

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels

Insurer: **RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED**

Date: **31st March 2016**

(Rs in Lakhs)

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	188	64.03	6	7.28	209	100.34579	34	48.59
2	Corporate Agents-Banks	0	0	0	0	0	0	0	0
3	Corporate Agents -Others	0	0	0	0	0	0	0	0
4	Brokers	1031	673.66	246	457.63	1842	2285.84	902	1948.92
5	Micro Agents	0		0	0	0		0	0
6	Direct Business	1325	251.49	118	74.02	2097	489.72	307	165.13
	Total (A)	2544	989.19	225	504.84	4148	2875.91	873	1623.71
1	Referral (B)	0		0	0	0		0	0
	Grand Total (A+B)	2544	989.19	225	504.84	4148	2875.91	873	1623.71

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold