

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels

Insurer: RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED Date: 30th Sep 2012

(Rs in Lakhs)

Sl.No.	Channels	Business Acquisition through different channels							
		Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents								
2	Corporate Agents-Banks								
3	Corporate Agents -Others								
4	Brokers	343	585.61	556	321.38	470	939.65	869	508.62
5	Micro Agents								
6	Direct Business	80	54.25	75	58.74	100	78.72	111	83.44
	Total (A)	423	639.86	631	380.12	570	1,018.37	980	592.06
1	Referral (B)								
	Grand Total (A+B)	423	639.86	631	380.12	570	1018.37	980	592.06

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold