FORM NL-40 Business Acquisition through different channels

Insurer: RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED Date:

(Rs in Lakhs)

30TH SEP,2015

	Business Acquisition through different channels								
		Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
Sl.No.	Channels	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	3	6.88	7	11.56	8	16.76608	18	29.83
2	Corporate Agents-Banks	0	0	0	0	0	0	0	0
3	Corporate Agents -Others	0	0	0	0	0	0	0	0
4	Brokers	307	462.21	260	459.27	537	1124.04	476	1011.26
5	Micro Agents	0		0	0	0		0	0
6	Direct Business	242	94.60	96	54.12	512	164.98	154	77.78
_	Total (A)	552	563.69	363	525	1057	1306	648	1118.87
1	Referral (B)	0		0	0	0		0	0
	Grand Total (A+B)	552	563.69	363	525	1057	1306	648	1118.87

## Note:

- 1. Premium means amount of premium received from business acquired by the source
- 2. No of Policies stand for no. of policies sold