

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels

Insurer: **RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED**

Date: **31ST MARCH,2018**

(Rs in Lakhs)

Sl.No.	Business Acquisition through different channels								
	Channels	Current Quarter		Same quarter Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	8126	833.0390274	50	25	16419	1644.153079	337	140
2	Corporate Agents-Banks	0	0.00	0	0	0	0	0	0
3	Corporate Agents -Others	0	0.00	0	0	0	0	0	0
4	Brokers	8691	1514.860723	3540	1028	18314	4643.490242	10129	3901
5	Micro Agents	0	0.00	0	0	0	0	0	0
6	Direct Business	5934	675.0426944	4393	772	20482	2057.420368	9062	1851
	Total (A)	22751	3022.94	7983	1825.10	55215	8345.06	19528	5891.62
1	Referral (B)	0		0	0	0		0	0
	Grand Total (A+B)	22751	3022.94	7983	1825.10	55215	8345.06	19528	5891.62

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold