

PERIODIC DISCLOSURES

FORM NL-40 Business Acquisition through different channels

Insurer: **RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED** Date: **31st MARCH, 2020**

(Rs in Lakhs)

Sl.No.	Business Acquisition through different channels					Up to the period		Same period of the previous year	
	Channels	Current Quarter		Same quarter Previous Year					
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	8781	1426.789066	9689	1349.595745	9814	2021.889224	28485	3319.636171
2	Corporate Agents-Banks	0	0	0	0	0	0	0	0
3	Corporate Agents -Others	0	0	0	0	0	0	0	0
4	Brokers	15523	3529.220873	6010	2195.137133	43185	12204.7924	22955	6251.174878
5	Micro Agents	0	0	0	0	0	0	0	0
6	Direct Business	7898	1626.216698	6229	604.1461326	16205	3740.986889	23699	2025.611585
	Total (A)	32202	6582.23	21928	4148.88	69204	17968	75139	11596.42
1	Referral (B)	0	0	0	0	0		0	0
	Grand Total (A+B)	32202	6582.23	21928	4148.88	69204	17967.67	75139	11596.42

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold