PERIODIC DISCLOSURES FORM NL-36- BUSINESS -CHANNELS WISE Registration No. 141 and Date of Registration with the IRDA-11th March 2008 CIN No. U66030MH2007PLC173129

Insurer: RAHEJA QBE GENERAL INSURANCE COMPANY LIMITED

Date: 30th September 2024

| Sr.No. | Channels | For the Quarter September 30, 2024 | | Upto the Quarter September 30, 2024 | | For the Quarter September 30, 2023 | | Upto the Quarter September 30, 2023 | |
|--------|----------------------------------|---------------------------------------|---------------------|--|---------------------|---------------------------------------|---------------------|--|------------------------|
| | | No. of Policies | Premium (₹lakhs) | No. of Policies | Premium (₹lakhs) | No. of Policies | Premium (₹lakhs) | No. of Policies | Premium (₹ lakhs) |
| 1 | Individual agents | 311 | 53.51 | 753 | 144.53 | 550 | 98.04 | 569 | 125.81 |
| 2 | Corporate Agents-Banks | 0 | - | 0 | - | 0 | - | 0 | - |
| 3 | Corporate Agents -Others | 185 | 44.62 | 294 | 68.49 | 0 | - | 0 | - |
| 4 | Brokers | 61940 | 12,384.33 | 117154 | 23,372.10 | 11595 | 5,017.93 | 16298 | 8,427.30 |
| 5 | Micro Agents | 0 | - | 0 | - | 0 | - | 0 | - |
| 6 | Direct Business | 0 | - | 0 | - | 0 | - | 0 | - |
| | Officers/Employees | 2 | 0.44 | 3 | 0.69 | 2 | 0.30 | 2 | 0.30 |
| | Online (Through Company Website) | 1166 | 32.49 | 1251 | 41.60 | 714 | 25.03 | 801 | 29.82 |
| | Others | 529 | 91.11 | 618 | 293.44 | 171 | 93.04 | 254 | 222.81 |
| 7 | Common Service Centres(CSC) | 0 | - | 0 | - | 0 | - | 0 | - |
| 8 | Insurance Marketing Firm | 3 | 0.89 | 3 | 0.89 | 2 | 0.42 | 2 | 0.42 |
| 9 | Point of sales person (Direct) | 1579 | 334.55 | 3025 | 528.19 | 180 | 26.48 | 281 | 39.85 |
| 10 | MISP (Direct) | 2 | 4.32 | 14 | 6.32 | 56 | 10.85 | 61 | 13.08 |
| 11 | Web Aggregators | 2 | 0.20 | 2 | 0.20 | 0 | - | 1 | 0.10 |
| 12 | Referral Arrangements | 0 | - | 0 | - | 0 | - | 0 | - |
| 13 | Other | 0 | - | 0 | - | 0 | - | 0 | - |
| | Total (A) | 65719 | 12,946.45 | 123117 | 24,456.44 | 13270 | 5,272.10 | 18269 | 8,859.48 |
| 14 | Business outside India (B) | - | - | - | - | - | - | - | - |
| | Grand Total (A+B) | 65719 | 12,946.45 | 123117 | 24,456.44 | 13270 | 5,272.10 | 18269 | 8,859.48 |

Note: (a). Premium means amount of premium received from business acquired by the source (b). No of Policies stand for no. of policies sold

(c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable

