benefits:

Disclosures as per AS-15 (revised) "Employee Benefits" are as follows:

a) Defined Benefit plan:-

(Rs. '000)

	Gratuity (Funded)	
	2017-18	2016-17
Changes in Present Value of Obligations		
Present Value of Obligation as at the beginning of the year	6,164	6,159
Acquisition adjustment	Œ	-
Interest Cost	432	487
Past Service Cost	2,470	le.
Current Service Cost	786	757
Curtailment Cost / (Credit)	-	28
Settlement Cost / (Credit)	-	74
Benefits paid	(739)	9=
Actuarial (gain)/ loss on obligations	(136)	(1,239)
Present Value of Obligation as at the end of the year	8,977	6,164
Changes in the Fair value of Plan Assets		
Fair Value of Plan Assets at the beginning of the year	6757	5,731
Acquisition Adjustments	-	:=
Expected Return on Plan Assets	546	529
Contributions	1326	633
Benefits Paid	(739)	-
Actuarial Gain / (loss) on Plan Assets	(86)	(136)
Fair Value of Plan Assets at the end of the year	7804	6,757



ACTUARIAL GAIN / LOSS RECOGNIZED		
Actuarial (gain)/ loss for the year - Obligation	(136)	(1,239)
Actuarial (gain)/loss for the year - Plan Assets	86	136
Total (gain) / loss for the year	(50)	(1,103)
Actuarial gain/ (loss) recognized in the year	(50)	1,103
Unrecognized actuarial (gains) / losses at the end of year	-	-
AMOUNTS TO BE RECOGNIZED IN BALANCE SHEET		
Present Value of Obligation as at the end of the year	593	6,164
Employer expenses for the period	(2947)	6,757
Benefit payment made directly by Sponsor	-	593
Actual Contribution by Sponsor	1326	-
Net Asset/ (Liability) Recognized in Balance Sheet	(1028)	593
EXPENSE RECOGNIZED IN THE STATEMENT OF PROFIT AND LOSS		
Current Service Cost	786	757
Past Service Cost	2,326	\$ 2 5
Interest Cost	432	487
Expected Return on Plan Assets	(546)	(529)
Curtailment Cost /(Credit)	-	:=:
Settlement Cost /(Credit)		(4)
Net actuarial (gain)/loss recognized in the year	(50)	(1,103)
Expenses Recognized in the statement of Profit & Loss	2,948	(389)

Major category of plan asset as a percentage of plan asset

7.70(P.a)	7.46(p.a.)
8.00(p.a)	8.00(p.a.)
7.75	8.75
14.36 yrs	14.63 yrs
	8.00(p.a) 7.75

Experience Adjustments:

(Rs. '000)

	Gratuity (Funded)					
Particulars	2017-18	2016-17	2015-16	2014-15	2013-14	
Present value of the defined benefit obligation	8,977	6,164	6,159	5,017	4,185	
Fair value of the plan assets	7,804	6,757	5,731	4,722	3,891	
Surplus or (deficit) in the plan	(1,173)	593	(429)	(295)	(293)	
Experience adjustments on liabilities: gain/(loss)	(9)	1,467	(609)	180	-	
Experience adjustments on plan assets: gain/(loss)	(86)	(136)	0	-		

Gratuity contribution is paid to LIC of India under Gratuity scheme of LIC.

The Contribution expected to be made by the Company during the F.Y.2018-19 amounts to Rs.1,458 thousands.





b) Defined Contribution Plan:-

Particulars	Year Ended March 31, 2018	Year Ended March 31, 2017
Contribution to Provident Fund	4,069	4,210
Contribution to Superannuation Fund	3,299	2,891
Contribution to National Pension Scheme	1,759	1,989

c) Other long term liability:-

Amount recognised as an expense In respect of Privileged Leave is Rs.1836 thousands (Previous year Rs. 802 thousands).

Amount recognised as an expense In respect of Sick Leave is Rs.1,332 thousands (Previous year NIL).

3.1.14 Summary of Financial Statements:

Mumbai

(Rs. '000)

						(Rs. '000)
	Particulars	2017-18	2016-17	2015-16	2014-15	2013-14
Α	OPERATING RESULTS					
	Gross written premium	9,28,525	6,76,327	3,68,289	2,90,305	3,16,261
	Net Earned Premium (Net of reinsurance)	6,01,914	3,74,635	2,14,906	1,95,202	1,84,687
	Income from investment (Net)	1,13,003	75,248	30,860	25,320	23,674
	Miscellaneous Income	1,616	1,783	1,863	1,681	744
	Total Income	7,16,532	4,51,665	2,47,630	2,22,201	2,09,105
	Commission (Net) including Brokerage	51,874	52,119	44,696	36,208	37,830
	Operating Expense	2,60,093	1,73,547	1,74,076	1,37,447	1,34,544
	Net Claims Incurred	4,60,239	2,58,387	53,502	54,159	1,14,594
	Change in Unexpired Risk Reserve	1,57,578	1,28,351	40,722	8,818	34,103
	Operating Profit/Loss	(52,473)	(36,103)	(21,702)	(1,911)	(80,565)
В	NON OPERATING RESULT			<u> </u>		l.
	Total Income Under Share holders account	1,35,151	1,48,146	1,81,744	1,84,101	1,75,092
	Profit/(Loss) before tax	17,053	39,304	1,45,204	1,67,991	82,975
	Provision for tax	6,002	12,495	41,300	61,298	18,802
	Profit/(Loss) after tax	11,051	26,809	1,03,904	1,06,693	64,173
С	MISCELLANEOUS			J.		
	Policy Holder's Account					
	Total Funds Total Investments Yield on investments	Not	applicable be	ing General I	nsurance Com	pany
	Shareholder's account					
10.4	Total Funds Total Investments Yield on investments		Not applic	able being Ge	eneral Insuranc	ce Company
	Paid up Equity Capital	20,70,000	20,70,000	20,70,000	20,70,000	20,70,000
	Net Worth	23,10,539	23,00,536	22,73,897	21,70,075	20,62,870
	Total Assets	38,31,188	32,15,183	27,46,403	26,90,362	24,60,717
	Yield on Total Investments	7.84%	8.17%	8.52%	8.83%	8.78%



Earnings per Share (Rs.)	0.05	0.13	0.50	0.52	0.31
Book value per Share (Rs.)	11.16	11.12	10.99	10.48	9.97
Total Dividend		-	.=		20
Dividend per share (Rs.)	-	- 1	-	-	*

3.1.15 Analytical Ratios as on 31st March 2018:

For ratios as at March 31, 2018 refer Annexure 1a and for March 31, 2017 refer Annexure 1b.

3.1.16 Details of penal action from Government Authorities:

SI	Authority	Non-		Amount in Rs.	
No.		Compliance/ Violation	Penalty Awarded	Penalty Paid	Penalty Waived/ Reduced
1	Insurance Regulatory and Development Authority	NIL	NIL	NIL	NIL
2	Service Tax Authorities	NIL	NIL	NIL	NIL
3	Income Tax Authorities	NIL	NIL	NIL	NIL
4	Any other Tax Authorities	NIL	NIL	NIL	NIL
5	Enforcement Directorate/ Adjudicating Authority/ Tribunal or any Authority under FEMA	NIL	NIL	NIL	NIL
6	Registrar of Companies/ NCLT/CLB/ Department of Corporate Affairs or any Authority under Companies Act, 1956	NIL	NIL	NIL	NIL
7	Penalty awarded by any Court/ Tribunal for any matter including claim settlement but excluding compensation	NIL	NIL	NIL	NIL
8	Securities and Exchange Board of India *	NA	NA	NA	NA
9	Competition Commission of India	NIL	NIL	NIL	NIL
10	Any other Central/State/Local Government / Statutory Authority	NIL	NIL	NIL	NIL



Post listing



3.1.17 Statement showing the Age-wise Analysis of the Unclaimed Amount of the Policyholders:

Particulars	Total			AGE	-WISE ANA	LYSIS		
	Amount (INR'000)	00-06 Months	07-12 months	13-18 months	19-24 months	25-30 months	31-36 months	31-120 months
claims settled but not paid to the policyholders / Insured due to any reasons except under litigation from the insured / policyholders	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
sum due to the insured / policyholders on maturity or otherwise	NIL	NIL	NIL	NIL	NIL	NIL	NIL	NIL
Any excess collection of the premium / tax or any other charges which is refundable to the policyholders either as terms of conditions of the policy or as per law or as may be directed by the Authority but not refunded so far	4	4	NIL	NIL	NIL	NIL	NIL	NIL
Cheques issued but not encashed by the policyholder/insured	1448	1448	NIL	NIL	NIL	NIL	NIL	0.114
Total	1,452	1,452	NIL	NIL	NIL	NIL	NIL	0.114

Details of Unclaimed amount and investment income for the year ended 31st March 2018 as under.

(Rs. '000)

Particulars	As at March	As at March
	31, 2018	31, 2017
Opening Balance	316	2,203
Add: Amount transferred to Unclaimed Fund	5,782	482
Add: Cheques issued out of the unclaimed amount but not encashed by the policyholders (To be included only when the cheques are stale)	= 1	-
Add: Investment Income on Unclaimed Fund	#1	9
Less: Amount of claims paid during the year	4,646	2,369
Less: Amount transferred to SCWF (net of claims paid in respect of amounts transferred earlier)	-	-
Closing Balance of Unclaimed Amount Fund	1,452	316





3.2 Other Disclosures

3.2.1 Contribution to the Environment Relief fund

During the year, an amount of Rs.288 thousands (Previous year – Rs.271 thousands) was collected towards Environment Relief Fund from Public Liability Act policies and an amount of Rs. 280 thousands (Previous year – Rs.285 thousands) has been transferred to "United India Insurance Company Limited, Environment Fund Account" as per the Notification of Environment Relief Fund (ERF) scheme under the Public Liability Insurance Act, 1938 as amended with Rs.8 thousands (previous year NIL) closing balance as on 31st March 2018.

3.2.2 Contribution to the Solatium Fund

In accordance with the IRDAI requirements, the Company has provided 0.10% of total third party premium on all motor policies (excluding reinsurance premium accepted on motor third party for commercial vehicles) towards contribution to the Solatium Fund. During the year, the Company has contributed Rs. 517 thousands (Previous year Rs. 289 Thousands) and disclosed under Current Liabilities.

3.2.3 Micro and Small scale business entities:

Disclosures required under Section 22 of the Micro, Small and Medium Enterprises Development Act, 2006

Particulars	As at March 31, 2018	As at March 31, 2017
(i) Amounts remaining unpaid to micro and small suppliers as at the end of the year:		
-Principal	Nil	Nil
-Interest	Nil	Nil
(ii) The amount of interest (other than the interest under Section 16) paid along with the amounts of the payment made to the supplier beyond the appointed day	Nil	Nil
(iii)Interest paid under Section 16 to suppliers registered under MSMED act, beyond the appointed day during the year.	Nil	Nil
(iv) The amount of interest due and payable for the year	Nil	Nil
(v) The amount of interest accrued and remaining unpaid at the end of the accounting year	Nil	Nil
(vi) The amount of further interest due and payable even in the succeeding year, until such date when the interest dues as above are actually paid	Nil	Nil







3.2.4 Segmental Reporting:

Segment revenue and segment results have been incorporated in the financial statements. However, assets and liabilities, given the nature of business, have been allocated among the various segments to the extent possible.

(Rs.'000)

		Claire			(Rs.'000)
Segment	Year	Claims Outstanding	Advance Premium	Reserve for unexpired risk	Premium
	2017.10		Contract Con		Deficiency Reverse
E1	2017-18	3,732	453	1,410	
Fire	2016-17	9,032	-	1,859	3,412
oner ner saa	2017-18	143	-	167	
Marine Cargo	2016-17	57	-	203	-
949 902	2017-18	-	-	3 5 7	-
Marine Hull	2016-17	*	-	*	-
	2017-18	849	1	918	160
Motor OD	2016-17	585	16	215	228
	2017-18	5,42,900	2,781	2,86,832	-
Motor TP	2016-17	1,79,344	1=	1,39,136	-
Employer's	2017-18	4,135	4	1,995	÷.
Liability	2016-17	2,196	4	1,635	₩.
	2017-18	873	-	546	-
Engineering	2016-17	808	:=	929	<u> </u>
Aviation	2017-18		-	÷:	-
	2016-17	12	(<u>#</u>)	9	=
	2017-18	42,813	799	22,206	<u> </u>
Public Liability	2016-17	35,613	-	21,990	=
	2017-18	2,20,577	4,501	1,80,488	
Other Liability	2016-17	1,64,130	100	1,70,816	78
Personal	2017-18	715	7	120	6
Accident	2016-17	1,417	-	690	102
	2017-18	787	1	364	
Health	2016-17	530	141	118	•
	2017-18	2,463	52	711	376
Other Misc.	2016-17	1,742	-	586	
	2017-18	8,19,986	8,598	4,95,756	543
Total	2016-17	3,95,454	4	3,38,178	3,743

Related Party disclosures:

MUMBAI

Parek

a. List of related party disclosure as per AS 18:

Nature of Relationship	Name of the Related Party
Holding Company	Prism Johnson Limited (Formerly Prism Cement Limited) effective 18 th April, 2018.
Joint Venture Partner	QBE Holdings (AAP) Pty Limited
Holding Company of Joint Venture Partner	QBE Insurance Group Limited
	QBE Insurance (International) Limited
<i>y</i>	QBE Insurance (Europe) Limited
Fellow Subsidiary of Joint Venture Partner	QBE Insurance (Australia) Limited
E E	QBE Re Services Pty Limited
	QBE Hongkong & Shanghai Insurance Limited



	QBE Insurance (Fiji) Limited QBE Insurance (Malaysia) Berhad QBE Insurance (PNG) Limited QBE Insurance (Singapore) PTE Limited						
	QBE Group Services Pty Limited						
Key Management personnel and relative of such personnel	Mr. Praveen Gupta – Chief Executive Officer & Managing Director Mrs. Medha Gupta - Relative of Key Personnel						
Enterprise where Director is having significant influence	Windsor Realty Private Limited						
Enterprise where Director is having significant influence	Globus Stores Private Limited						
Enterprise where Director is having significant influence	Hathway Cable & Datacom Limited						
Enterprise where Director is having significant influence	ABU Developers Private Limited						

b. Details of transactions with related parties:

Particulars	Nature of Transactions	2017-18		2016	-17
		Rupees (Paid / Received)	Receivable /(Payable)	Rupees (Paid / Received)	Receivable /(Payable)
Prism Johnson Limited (Formerly	Premium received**	4,477	-	3,752	
Prism Cement Limited)	Premium deposit**			-	
	Contribution towards Environmental Relief Fund	117	-	131	:=
	Claims paid	277	(2,367)	2,315	(2,677)
	Rent paid	400	-	360	(20)
	Director's Fees Deposit refunded	200	122	٠	
	Premium Amount Refunded	2	re .	8	-
	Security Deposit	100	200	-	300
QBE Insurance (Singapore) PTE Limited	Reinsurance premium paid	11,577	(13,625)	938	(3,059)
	Reinsurance commission received	3,158	3,311	237	392
	Claims recoverable		0	=	-
QBE Insurance (Europe) Limited	Reinsurance premium paid	11,311	(22,465)	7,350	(12,725)
	Reinsurance commission received	2,410	4,576	1,527	2,777
UPTA &	Claims recoverable	= 1	315	÷.	-
QBE Insucance (Australia) Limited	Reinsurance premium paid	(1,181)	1,473	5,059	(5,395)
NUMBAI NOSTAN EN 1095TAN	Reinsurance commission received	(236)	(295)	1,012	1,079
QBE Re Services Pty Ltd.	Re-imbursement of expenses	0	967	1,247	5
FRED ACO	Donation paid	-	(=	29	=
QBE Group Services Pty Ltd	Re-imbursement of expenses	73	(3)	102	-



QBE Insurance (International) Ltd.	Re-imbursement of expenses		(6,052)	-	=
QBE Insurance (PNG) Limited	Manpower Recruitment Expense	-	51	-	51
Praveen Gupta	Remuneration*	27,404	(8,101)	25,385	(7,595)
	Premium deposit**	-	(7)	-	
	Premium received**	9	-	6	1-2
Medha Gupta	Premium received**	2	8 7 8	1	=
Windsor Realty Private Ltd.	Rent paid (Leave & License)	14,213	0	14,213	殭
	Security Deposit	0	18,126		18,126
Globus Stores Pvt. Ltd.	Premium received**	878	- 85	1,191	
	Premium deposit**	-	(48)	-	10
Hathway Cable & Datacom Limited	Subscription Charges	179	-	120	22
ABU Developers Pvt. Ltd.	Premium received**	-	-	41	140

^{*}Expenses towards gratuity funding and Leave Encashment are determined actuarially on an overall Company basis annually and accordingly have not been considered in the above information.

3.2.5 Lease:

The Company has taken office premises on lease.

a. Lease rent debited to Profit and Loss Account:

(Rs. '000)

Particulars	For the year ended March 31, 2018	For the year ended March 31, 2017	
Leave and License Expenses	15,268	15,176	

b. The minimum lease payments to be made in future towards non cancelable operating lease agreements are as follows

(Rs. '000)

Particulars	For the year ended March 31, 2018	For the year ended March 31, 2017	
Not later than one year	14,213	14,213	
Later than one year and not later than five years	30,563	44,920	



The period of lease agreement is for 5 years, with a lock in period of 3 years and renewable with an escalation clause at the option of the lessee.





^{**} The premium amounts are excluding Service Tax / GST and other levies.

3.2.6 Earnings per Share:

(Rs. '000)

		(1.0. 000)
Particulars	As at March 31, 2018	As at March 31, 2017
Profit available to equity shareholders	11,051	26,809
Total no of share outstanding at end of year	20,70,00,000	20,70,00,000
Weighted average no of equity share outstanding during the year	20,70,00,000	20,70,00,000
Nominal value per share (Rs.)	10.00	10.00
Basic Earnings per share (Rs.)	0.05	0.13
Diluted Earnings per share (Rs.)	0.05	0.13

3.2.7 Taxes:

Accounting Standard (AS) 22 – 'Accounting for Taxes on Income', requires the company to accrue taxes on income in the same period as the revenue and expenses to which they relate. As the taxable income is different from the reported income due to timing differences, there arises a potential deferred tax asset or deferred tax liability as the case may be.

1) Current Tax:

(Rs. '000)

		(113. 000)	
Particulars	As at March 31, 2018	As at March 31, 2017	
Current Tax/MAT payable	6,365	11,919	
Tax adjustments for earlier years	3 7	Æ	
MAT Credit Entitlement	8	Œ	
MAT Credit taken for earlier years, now reversed	ą.	-	
TOTAL	6,365	11,919	

2) Deferred Tax:

The components of the Company's deferred tax liabilities and assets are tabulated below:

(Rs. '000)

Particulars	As at March 31, 2018	As at March 31, 2017	
Deferred Tax Assets:			
Expenses allowable on payment basis (Leave Encashment, Bonus & Gratuity)	9,171	7,536	
Depreciation	3,262	4,534	
Deferred Tax Assets	12,433	12,070	







3.2.8 Corporate Social Responsibility:

In accordance with the provision of the Section 135 of the Companies Act, 2013 the company was required to spend Rs. 2,350 thousands (Previous year Rs. 2,641 thousands) on account of Corporate Social Responsibility (CSR) activities. The amount spent during the year on CSR activities as approved by the CSR Committee of the Board is as follows:

(Rs. '000)

Sr.no.	Particulars	Incurred and Paid for the year ended March 31,2018	Incurred and Paid for the year ended March 31,2017
1	Construction/acquisition of any asset	NIL	NIL
2	On purposes other than (i) above	2,400	2,700

3.2.9 Pursuant to IRDAI (Expenses of Management of Insurers transacting General or Health Insurance business) Regulations, 2016, the following expenses in excess of the permissible limit are charged to shareholders account:

(Rs. '000)

Segment	Amount for the year ended March 31, 2018
Motor TP	37,747
Public Liability	1,140
Other Liability	9,100
Total	47,987

Previous year's figures have been regrouped / reclassified wherever necessary to confirm to current year classifications on the below line items in the final accounts.

As per our Report of even date attached.

For Shah Gupta & Co.

Chartered Accountants Firm Registration No. 109574W For Sudit K. Parekh & Co.

Chartered Accountants

Firm Registration No. 110512W

For and on behalf of the Board of Directors

Heneel K. Patel

Partner

MUMBAI FRN: 109574

Membership No 114103

Place:Mumbai

Nemish Kapadia

Partner

Membership No. 111929

Mumbai

Akshay Raheja

Director

DIN. 0028839

Vijay Aggarwal Director

DIN. 00515412

Praveen Gupta

Managing Director& CEO

PAN. ADJPJ9309D DIN. 03050695

Chandraprakash Jain Chief Financial Officer

PAN. ADJPJ9309D

Date:25th May, 2018



Annexure-1a Analytical Ratios as at March 31, 2018

		31st March 2018			
Sr No	Ratio	Fire	Marine	Misc	Total
1	Gross Direct Premium Growth rate	49.46%	80.43%	41.37%	41.64%
2	Gross Direct premium to Net worth ratio	NA	NA	NA	36.12%
3	Growth rate to Net worth	NA	NA	NA	0.43%
4	Net Retention Ratio	16.12%	55.34%	84.24%	81.80%
5	Net commission Ratio	(29.13)%	12.41%	7.08%	6.83%
6	Expense of Management to Gross Direct Premium Ratio	16.36%	24.23%	38.01%	37.30%
7	Expense of Management to Net written Premium Ratio	83.76%	43.79%	40.68%	40.98%
8	Net Incurred Claims to Net Earned Premium	(73.41)%	25.66%	77.94%	76.46%
9	Combined Ratio	(78.71)%	71.20%	102.96%	101.67%
10	Technical Reserve to Net Premium ratio	96.51%	103.34%	173.88%	173.31%
11	Underwriting Balance ratio	172.60%	36.49%	(30.28)%	(28.29)%
12	Operating Profit Ratio	242.21%	56.10%	(12.00)%	(9.52)%
13	Liquid Asset to liabilities ratio	NA	NA	NA	31.20%
14	Net Earnings Ratio	NA	NA	NA	1.46%
15	Return on net worth	NA	NA	NA	0.48%
16	Reinsurance Ratio	83.88%	44.66%	15.76%	18.20%

Annexure-1b Analytical Ratios as at March 31, 2017

Sr No	Ratio	Fire	Marine	Misc	Total
1	Gross Direct Premium Growth rate	137.41%	(7.17)%	104.10%	104.86%
2	Gross Direct premium to Net worth ratio	NA	NA	NA	25.61%
3	Growth rate to Net worth	NA	NA	NA	1.17%
4	Net Retention Ratio	16.38%	44.30%	76.39%	74.37%
5	Net commission Ratio	(10.65)%	(1.69%)	10.52%	10.36%
6	Expense of Management to Gross Direct Premium Ratio	18.47%	13.84%	38.22%	37.59%
7	Expense of Management to Net written Premium Ratio	91.12%	31.25%	43.69%	44.03%
8	Net Incurred Claims to Net Earned Premium	320.73%	(69.93%)	66.79%	68.97%
9	Combined Ratio	302.76%	(7.41)%	94.73%	96.24%
10	Technical Reserve to Net Premium ratio	386.72%	195.36%	144.81%	146.60%
11	Underwriting Balance ratio	(244.14%)	114.02%	(27.35%)	(29.21%)
12	Operating Profit Ratio	(166.92%)	(161.53%)	(7.77%)	(9.12%)
10 J3	Liquid Asset to liabilities ratio	NA	NA	NA	104.77%
1/214	Net Earnings Ratio	NA	NA	NA	5.33%
15	Return on net worth	NA	NA	NA	1.17%
16	Reinsurance Ratio	83.62%	55.70%	23.61%	25.63%



